

Sumitomo Mitsui Trust Holdings, Inc. (SuMi TRUST Holdings)
Financial Results for the Nine Months Ended December 31, 2017
[Japanese GAAP] (Consolidated)



January 31, 2018

Stock exchange listings:	Tokyo and Nagoya (Code: 8309)
URL:	http://www.smth.jp/en/index.html
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Filing date of quarterly securities report (Shihanki Hokokusyo) (Scheduled):	February 13, 2018
Specific trading accounts:	Established
Dividend payment date:	—
Explanatory material:	Prepared
Briefing on financial results:	Not scheduled

(Amounts less than one million yen are rounded down.)

1. Consolidated Financial Results (for the Nine Months Ended December 31, 2017)

(1) Operating Results (%: Changes from the same period in the previous fiscal year)

	Ordinary Income		Ordinary Profit		Net Income Attributable to Owners of the Parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
Nine Months Ended						
December 31, 2017	948,949	3.8	189,493	(6.0)	122,814	(5.6)
December 31, 2016	914,144	7.4	201,573	(2.5)	130,155	0.7

(Note) Comprehensive Income:
 Nine months ended December 31, 2017 ¥188,996 million, 143.3%
 Nine months ended December 31, 2016 ¥77,680 million, (38.3)%

	Net Income per Share of Common Stock	Net Income per Share of Common Stock (Fully Diluted)
	Yen	Yen
Nine Months Ended		
December 31, 2017	321.96	321.83
December 31, 2016	339.91	339.82

(Note) SuMi TRUST Holdings consolidated its shares with a ratio of ten shares of common stock into one share effected on October 1, 2016. Net income per share of common stock and net income per share of common stock (fully diluted) are calculated as if the consolidation of shares had occurred at the beginning of the fiscal year ended March 31, 2017.

(2) Financial Position

	Total Assets	Net Assets	Net Assets to Total Assets Ratio
	Millions of Yen	Millions of Yen	%
As of			
December 31, 2017	64,214,040	2,833,794	4.0
March 31, 2017	65,453,725	2,791,682	3.8

(Reference) Shareholders' Equity:
 As of December 31, 2017 ¥2,584,117 million
 As of March 31, 2017 ¥2,462,616 million

(Note 1) Net Assets to Total Assets Ratio = (Net Assets - Subscription Rights to Shares - Non-Controlling Interests) / Total Assets

(Note 2) The above Net Assets to Total Assets Ratio is different from the capital adequacy ratio prescribed in the notification of the Financial Services Agency with respect to the capital adequacy ratio.

2. Cash Dividends per Share of Common Stock

	Annual Cash Dividends per Share of Common Stock				
	1st Quarter-End	2nd Quarter-End	3rd Quarter-End	Fiscal Year-End	Total
Fiscal Year	Yen	Yen	Yen	Yen	Yen
Ended March 31, 2017	—	6.50	—	65.00	—
Ending March 31, 2018	—	65.00	—	65.00	130.00
Ending March 31, 2018 (Forecast)				65.00	130.00

(Note 1) Revision of latest announced estimates for cash dividends per share of common stock: None

(Note 2) SuMi TRUST Holdings consolidated its shares with a ratio of ten shares of common stock into one share effected on October 1, 2016. Annual cash dividends per share of common stock for the fiscal year ended March 31, 2017, reflect the effect of the share consolidation, and total annual cash dividends per share of common stock are presented as "—."

3. Consolidated Earnings Forecast (for the Fiscal Year Ending March 31, 2018)

(%: Changes from the same period in the previous fiscal year)

	Ordinary Profit		Net Income Attributable to Owners of the Parent		Net Income per Share of Common Stock
	Millions of Yen	%	Millions of Yen	%	Yen
Fiscal Year Ending					
March 31, 2018	235,000	19.7	150,000	23.5	394.18

(Note) Revision of latest announced forecast of consolidated earnings: None

*** Notes**

(1) Changes in Significant Subsidiaries during the Nine Months Ended December 31, 2017: Yes

(Changes in "specified subsidiaries" resulted in changes in the scope of consolidation)

Included: — (—)

Excluded: 2 companies MTH Preferred Capital 5 (Cayman) Limited
STB Preferred Capital 3 (Cayman) Limited

(2) Specific Accounting Treatments for the Preparation of the Quarterly Consolidated Financial Statements: Yes

(For further details, please refer to "1. (3) Notes to the Consolidated Financial Statements" on page 6 of Accompanying Materials.)

(3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatements

- | | |
|--|------|
| 1) Changes in accounting policies due to the revision of accounting standards: | None |
| 2) Changes in accounting policies other than 1) above: | None |
| 3) Changes in accounting estimates: | None |
| 4) Restatements: | None |

(4) Number of Shares Issued (Common Stock)

- 1) Number of shares issued (including treasury stock):
- 2) Number of treasury stock:
- 3) Average number of outstanding issued shares:

As of December 31, 2017	390,348,640 shares	As of March 31, 2017	390,348,640 shares
As of December 31, 2017	9,815,268 shares	As of March 31, 2017	7,810,724 shares
For the nine months ended December 31, 2017	381,458,864 shares	For the nine months ended December 31, 2016	382,910,291 shares

(Note) SuMi TRUST Holdings consolidated its shares with a ratio of ten shares of common stock into one share effected on October 1, 2016. The average number of outstanding issued shares is calculated as if the consolidation of shares had occurred at the beginning of the fiscal year ended March 31, 2017.

These consolidated financial results for the nine months ended December 31, 2017 (the quarterly consolidated financial results), are out of the scope of the quarterly review procedures.

Explanation Concerning the Appropriate Use of the Forecasts for Results of Operations and Other Special Matters

The forecasts for results of operations presented in the quarterly consolidated financial results for the nine-month period ended December 31, 2017, are based on information currently available to, and certain reasonable assumptions made by SuMi TRUST Holdings. Moreover, SuMi TRUST Holdings does not guarantee the achievement of these forecasts, and actual results may differ significantly from the forecasts due to various factors. Please refer to the most recent relevant materials including securities report, annual report and other presentations disclosed by SuMi TRUST Holdings and its group companies, for further information that could significantly influence SuMi TRUST Holdings' financial position and operating results as well as investment decisions by investors.

[Accompanying Materials]

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1. Consolidated Financial Statements and Notes to the Consolidated Financial Statements**(1) Consolidated Balance Sheets**

(Millions of Yen)

	As of March 31, 2017	As of December 31, 2017
Assets:		
Cash and Due from Banks	26,944,478	24,929,267
Call Loans and Bills Bought	124,706	185,397
Receivables under Resale Agreements	83,888	67,574
Receivables under Securities Borrowing Transactions	480,453	754,502
Monetary Claims Bought	906,572	764,405
Trading Assets	496,563	477,606
Money Held in Trust	1,650	1,469
Securities	5,127,717	5,557,409
Loans and Bills Discounted	28,040,446	28,187,368
Foreign Exchanges	16,189	29,843
Lease Receivables and Investment Assets	667,808	677,036
Other Assets	1,638,186	1,661,982
Tangible Fixed Assets	225,814	217,647
Intangible Fixed Assets	214,790	208,781
Assets for Retirement Benefits	119,018	130,341
Deferred Tax Assets	23,243	22,197
Customers' Liabilities for Acceptances and Guarantees	458,010	446,729
Allowance for Loan Losses	(115,814)	(105,521)
Total Assets	65,453,725	64,214,040
Liabilities:		
Deposits	36,000,814	34,055,313
Negotiable Certificates of Deposit	7,326,617	6,237,172
Call Money and Bills Sold	54,089	1,892,779
Payables under Repurchase Agreements	1,063,737	1,500,252
Payables under Securities Lending Transactions	13,699	30,736
Trading Liabilities	366,879	309,509
Borrowed Money	3,463,105	4,581,955
Foreign Exchanges	236	998
Short-Term Bonds Payable	904,248	768,476
Bonds Payable	1,385,098	1,601,982
Borrowed Money from Trust Account	10,274,143	8,785,743
Other Liabilities	1,151,325	943,368
Provision for Bonuses	16,331	7,225
Provision for Directors' Bonuses	259	90
Liabilities for Retirement Benefits	14,048	14,603
Provision for Reward Points Program	17,519	17,419
Provision for Reimbursement of Deposits	3,583	3,593
Provision for Contingent Losses	7,774	6,654
Deferred Tax Liabilities	137,501	172,624
Deferred Tax Liabilities for Land Revaluation	3,016	3,016
Acceptances and Guarantees	458,010	446,729
Total Liabilities	62,662,042	61,380,246

(Continued)

(Millions of Yen)

	As of March 31, 2017	As of December 31, 2017
Net Assets:		
Capital Stock	261,608	261,608
Capital Surplus	645,048	645,016
Retained Earnings	1,159,028	1,232,557
Treasury Stock	(34,061)	(42,217)
Total Shareholders' Equity	2,031,623	2,096,965
Valuation Differences on Available-for-Sale Securities	476,848	525,658
Deferred Gains (Losses) on Hedges	(21,018)	(23,296)
Revaluation Reserve for Land	(6,067)	(6,381)
Foreign Currency Translation Adjustments	2,135	7,153
Adjustments for Retirement Benefits	(20,905)	(15,982)
Total Accumulated Other Comprehensive Income	430,992	487,152
Subscription Rights to Shares	577	800
Non-Controlling Interests	328,488	248,876
Total Net Assets	2,791,682	2,833,794
Total Liabilities and Net Assets	65,453,725	64,214,040

(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income
 Consolidated Statements of Income

(Millions of Yen)

	For the Nine Months Ended	
	December 31, 2016	December 31, 2017
Ordinary Income:	914,144	948,949
Trust Fees	74,896	73,886
Interest Income:	273,776	314,213
Interest on Loans and Discounts	208,344	231,247
Interest and Dividends on Securities	47,186	54,984
Fees and Commissions	288,028	293,541
Trading Income	14,617	4,317
Other Ordinary Income	224,910	225,319
Other Income	37,914	37,669
Ordinary Expenses:	712,570	759,455
Interest Expenses:	123,256	183,144
Interest on Deposits	58,689	72,565
Fees and Commissions Payments	63,164	65,485
Trading Expenses	1,096	—
Other Ordinary Expenses	189,152	164,094
General and Administrative Expenses	322,295	327,794
Other Expenses	13,605	18,936
Ordinary Profit	201,573	189,493
Extraordinary Income:	1,030	9,105
Gains on Disposal of Fixed Assets	1,030	9,105
Extraordinary Losses:	3,247	8,129
Losses on Disposal of Fixed Assets	719	690
Impairment Losses	2,527	7,439
Income before Income Taxes	199,356	190,469
Income Taxes:	59,582	58,225
Current	46,311	44,675
Deferred	13,271	13,549
Net Income	139,774	132,243
Net Income Attributable to Non-Controlling Interests	9,618	9,429
Net Income Attributable to Owners of the Parent	130,155	122,814

Consolidated Statements of Comprehensive Income

(Millions of Yen)

	For the Nine Months Ended	
	December 31, 2016	December 31, 2017
Net Income	139,774	132,243
Other Comprehensive Income (Loss):	(62,093)	56,752
Valuation Differences on Available-for-Sale Securities	(62,222)	49,672
Deferred Gains (Losses) on Hedges	(4,108)	(2,838)
Foreign Currency Translation Adjustments	(2,631)	4,721
Adjustments for Retirement Benefits	7,527	4,935
Attributable to Equity-Method Affiliated Companies	(658)	262
Comprehensive Income:	77,680	188,996
(Breakdown)		
Comprehensive Income Attributable to Owners of the Parent	67,930	179,287
Comprehensive Income Attributable to Non-Controlling Interests	9,750	9,708

(3) Notes to the Consolidated Financial Statements

(Notes on Going Concern Assumptions)

There is no applicable information.

(Notes on Significant Changes in Total Shareholders' Equity)

There is no applicable information.

(Specific Accounting Treatments for the Preparation of the Quarterly Consolidated Financial Statements)

(Income tax expenses)

Income tax expenses of certain consolidated subsidiaries are calculated by reasonably estimating the effective tax rate based on the expected income before income taxes (net of the effects of deferred taxes) for the fiscal year to which the nine-month period pertains, and multiplying income before income taxes for the nine-month period by the estimated effective tax rate.