

Retail Financial Services Business



We have an extensive product lineup to meet a wide range of client needs pertaining to asset management, administration, and succession. While trying to be reliable advisers for clients, we provide comprehensive and specialized services.

Deposits, Investment Trust and Insurance Sales, Loans to Individuals, Will Trust and Estate Settlement Services, etc.

Balance of investment trust, annuity insurance and other sales
 Approx.

¥5 trillion

No. 1
 among Japanese trust banks

Loan business/
 Balance of loans to individuals
 Approx.

¥6 trillion

No. 5
 among Japanese bank groups

Testamentary-related business/
 Number of will trusts

20,802 cases

No. 2
 among Japanese trust banks

Wholesale Financial Services Business



We provide comprehensive solutions integrating banking, trust banking, real estate and other functions to meet the various needs of corporate clients in order to enhance their corporate value, increase their asset value, and facilitate growth.

Corporate Finance, Financial Product Sales, International Business, Intermediation of Corporate M&As, etc.

Lending business/
 Total loan balance
 Approx.

¥21 trillion

No. 5
 among Japanese bank groups

Balance of accounts receivable-backed securities
 Approx.

¥10 trillion

No. 2
 among Japanese trust banks

Stock Transfer Agency Services Business



We take advantage of a wealth of information of the industry's largest client base and provide high value-added, fine-tuned services, including legal affairs consulting related to shares practices, support for IR/SR (informational services for investors and shareholders), and support for the preparation and implementation of shareholder strategies.

Legal Consulting Services for Stock-related Matters, IR/SR Support Services, Consulting Services for Shareholder Strategy Solutions, IPO Support Services, etc.

Stock transfer agency services/
 Number of shareholders*
 Approx.

23.12 million shareholders

No. 1
 among Japanese trust banks

* This figure includes the total number of shareholders as of the end of March 2012 at Japan Securities Agents, Ltd., which became our subsidiary in April 2012.

Real Estate Business

We offer a full line of services from brokerage to securitization and investment management services by providing high-level professional consulting to a wide range of clients with real estate-related transaction needs ranging from large companies and investors to individuals.

**Real Estate Brokerage,
Real Estate Consulting,
Real Estate Securitization
Arrangement,
Real Estate Appraisals and
Assessments, etc.**

Real estate
business-related revenue
(Total of the whole group)
Approx.
¥32.7 billion

No. 1
among
Japanese
trust banks

Balance of
securitized real estate
Approx.
¥10 trillion

No. 1
among
Japanese
trust banks

Fiduciary Services Business

As a financial group that boasts one of the largest assets under management and assets under custody in Japan, we consistently provide various clients with highest-level services. Our services using significant expertise and know-how have earned high marks.

**Pension Plan Designing,
Management of Subscribers and
Beneficiaries,
Asset Management,
Asset Administration, etc.**

Assets under management
Approx.
¥63 trillion

No. 1
among Japanese
bank and securities
company groups

Balance of corporate
pension funds
Approx.
¥13 trillion

No. 1
among
Japanese
trust banks

Lead manager for
corporate pension funds
1,525 funds

No. 1
among
Japanese
trust banks

Assets under custody*
Approx.
¥181 trillion

No. 1
among Japanese
bank groups

Balance of investment trusts
Approx.
¥32 trillion

No. 1
among
Japanese
trust banks

* This is the balance of Japan Trustee Services Bank, Ltd.

Global Markets Business

We offer timely and accurate solutions by utilizing market-based financial products that reflect the Group's market analysis capabilities, responding to our clients' investment and risk management needs regarding such matters as interest rates and foreign exchange.

**Financial Operations,
Investment Operations,
Market-making Operations,
Marketing Operations, etc.**