

**Sumitomo Mitsui Trust Holdings, Inc. (SuMi TRUST Holdings)**  
**Financial Results for the Six Months Ended September 30, 2018**  
**[Japanese GAAP] (Consolidated)**



November 14, 2018

Stock exchange listings: Tokyo and Nagoya (Code: 8309)  
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Filing date of quarterly securities report  
 (Shihanki Hokokusyo) (Scheduled): November 28, 2018  
 Specific trading accounts: Established  
 Dividend payment date: December 4, 2018  
 Explanatory material: Prepared  
 Briefing on financial results: Scheduled (for institutional investors and analysts)

(Amounts less than one million yen are rounded down.)

## 1. Consolidated Financial Results (for the Six Months Ended September 30, 2018)

### (1) Operating Results

(%: Changes from the same period in the previous fiscal year)

Six Months Ended	Ordinary Income		Ordinary Profit		Net Income Attributable to Owners of the Parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
September 30, 2018	726,660	15.5	140,329	19.2	91,510	21.3
September 30, 2017	629,058	5.9	117,712	(14.4)	75,427	(14.2)

(Note) Comprehensive Income: Six months ended September 30, 2018 ¥70,482 million, (33.6%)  
 Six months ended September 30, 2017 ¥106,068 million, 265.7%

Six Months Ended	Net Income per Share of Common Stock	Fully Diluted Net Income per Share of Common Stock
	Yen	Yen
September 30, 2018	241.31	241.18
September 30, 2017	197.49	197.42

### (2) Financial Position

As of	Total Assets	Net Assets	Net Assets to Total Assets Ratio	Net Assets per Share of Common Stock
	Millions of Yen	Millions of Yen	%	Yen
September 30, 2018	70,001,204	2,752,440	3.8	7,014.77
March 31, 2018	68,356,798	2,872,325	3.8	6,897.36

(Reference) Shareholders' Equity: As of September 30, 2018 ¥2,655,787 million  
 As of March 31, 2018 ¥2,624,667 million

(Note 1) Net Assets to Total Assets Ratio = (Net Assets – Subscription Rights to Shares – Non-Controlling Interests) / Total Assets

(Note 2) The above Net Assets to Total Assets Ratio is different from the capital adequacy ratio prescribed in the notification of the Financial Services Agency with respect to the capital adequacy ratio.

## 2. Cash Dividends per Share of Common Stock

	Annual Cash Dividends per Share of Common Stock				
	1st Quarter-End	2nd Quarter-End	3rd Quarter-End	Fiscal Year-End	Total
Fiscal Year Ended March 31, 2018	—	65.00	—	65.00	130.00
Ending March 31, 2019	—	65.00	—	—	—
Ending March 31, 2019 (Forecast)	—	—	—	75.00	140.00

(Note) Revision of latest announced estimates for cash dividends per share of common stock: Yes

## 3. Consolidated Earnings Forecast (for the Fiscal Year Ending March 31, 2019)

(%: Changes from the previous fiscal year)

Fiscal Year Ending	Net Income Attributable to Owners of the Parent		Net Income per Share of Common Stock
	Millions of Yen	%	Yen
March 31, 2019	175,000	13.6	462.23

(Note) Revision of latest announced forecast of consolidated earnings: Yes

## \*Notes

### (1) Changes in Significant Subsidiaries during the Six Months Ended September 30, 2018: Yes

(Changes in “specified subsidiaries” resulted in changes in the scope of consolidation)

Included: — (—)

Excluded: 2 companies CMTM Preferred Capital 6 (Cayman) Limited  
STB Preferred Capital 4 (Cayman) Limited

### (2) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatements

1) Changes in accounting policies due to the revision of accounting standards: None

2) Changes in accounting policies other than 1) above: Yes

3) Changes in accounting estimates: None

4) Restatements: None

(For further details, please refer to “1. (4) Notes to the Interim Consolidated Financial Statements” on page 8 of Accompanying Materials.)

### (3) Number of Shares Issued (Common Stock)

1) Number of shares issued (including treasury stock):

As of September 30, 2018	390,348,640 shares	As of March 31, 2018	390,348,640 shares
As of September 30, 2018	11,749,433 shares	As of March 31, 2018	9,816,662 shares
For the six months ended September 30, 2018	379,231,187 shares	For the six months ended September 30, 2017	381,922,964 shares

2) Number of treasury stock:

3) Average number of outstanding issued shares:

**These consolidated financial results for the six months ended September 30, 2018 (the interim consolidated financial results), are out of the scope of the interim audit procedures to be performed by certified public accountants or an audit firm.**

### **Explanation Concerning the Appropriate Use of the Forecasts for Results of Operations and Other Special Matters**

The forecasts for results of operations presented in the consolidated financial results for the six months ended September 30, 2018, are based on information currently available to, and certain reasonable assumptions made by SuMi TRUST Holdings. Moreover, SuMi TRUST Holdings does not guarantee the achievement of these forecasts, and actual results may differ significantly from the forecasts due to various factors. Please refer to the most recent relevant materials, including securities report, annual report, and other presentations, disclosed by SuMi TRUST Holdings and its group companies, for further information that could significantly influence SuMi TRUST Holdings’ financial position and operating results, as well as investment decisions by investors.

As a specified business entity (a company engaged in the specified businesses set forth in Article 17-15(2) of the Cabinet Office Ordinance on Disclosure of Corporate Affairs, etc.), SuMi TRUST Holdings has prepared the interim consolidated financial statements for the six months ended September 30, 2018.

A briefing on financial results will be held for institutional investors and analysts. The contents of the meeting, such as explanations about financial results (audio), will be posted on SuMi TRUST Holdings’ website, together with the explanatory material to be used on the day.

[Accompanying Materials]

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## 1. Interim Consolidated Financial Statements and Notes to the Consolidated Financial Statements

### (1) Interim Consolidated Balance Sheets

(Millions of Yen)

	As of March 31, 2018	As of September 30, 2018
<b>Assets:</b>		
Cash and Due from Banks	28,841,328	29,161,889
Call Loans and Bills Bought	152,951	153,103
Receivables under Resale Agreements	63,531	32,319
Receivables under Securities Borrowing Transactions	675,295	726,971
Monetary Claims Bought	955,938	784,620
Trading Assets	363,294	334,973
Money Held in Trust	1,357	1,406
Securities	5,537,643	6,183,052
Loans and Bills Discounted	28,190,553	28,866,578
Foreign Exchanges	25,554	29,651
Lease Receivables and Investment Assets	677,238	672,405
Other Assets	1,868,132	1,978,658
Tangible Fixed Assets	214,386	209,577
Intangible Fixed Assets	197,235	189,292
Assets for Retirement Benefits	163,219	169,476
Deferred Tax Assets	23,127	23,295
Customers' Liabilities for Acceptances and Guarantees	508,930	570,127
Allowance for Loan Losses	(102,920)	(86,195)
<b>Total Assets</b>	<b>68,356,798</b>	<b>70,001,204</b>
<b>Liabilities:</b>		
Deposits	37,351,839	37,801,732
Negotiable Certificates of Deposit	6,563,336	6,947,240
Call Money and Bills Sold	146,931	316,022
Payables under Repurchase Agreements	1,454,855	1,789,950
Payables under Securities Lending Transactions	41,299	115,094
Trading Liabilities	266,148	224,905
Borrowed Money	4,370,083	4,255,261
Foreign Exchanges	1,984	309
Short-Term Bonds Payable	1,062,869	1,320,540
Bonds Payable	1,470,715	1,581,479
Borrowed Money from Trust Account	11,070,725	11,102,964
Other Liabilities	932,825	989,418
Provision for Bonuses	16,740	14,636
Provision for Directors' Bonuses	325	60
Liabilities for Retirement Benefits	14,159	14,278
Provision for Reward Points Program	18,457	17,904
Provision for Reimbursement of Deposits	3,548	3,858
Provision for Contingent Losses	4,628	1,549
Deferred Tax Liabilities	181,050	178,566
Deferred Tax Liabilities for Land Revaluation	3,016	2,864
Acceptances and Guarantees	508,930	570,127
<b>Total Liabilities</b>	<b>65,484,472</b>	<b>67,248,764</b>

(Continued)

(Millions of Yen)

	As of March 31, 2018	As of September 30, 2018
<b>Net Assets:</b>		
Capital Stock	261,608	<b>261,608</b>
Capital Surplus	645,016	<b>645,003</b>
Retained Earnings	1,263,415	<b>1,329,783</b>
Treasury Stock	(42,224)	<b>(51,212)</b>
<b>Total Shareholders' Equity</b>	<b>2,127,816</b>	<b>2,185,183</b>
Valuation Differences on Available-for-Sale Securities	516,663	<b>476,542</b>
Deferred Gains (Losses) on Hedges	(22,746)	<b>(12,028)</b>
Revaluation Reserve for Land	(6,067)	<b>(5,659)</b>
Foreign Currency Translation Adjustments	4,281	<b>6,115</b>
Adjustments for Retirement Benefits	4,720	<b>5,635</b>
<b>Total Accumulated Other Comprehensive Income</b>	<b>496,851</b>	<b>470,604</b>
Subscription Rights to Shares	799	<b>1,067</b>
Non-Controlling Interests	246,858	<b>95,584</b>
<b>Total Net Assets</b>	<b>2,872,325</b>	<b>2,752,440</b>
<b>Total Liabilities and Net Assets</b>	<b>68,356,798</b>	<b>70,001,204</b>

(2) Interim Consolidated Statements of Income and Consolidated Statements of Comprehensive Income  
 Interim Consolidated Statements of Income

(Millions of Yen)

	For the Six Months Ended	
	September 30, 2017	September 30, 2018
<b>Ordinary Income:</b>	629,058	<b>726,660</b>
Trust Fees	48,640	<b>53,668</b>
<b>Interest Income:</b>	208,500	<b>250,635</b>
Interest on Loans and Discounts	152,483	<b>177,705</b>
Interest and Dividends on Securities	38,274	<b>47,161</b>
Fees and Commissions	192,729	<b>200,297</b>
Trading Income	3,981	<b>6,729</b>
Other Ordinary Income	149,586	<b>173,367</b>
Other Income	25,619	<b>41,961</b>
<b>Ordinary Expenses:</b>	511,345	<b>586,330</b>
<b>Interest Expenses:</b>	118,733	<b>174,855</b>
Interest on Deposits	46,579	<b>60,648</b>
Fees and Commissions Payments	43,256	<b>44,877</b>
Trading Expenses	61	–
Other Ordinary Expenses	113,171	<b>113,781</b>
General and Administrative Expenses	219,223	<b>219,950</b>
Other Expenses	16,898	<b>32,865</b>
<b>Ordinary Profit</b>	117,712	<b>140,329</b>
<b>Extraordinary Income:</b>	9,102	<b>70</b>
Gains on Disposal of Fixed Assets	9,102	<b>70</b>
<b>Extraordinary Losses:</b>	6,651	<b>3,109</b>
Losses on Disposal of Fixed Assets	366	<b>414</b>
Impairment Losses	6,284	<b>2,695</b>
<b>Income before Income Taxes</b>	120,163	<b>137,291</b>
<b>Income Taxes:</b>	37,988	<b>40,281</b>
Current	30,024	<b>30,986</b>
Deferred	7,963	<b>9,294</b>
<b>Net Income</b>	82,175	<b>97,010</b>
<b>Net Income Attributable to Non-Controlling Interests</b>	6,748	<b>5,499</b>
<b>Net Income Attributable to Owners of the Parent</b>	75,427	<b>91,510</b>

Interim Consolidated Statements of Comprehensive Income

(Millions of Yen)

	For the Six Months Ended	
	September 30, 2017	September 30, 2018
<b>Net Income</b>	82,175	<b>97,010</b>
Other Comprehensive Income (Loss):	23,893	<b>(26,528)</b>
Valuation Differences on Available-for-Sale Securities	19,283	<b>(39,259)</b>
Deferred Gains (Losses) on Hedges	(1,597)	<b>9,879</b>
Foreign Currency Translation Adjustments	3,125	<b>1,858</b>
Adjustments for Retirement Benefits	3,185	<b>916</b>
Attributable to Equity-Method Affiliated Companies	(104)	<b>76</b>
<b>Comprehensive Income:</b>	106,068	<b>70,482</b>
<b>(Breakdown)</b>		
Comprehensive Income Attributable to Owners of the Parent	99,146	<b>64,856</b>
Comprehensive Income Attributable to Non-Controlling Interests	6,922	<b>5,625</b>

(3) Interim Consolidated Statements of Changes in Net Assets  
 For the Six Months Ended September 30, 2017

(Millions of Yen)

	Shareholders' Equity				
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity
Balance at the Beginning of the Period	261,608	645,048	1,159,028	(34,061)	2,031,623
Changes during the Period					
Cash Dividends			(24,864)		(24,864)
Net Income Attributable to Owners of the Parent			75,427		75,427
Purchase of Treasury Stock				(8,154)	(8,154)
Disposal of Treasury Stock		(0)		12	12
Purchase of Shares of Consolidated Subsidiaries		(32)			(32)
Sales of Shares of Consolidated Subsidiaries		-			-
Reversal of Revaluation Reserve for Land			314		314
Net Changes of Items Other Than Shareholders' Equity					
Total Changes during the Period	-	(32)	50,876	(8,141)	42,702
Balance at the End of the Period	261,608	645,015	1,209,904	(42,203)	2,074,326

	Accumulated Other Comprehensive Income						Subscription Rights to Shares	Non-Controlling Interests	Total Net Assets
	Valuation Differences on Available-for-Sale Securities	Deferred Gains (Losses) on Hedges	Revaluation Reserve for Land	Foreign Currency Translation Adjustments	Adjustments for Retirement Benefits	Total Accumulated Other Comprehensive Income			
Balance at the Beginning of the Period	476,848	(21,018)	(6,067)	2,135	(20,905)	430,992	577	328,488	2,791,682
Changes during the Period									
Cash Dividends									(24,864)
Net Income Attributable to Owners of the Parent									75,427
Purchase of Treasury Stock									(8,154)
Disposal of Treasury Stock									12
Purchase of Shares of Consolidated Subsidiaries									(32)
Sales of Shares of Consolidated Subsidiaries									-
Reversal of Revaluation Reserve for Land									314
Net Changes of Items Other Than Shareholders' Equity	18,814	(1,226)	(314)	2,954	3,177	23,405	226	(82,212)	(58,580)
Total Changes during the Period	18,814	(1,226)	(314)	2,954	3,177	23,405	226	(82,212)	(15,878)
Balance at the End of the Period	495,663	(22,244)	(6,381)	5,089	(17,728)	454,398	803	246,276	2,775,804



For the Six Months Ended September 30, 2018

(Millions of Yen)

	Shareholders' Equity				
	Capital Stock	Capital Surplus	Retained Earnings	Treasury Stock	Total Shareholders' Equity
Balance at the Beginning of the Period	<b>261,608</b>	<b>645,016</b>	<b>1,263,415</b>	<b>(42,224)</b>	<b>2,127,816</b>
Changes during the Period					
Cash Dividends			<b>(24,734)</b>		<b>(24,734)</b>
Net Income Attributable to Owners of the Parent			<b>91,510</b>		<b>91,510</b>
Purchase of Treasury Stock				<b>(9,019)</b>	<b>(9,019)</b>
Disposal of Treasury Stock		<b>(0)</b>		<b>30</b>	<b>30</b>
Purchase of Shares of Consolidated Subsidiaries		<b>(17)</b>			<b>(17)</b>
Sales of Shares of Consolidated Subsidiaries		<b>4</b>			<b>4</b>
Reversal of Revaluation Reserve for Land			<b>(407)</b>		<b>(407)</b>
Net Changes of Items Other Than Shareholders' Equity					
Total Changes during the Period	<b>-</b>	<b>(13)</b>	<b>66,368</b>	<b>(8,988)</b>	<b>57,366</b>
Balance at the End of the Period	<b>261,608</b>	<b>645,003</b>	<b>1,329,783</b>	<b>(51,212)</b>	<b>2,185,183</b>

	Accumulated Other Comprehensive Income						Subscription Rights to Shares	Non-Controlling Interests	Total Net Assets
	Valuation Differences on Available-for-Sale Securities	Deferred Gains (Losses) on Hedges	Revaluation Reserve for Land	Foreign Currency Translation Adjustments	Adjustments for Retirement Benefits	Total Accumulated Other Comprehensive Income			
Balance at the Beginning of the Period	<b>516,663</b>	<b>(22,746)</b>	<b>(6,067)</b>	<b>4,281</b>	<b>4,720</b>	<b>496,851</b>	<b>799</b>	<b>246,858</b>	<b>2,872,325</b>
Changes during the Period									
Cash Dividends									<b>(24,734)</b>
Net Income Attributable to Owners of the Parent									<b>91,510</b>
Purchase of Treasury Stock									<b>(9,019)</b>
Disposal of Treasury Stock									<b>30</b>
Purchase of Shares of Consolidated Subsidiaries									<b>(17)</b>
Sales of Shares of Consolidated Subsidiaries									<b>4</b>
Reversal of Revaluation Reserve for Land									<b>(407)</b>
Net Changes of Items Other Than Shareholders' Equity	<b>(40,120)</b>	<b>10,718</b>	<b>407</b>	<b>1,834</b>	<b>914</b>	<b>(26,246)</b>	<b>268</b>	<b>(151,274)</b>	<b>(177,252)</b>
Total Changes during the Period	<b>(40,120)</b>	<b>10,718</b>	<b>407</b>	<b>1,834</b>	<b>914</b>	<b>(26,246)</b>	<b>268</b>	<b>(151,274)</b>	<b>(119,885)</b>
Balance at the End of the Period	<b>476,542</b>	<b>(12,028)</b>	<b>(5,659)</b>	<b>6,115</b>	<b>5,635</b>	<b>470,604</b>	<b>1,067</b>	<b>95,584</b>	<b>2,752,440</b>

#### (4) Notes to the Interim Consolidated Financial Statements

(Notes on Going Concern Assumptions)

There is no applicable information.

(Changes in Accounting Policies)

The stocks classified as “Available-for-sale securities” that have market value are valued at the market price at the balance sheet date effective from the six months ended September 30, 2018, which were previously valued at the average market price during the final month of the interim period.

SuMi TRUST Holdings is currently in the efforts of enhancing company-wide risk management, including reduction of market price fluctuation risk and control of economic value of the strategic shareholdings. In the midst of such circumstances, SuMi TRUST Holdings adopted the above change in accounting policies since it came to a conclusion that the market price at the balance sheet date is more appropriate to represent the financial position of the SuMi TRUST Group as of that date, considering the finalization of Basel III reforms in December 2017 and recent discussions over strategic shareholdings.

The new accounting policy is not applied retrospectively, as its effects on the consolidated profit and loss for the six months ended September 30, 2017, and cumulative effects up to the beginning of the six months ended September 30, 2018, are immaterial.