

Explanatory Material

*Fiscal Year 2019
ended on Mar. 31, 2020*



SUMITOMO MITSUI TRUST HOLDINGS

Table of Contents

Financial figures

1. Status of profit and loss	-----	1-2
2. Breakdown of profit by business group	-----	3
3. Yields and margins	-----	4
4. Net gains on securities	-----	4
5. Unrealized gains/ losses on investment securities	-----	5-6
6. Maturity ladder of securities	-----	7
7. Shareholdings	-----	7
8. Deferred unrealized gains/ losses of derivative transactions qualified for hedge accounting	-----	7
9. BIS capital adequacy ratio (Basel III, international standard)	-----	8-9
10. Return on equity (ROE)	-----	9
11. Loans and Deposits (Banking a/c and principal guaranteed trust a/c combined)	-----	10
12. Loans (Banking a/c and principal guaranteed trust a/c combined)	-----	11
13. Problem assets based on the Financial Reconstruction Act (Banking a/c and principal guaranteed trust a/c combined)	-----	12-13
14. Self-Assessment and problem assets based on the Financial Reconstruction Act (Banking a/c and principal guaranteed trust a/c combined)	-----	13
15. Allowance for loan losses	-----	14
16. Final disposal of non-performing loans (Banking a/c and principal guaranteed trust a/c combined)	-----	15
17. Retirement benefits	-----	16
18. Deferred tax assets	-----	17
<Reference> Other referential financial figures of SuMi TRUST Bank	-----	18-20

<Definition of terms in this document>
Sumitomo MitsuiTrust Holdings (Consolidated): "SuMi TRUST Holdings" or "Consolidated"
Sumitomo Mitsui Trust Bank (Non-consolidated): "SuMi TRUST Bank" or "Non-Consolidated"

Legal Disclaimer

Regarding forward-looking Statements contained in this material

This presentation material contains information that constitutes forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors including but not limited to changes in managerial circumstances. By virtue of the aforementioned reasons, Sumitomo Mitsui Trust Holdings, Inc. hereby cautions against sole reliance on such forward-looking statements in making investment decisions.

Financial figures

1. Status of profit and loss

[Consolidated]

(Millions of yen)

		FY2019	FY2018	Change
Consolidated gross business profit (*1)	1	690,832	678,554	12,277
Consolidated gross business profit (after written-off of principal guaranteed trust a/c) (1 + 20)	2	690,830	678,554	12,275
Net interest income and related profit	3	143,501	154,061	(10,560)
Net interest income	4	127,476	135,161	(7,685)
Trust fees from principal guaranteed trust a/c (before written-off of principal guaranteed trust a/c)	5	16,024	18,899	(2,874)
Net fees and commissions and related profit	6	375,851	390,124	(14,272)
Net fees and commissions	7	292,057	305,112	(13,055)
Other trust fees	8	83,794	85,011	(1,217)
Net trading profit	9	102,189	27,093	75,095
Net other operating profit	10	69,289	107,274	(37,984)
Net gains on foreign exchange transactions	11	50,064	96,385	(46,320)
Net gains on bonds	12	34,903	(3,417)	38,320
Net gains from derivatives other than for trading or hedging	13	(39,169)	(10,150)	(29,019)
General and administrative expenses	14	(430,858)	(427,853)	(3,004)
(excluding amortization of goodwill)	15	(421,436)	(418,384)	(3,051)
Personnel expenses	16	(190,227)	(189,899)	(327)
Non-personnel expenses excluding taxes	17	(222,834)	(221,613)	(1,221)
Taxes other than income taxes	18	(17,796)	(16,340)	(1,456)
Provision of general allowance for loan losses	19	(38,865)	20,637	(59,503)
Principal guaranteed trust a/c credit costs	20	(2)	-	(2)
Banking a/c credit costs	21	(6,120)	(25,531)	19,410
Written-off of loans	22	(3,475)	(4,395)	920
Provision of specific allowance for loan losses	23	(1,106)	(20,846)	19,740
Losses on sales of loans	24	(1,538)	(288)	(1,250)
Reversal of allowance for loan losses	25	-	-	-
Recoveries of written-off claims	26	1,149	1,908	(759)
Net gains on stocks	27	40,167	13,709	26,458
Losses on devaluation of stocks	28	(12,495)	(3,479)	(9,016)
Net income from affiliates by equity method	29	9,929	5,967	3,961
Others	30	(8,573)	(10,981)	2,408
Ordinary profit	31	257,658	256,411	1,246
Extraordinary profit	32	(16,936)	(15,070)	(1,865)
Impairment loss on fixed assets	33	2,423	715	1,707
Impairment loss on fixed assets	34	(19,360)	(15,786)	(3,573)
Income before income tax	35	240,721	241,340	(619)
Total income taxes	36	(75,627)	(60,599)	(15,027)
Income taxes-current	37	(69,585)	(67,714)	(1,871)
Income taxes-deferred	38	(6,042)	7,114	(13,156)
Net income	39	165,094	180,741	(15,646)
Net income attributable to non-controlling interests	40	(2,065)	(6,851)	4,786
Net income attributable to owners of the parent	41	163,028	173,889	(10,860)
Total credit costs (19 + 20 + 21 + 25 + 26)	42	(43,838)	(2,984)	(40,854)

(*1) Consolidated gross business profit = Trust fees + (Interest income - Interest expenses) + (Fees and commissions - Fees and commissions payments)
+ (Trading income - Trading expenses) + (Other operating income - Other operating expenses)

Consolidated net business profit before credit costs (*2)	43	289,011	282,233	6,777
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(*2) Consolidated net business profit before credit costs = Non-consolidated net business profit before credit costs + Ordinary profits of other subsidiary companies (non-recurring effect adjusted) + Ordinary profits of affiliates (non-recurring effect adjusted) x Ratio of equity holdings - Intra-group transaction (dividends, etc.)

(Reference) Major components of "Consolidated net business profit before credit costs" <43>, in which gross income and expense from the affiliates are taken into consideration for managerial accounting, are shown in the table below.

Substantial consolidated gross business profit	44	742,661	722,669	19,992
Substantial net fees and commissions and related profit	45	405,872	413,266	(7,394)
Substantial general and administrative expenses	46	(453,650)	(440,435)	(13,215)
Consolidated Fee income ratio	47	54.6%	57.1%	(2.5%)

<Difference from non-consolidated financial results (*3)>

Net business profit before credit costs	48	82,201	50,751	31,450
Net income attributable to owners of the parent (*4)	49	38,322	25,228	13,094
Total credit costs	50	(9,052)	(4,937)	(4,114)
Net gains on stocks	51	23,477	25,798	(2,320)

(*3) Differences between "Consolidated" and "Non-consolidated".

(*4) Differences between "Net income attributable to owners of the parent" in "Consolidated" and "Net income" in "Non-consolidated".

<Number of subsidiaries/ affiliates>

	Mar. 2020	Mar. 2019	Change
Consolidated subsidiaries	62	61	1
Affiliates (subject to the equity method)	34	30	4

[Non-consolidated]

(Millions of yen)

		FY2019	FY2018	Change
Gross business profit	1	453,227	467,337	(14,110)
Gross business profit (after written-off of principal guaranteed trust a/c) (1 + 24)	2	453,224	467,337	(14,112)
Net interest income and related profit	3	134,164	172,701	(38,536)
Net interest income	4	118,139	153,801	(35,661)
Domestic	5	153,123	171,735	(18,612)
International	6	(34,983)	(17,934)	(17,048)
Trust fees from principal guaranteed trust a/c (before written-off of principal guaranteed trust a/c)	7	16,024	18,899	(2,874)
Net fees and commissions and related profit	8	174,320	186,384	(12,063)
Net fees and commissions	9	90,526	104,311	(13,785)
Other trust fees	10	83,794	82,072	1,721
Net trading income	11	102,189	27,926	74,263
Net other operating profit	12	42,552	80,325	(37,773)
Net gains on foreign exchange transactions	13	48,614	95,183	(46,568)
Net gains on bonds	14	33,980	(3,847)	37,828
Net gains from derivatives other than for trading or hedging	15	(40,059)	(11,321)	(28,738)
General and administrative expenses	16	(246,417)	(235,855)	(10,562)
Personnel expenses	17	(108,400)	(107,264)	(1,136)
Non-personnel expenses	18	(124,305)	(116,149)	(8,156)
Taxes other than income taxes	19	(13,711)	(12,441)	(1,270)
Net business profit before credit costs (1 + 16)	20	206,809	231,482	(24,672)
Core net operating profit (20-14)	21	172,828	235,330	(62,501)
Core net operating profit (excluding gains/(losses) on cancellation of investment)	22	172,095	237,601	(65,505)
Provision of general allowance for loan losses	23	(33,590)	-	(33,590)
Principal guaranteed trust a/c credit costs	24	(2)	-	(2)
Net business profit	25	173,216	231,482	(58,265)
Net non-recurring profit	26	3,226	(22,388)	25,614
Banking a/c credit costs	27	(1,809)	(1,469)	(340)
Written-off of loans	28	(1,360)	(1,180)	(180)
Provision of specific allowance for loan losses	29	117	-	117
Losses on sales of loans	30	(565)	(288)	(277)
Reversal of allowance for loan losses	31	-	2,268	(2,268)
Recoveries of written-off claims	32	615	1,153	(537)
Net gains on stocks	33	16,690	(12,089)	28,779
Losses on devaluation of stocks	34	(35,249)	(25,583)	(9,666)
Others	35	(12,269)	(12,251)	(17)
Amortization of net actuarial losses/ prior service cost	36	(5,632)	(3,345)	(2,287)
Provision for contingent loss	37	2,025	1,162	862
Losses on investment in partnerships	38	(2,397)	(2,898)	501
Net gains on stock related derivatives	39	7,828	(2,371)	10,200
Ordinary profit	40	176,443	209,094	(32,650)
Extraordinary profit	41	1,076	(4,284)	5,360
Net gains on disposal of fixed assets	42	2,558	1,032	1,525
Impairment loss on fixed assets	43	(1,482)	(5,317)	3,834
Income before income taxes	44	177,519	204,810	(27,290)
Total income taxes	45	(52,813)	(56,148)	3,335
Income taxes-current	46	(59,180)	(45,926)	(13,254)
Income taxes-deferred	47	6,367	(10,222)	16,589
Net income	48	124,706	148,661	(23,955)
Total credit costs (23 + 24 + 27 + 31 + 32)	49	(34,786)	1,952	(36,739)
Overhead ratio (-16/1)	50	54.37%	50.47%	3.90%

2. Breakdown of profit by business group

(1) Gross business profit

[Non-consolidated]

	(Billions of yen)		
	FY2019	FY2018	Change
Retail total solution services	130.4	138.0	(7.5)
Wholesale financial services (*1)	147.0	137.2	9.8
Stock transfer agency services	31.5	31.2	0.3
Real estate	35.4	32.4	3.0
Fiduciary services	90.5	92.2	(1.7)
Global markets	72.5	45.6	26.9
Fees paid for outsourcing	(48.3)	(44.5)	(3.8)
Stock transfer agency services	(10.2)	(9.7)	(0.4)
Fiduciary services	(38.1)	(34.8)	(3.3)
Others (*2)	(6.1)	35.0	(41.1)
Gross business profit	453.2	467.3	(14.1)

(*1) Figures for "Wholesale financial services" are combined total of Wholesale total solution services and Wholesale asset management.

(*2) Figures for "Others" include costs of capital funding, dividends of shares for cross-shareholdings, general and administrative expenses of headquarters, etc.

(2) Net business profit before credit costs

[Consolidated]

	(Billions of yen)		
	FY2019	FY2018	Change
Retail total solution services	22.8	30.9	(8.0)
Wholesale financial services (*1)	132.5	123.4	9.0
Stock transfer agency services	18.4	18.4	0.0
Real estate	32.4	30.1	2.2
Fiduciary services	65.8	63.0	2.8
Asset Management Business (*2)	29.5	24.2	5.2
Global markets	57.5	30.3	27.1
Others (*3)	(40.6)	(14.1)	(26.5)
Net business profit before credit costs	289.0	282.2	6.7

(*1) Figures for Wholesale financial services are combined total of Wholesale total solution services and Wholesale asset management.

(*2) Total of asset management companies (SuMi TRUST AM, Nikko AM (consolidated), Sky Ocean Asset Management, JP Asset Management)

(*3) Figures for "Others" include costs of capital funding, dividends of shares for cross-shareholdings, general and administrative expenses of headquarters, etc.

[Non-consolidated]

	(Billions of yen)		
	FY2019	FY2018	Change
Retail total solution services	7.3	15.3	(7.9)
Wholesale financial services (*1)	102.8	95.3	7.5
Stock transfer agency services	17.6	17.7	(0.0)
Real estate	25.8	23.1	2.7
Fiduciary services	30.2	33.2	(2.9)
Global markets	57.5	30.3	27.1
Others (*2)	(34.7)	16.4	(51.1)
Net business profit before credit costs	206.8	231.4	(24.6)

(*1) Figures for "Wholesale financial services" are combined total of Wholesale total solution services and Wholesale asset management.

(*2) Figures for "Others" include costs of capital funding, dividends of shares for cross-shareholdings, general and administrative expenses of headquarters, etc.

3. Yields and margins

(1) Domestic banking a/c

[Non-consolidated]

	FY2019	2HFY2019	1HFY2019	FY2018	(%) Change from FY2018
Average yield on interest-earning assets (A)	0.53	0.53	0.54	0.60	(0.07)
Loans and bills discounted (B)	0.66	0.66	0.67	0.69	(0.03)
Securities	1.51	1.47	1.55	2.16	(0.65)
Average yield on interest-bearing liabilities (C)	0.14	0.14	0.14	0.15	(0.01)
Deposits (D)	0.08	0.08	0.08	0.09	(0.01)
Gross margin (A) - (C)	0.39	0.39	0.40	0.45	(0.06)
Loan-deposit margin (B) - (D)	0.58	0.58	0.59	0.60	(0.02)

(2) Domestic banking a/c and principal guaranteed trust a/c combined

[Non-consolidated]

	FY2019	2HFY2019	1HFY2019	FY2018	(%) Change from FY2018
Average yield on interest-earning assets (A)	0.53	0.53	0.54	0.60	(0.07)
Loans and bills discounted (B)	0.66	0.66	0.67	0.69	(0.03)
Securities	1.51	1.47	1.55	2.16	(0.65)
Average yield on interest-bearing liabilities (C)	0.10	0.10	0.10	0.11	(0.01)
Deposits and Trust Principal (D)	0.07	0.07	0.07	0.08	(0.01)
Gross margin (A) - (C)	0.43	0.43	0.44	0.49	(0.06)
Loan-deposit margin (B) - (D)	0.59	0.59	0.60	0.61	(0.02)

4. Net gains on securities

[Consolidated]

	(Millions of yen)		
	FY2019	FY2018	Change
Net gains on bonds	34,903	(3,417)	38,320
Gains on sales of bonds	46,365	19,635	26,730
Gains on redemption of bonds	316	54	262
Losses on sales of bonds	(11,319)	(23,106)	11,787
Losses on redemption of bonds	(19)	-	(19)
Losses on devaluation of bonds	(440)	-	(440)
Net gains on stocks	40,167	13,709	26,458
Gains on sales of stocks	65,336	45,299	20,036
Losses on sales of stocks	(12,672)	(28,110)	15,438
Losses on devaluation of stocks	(12,495)	(3,479)	(9,016)

[Non-consolidated]

	(Millions of yen)		
	FY2019	FY2018	Change
Net gains on bonds	33,980	(3,847)	37,828
Gains on sales of bonds	45,716	18,993	26,723
Gains on redemption of bonds	-	53	(53)
Losses on sales of bonds	(11,295)	(22,894)	11,599
Losses on redemption of bonds	-	-	-
Losses on devaluation of bonds	(440)	-	(440)
Net gains on stocks	16,690	(12,089)	28,779
Gains on sales of stocks	64,976	44,113	20,862
Losses on sales of stocks	(13,036)	(30,619)	17,583
Losses on devaluation of stocks	(35,249)	(25,583)	(9,666)

5. Unrealized gains/ losses on investment securities

(1) Securities with fair value
[Consolidated]

	Mar. 2020				Sep. 2019		Mar. 2019		Change from Mar. 2019	
	Cost	Net	Unrealized gains	Unrealized losses	Cost	Net	Cost	Net	Cost	Net
Available-for-sale securities	5,311,015	497,599	652,235	(154,635)	4,881,907	622,440	4,558,478	665,731	752,536	(168,131)
Japanese stocks (*)	566,807	543,804	581,286	(37,481)	593,870	750,237	598,950	772,663	(32,142)	(228,858)
Japanese bonds	2,014,141	1,862	3,500	(1,638)	1,147,163	3,036	887,404	3,178	1,126,736	(1,315)
Government bonds	1,362,647	(85)	437	(523)	522,066	53	301,248	337	1,061,399	(423)
Local government bonds	14,788	(2)	32	(34)	10,787	45	8,707	57	6,081	(59)
Corporate bonds	636,705	1,950	3,030	(1,079)	614,310	2,937	577,449	2,782	59,256	(832)
Others	2,730,066	(48,067)	67,449	(115,516)	3,140,873	(130,833)	3,072,123	(110,110)	(342,057)	62,043
Held-to-maturity debt securities	330,016	10,394	18,410	(8,016)	360,072	22,746	262,405	21,755	67,610	(11,360)

(*) Fair value of listed stocks included in "Available-for-sale securities" is determined based on the quoted market price over the consolidated balance sheet date.

[Non-consolidated]

	Mar. 2020				Sep. 2019		Mar. 2019		Change from Mar. 2019	
	Cost	Net	Unrealized gains	Unrealized losses	Cost	Net	Cost	Net	Cost	Net
Available-for-sale securities	5,262,113	520,069	663,713	(143,643)	4,852,686	642,287	4,532,234	681,376	729,878	(161,306)
Japanese stocks (*)	537,190	570,971	597,776	(26,804)	565,213	776,516	574,012	795,230	(36,821)	(224,258)
Japanese bonds	2,073,087	683	3,500	(2,817)	1,209,139	1,828	952,745	2,002	1,120,341	(1,318)
Government bonds	1,362,647	(85)	437	(523)	522,066	53	301,248	337	1,061,399	(423)
Local government bonds	14,788	(2)	32	(34)	10,787	45	8,707	57	6,081	(59)
Corporate bonds	695,651	771	3,030	(2,258)	676,286	1,729	642,790	1,606	52,861	(835)
Others	2,651,834	(51,585)	62,436	(114,022)	3,078,332	(136,057)	3,005,476	(115,855)	(353,641)	64,269
Held-to-maturity debt securities	271,307	10,275	18,292	(8,016)	298,559	22,627	197,552	21,636	73,754	(11,360)

(*) Fair value of listed stocks included in "Available-for-sale securities" is determined based on the quoted market price over the consolidated balance sheet date.

<Reference 1>

Breakdown of "Available-for-sale securities (Others)"

[Non-consolidated]

	Mar. 2020		Sep. 2019		Mar. 2019		Change from Mar. 2019	
	Cost	Net	Cost	Net	Cost	Net	Cost	Net
Domestic investment (*1)	62,619	1,409	54,779	1,631	75,516	1,834	(12,896)	(424)
Asset-backed securities	7,607	830	10,057	868	12,926	822	(5,318)	8
Others	55,011	579	44,721	762	62,590	1,012	(7,578)	(432)
International investment (*1)	1,278,662	(910)	1,473,582	14,106	1,369,866	4,347	(91,203)	(5,258)
Foreign government bonds	1,277,183	(1,267)	1,472,128	13,397	1,365,777	4,040	(88,594)	(5,308)
US Treasury	349,473	22,911	477,648	10,246	434,344	5,145	(84,871)	17,765
European government bonds (*2)	62,841	(391)	5,954	427	9,477	251	53,364	(643)
US agency MBS	75,790	1,788	209,511	2,063	187,877	(445)	(112,086)	2,233
Corporate bonds, etc. (*3)	773,688	(25,678)	762,482	448	720,525	(920)	53,163	(24,758)
Foreign stocks and others	1,479	357	1,454	709	4,088	306	(2,609)	50
Others (Investment trust, etc.) (*4)	1,310,552	(52,084)	1,549,970	(151,795)	1,560,093	(122,037)	(249,541)	69,952
Total	2,651,834	(51,585)	3,078,332	(136,057)	3,005,476	(115,855)	(353,641)	64,269

(*)1 "Domestic investment" and "International investment" are basically categorized by the countries where final exposure exists.

(*)2 UK government bonds (Gilts), French government bonds (OATs), Spanish government bonds, Irish government bonds, and Belgian government bonds

(*)3 Corporate bonds which are based on issuer's credit risk.

(*)4 "Investment trust" and investment securities uncategorizable into "Domestic investment" or "International investment".

<Reference 2>

Breakdown of "Held-to-maturity debt securities"

[Non-consolidated]

	(Millions of yen)							
	Mar. 2020		Sep. 2019		Mar. 2019		Change from Mar.	
	Cost	Net	Cost	Net	Cost	Net	Cost	Net
Held-to-maturity debt securities	271,307	10,275	298,559	22,627	197,552	21,636	73,754	(11,360)
Japanese Government Bonds	118,347	17,830	118,536	21,682	118,725	20,626	(377)	(2,795)
Japanese Local Government Bonds	-	-	-	-	-	-	-	-
Japanese Corporate Bonds	33,200	452	33,200	696	33,200	577	-	(124)
Others	119,759	(8,007)	146,823	248	45,627	432	74,131	(8,440)
Domestic investment (*)	8,496	4	9,265	7	7,949	10	547	(6)
International investment (*)	111,262	(8,012)	137,557	241	37,677	422	73,584	(8,434)

(*) "Domestic investment" and "International investment" are basically categorized by the countries where final exposure exists.

(2) Securities with no available fair value

[Non-consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from
		Cost		Mar. 2019
Available-for-sale securities	227,714	219,841	210,984	16,730
Japanese stocks	53,822	53,780	53,810	12
Japanese bonds	-	-	-	-
Others	173,891	166,061	157,174	16,717
Domestic investment (*)	97,799	101,136	99,392	(1,592)
International investment (*)	76,092	64,924	57,781	18,310

(*) "Domestic investment" and "International investment" are basically categorized by the countries where final exposure exists.

6. Maturity ladder of securities

<"Held-to-maturity debt securities" with fair value and "Available-for-sale securities" with fair value>

[Consolidated]

(Millions of yen)

	Mar. 2020					Mar. 2019				
	Less than 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	Total	Less than 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	Total
Japanese bonds	861,124	813,308	337,668	155,510	2,167,611	287,988	285,887	296,952	171,740	1,042,568
Government bonds	838,724	488,732	87,973	65,538	1,480,969	269,766	15,198	42,081	93,325	420,371
Local government bonds	1,228	4,539	9,017	-	14,785	-	2,905	5,858	-	8,764
Corporate bonds	21,170	320,036	240,677	89,971	671,856	18,222	267,783	249,012	78,415	613,432
Others	354,454	1,233,541	491,362	688,268	2,767,627	374,370	1,187,334	805,382	611,369	2,978,456

Note: Including NCD in "Cash and Due from Banks" and "Monetary Claims Bought", as well as securities.

[Non-consolidated]

(Millions of yen)

	Mar. 2020					Mar. 2019				
	Less than 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	Total	Less than 1 year	1 year to 5 years	5 years to 10 years	Over 10 years	Total
Japanese bonds	861,124	813,248	337,668	213,276	2,225,318	287,988	285,887	296,892	171,740	1,042,508
Government bonds	838,724	488,672	87,973	65,538	1,480,909	269,766	15,198	42,021	93,325	420,311
Local government bonds	1,228	4,539	9,017	-	14,785	-	2,905	5,858	-	8,764
Corporate bonds	21,170	320,036	240,677	147,738	729,623	18,222	267,783	249,012	78,415	613,432
Others	319,244	1,233,382	477,048	615,242	2,644,917	350,712	1,186,678	788,528	530,732	2,856,651

Note: Including NCD in "Cash and Due from Banks" and "Monetary Claims Bought", as well as securities.

7. Shareholdings

1) Balance of listed stocks

[Consolidated]

(Billions of yen)

	Mar. 2020	Mar. 2019
Cost basis	566.8	598.9
Fair value basis	1,110.6	1,371.6

2) Reduction of cross shareholdings

[Consolidated]

(Billions of yen)

	FY2019		FY2018	
	Full	1H	Full	1H
Cost basis	21.3	3.7	28.7	16.9

8. Deferred unrealized gains/ losses of derivative transactions qualified for hedge accounting

[Consolidated]

(Millions of yen)

	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Interest rate related	(80,502)	(62,195)	(45,413)	(35,088)
Interest rate swaps	(80,502)	(62,195)	(45,413)	(35,088)
Currency related	6,050	(1,763)	(2,506)	8,557
Total	(74,451)	(63,959)	(47,920)	(26,531)

Note: Before considering tax effect accounting.

[Non-consolidated]

(Millions of yen)

	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Interest rate related	(78,597)	(60,539)	(44,538)	(34,058)
Interest rate swaps	(78,597)	(60,539)	(44,538)	(34,058)
Currency related	6,855	(19)	(224)	7,079
Total	(71,741)	(60,559)	(44,762)	(26,979)

Note: Before considering tax effect accounting.

9. BIS capital adequacy ratio (Basel III)

(1) BIS capital adequacy ratio (International standard)

[Consolidated]

		(Billions of yen)			Minimum requirement (*) (Mar. 2020)	
		Mar. 2020 (Preliminary)	Mar. 2019	Change		
Common Equity Tier 1 capital ratio	(8) / (20)	1	12.62%	12.18%	0.44%	7.50%
Tier 1 capital ratio	(12) / (20)	2	14.47%	14.18%	0.29%	9.00%
Total capital ratio	(16) / (20)	3	17.23%	16.77%	0.46%	11.00%
Directly issued qualifying capital plus retained earnings		4	2,306.2	2,214.5	91.6	
Accumulated Other Comprehensive Income ("OCI")		5	220.8	410.4	(189.5)	
Instruments and reserves		6	2,528.2	2,626.1	(97.9)	
Regulatory adjustments		7	(123.3)	(214.0)	90.6	
Common Equity Tier 1 capital (CET1)		8	2,404.8	2,412.1	(7.2)	
Directly issued qualifying Additional Tier 1 instruments		9	340.0	340.0	-	
Eligible Tier 1 capital instruments subject to phase-out arrangements		10	-	41.0	(41.0)	
Additional Tier 1 capital (AT1)		11	353.3	394.4	(41.0)	
Tier 1 capital (T1 = CET1 + AT1)		12	2,758.1	2,806.5	(48.3)	
Directly issued qualifying Tier 2 instruments		13	306.5	270.0	36.5	
Eligible Tier 2 capital instruments subject to phase-out arrangements		14	171.5	239.2	(67.6)	
Tier 2 capital (T2)		15	524.9	513.6	11.3	
Total capital (T1 + T2)		16	3,283.1	3,320.1	(37.0)	
Amount of credit risk-weighted assets		17	16,778.2	17,725.1	(946.9)	
Amount of market risk equivalents		18	1,334.5	1,104.0	230.4	
Amount of operational risk equivalents		19	941.2	960.8	(19.6)	
Total risk weighted assets		20	19,053.9	19,790.1	(736.1)	

(*) Capital conservation buffer, countercyclical capital buffer and surcharge for domestic systemically important banks are taken into account and added to minimum regulatory requirements for each capital ratio.

[SuMi TRUST Bank (Consolidated)]

			(Billions of yen)			Minimum requirement
			Mar. 2020 (Preliminary)	Mar. 2019	Change	
Common Equity Tier 1 capital ratio	(4) / (7)	1	11.08%	10.59%	0.49%	4.50%
Tier 1 capital ratio	(5) / (7)	2	12.97%	12.39%	0.58%	6.00%
Total capital ratio	(6) / (7)	3	15.78%	15.02%	0.76%	8.00%
Common Equity Tier 1 capital		4	2,068.6	2,068.2	0.4	
Tier 1 capital		5	2,420.4	2,421.6	(1.2)	
Total capital		6	2,944.9	2,935.2	9.7	
Total risk weighted assets		7	18,657.6	19,529.8	(872.2)	

[SuMi TRUST Bank (Non-consolidated)]

			(Billions of yen)			Minimum requirement
			Mar. 2020 (Preliminary)	Mar. 2019	Change	
Common Equity Tier 1 capital ratio	(11) / (14)	8	10.23%	10.02%	0.21%	4.50%
Tier 1 capital ratio	(12) / (14)	9	12.10%	11.79%	0.31%	6.00%
Total capital ratio	(13) / (14)	10	14.86%	14.45%	0.41%	8.00%
Common Equity Tier 1 capital		11	1,853.2	1,919.8	(66.6)	
Tier 1 capital		12	2,193.2	2,259.8	(66.6)	
Total capital		13	2,693.3	2,767.5	(74.2)	
Total risk weighted assets		14	18,113.1	19,152.3	(1,039.1)	

(2) Leverage ratio

[Consolidated]

			(Billions of yen)			Minimum requirement
			Mar. 2020 (Preliminary)	Mar. 2019	Change	
Leverage ratio	(16) / (17)	15	4.64%	4.67%	(0.03%)	3.00%
Tier 1 capital		16	2,758.1	2,806.5	(48.3)	
Total Exposure		17	59,325.3	60,009.2	(683.8)	

[SuMi TRUST Bank (Consolidated)]

			(Billions of yen)			Minimum requirement
			Mar. 2020 (Preliminary)	Mar. 2019	Change	
Leverage ratio	(19) / (20)	18	4.09%	4.04%	0.05%	3.00%
Tier 1 capital		19	2,420.4	2,421.6	(1.2)	
Total Exposure		20	59,140.6	59,930.8	(790.1)	

[SuMi TRUST Bank (Non-consolidated)]

			(Billions of yen)			Minimum requirement
			Mar. 2020 (Preliminary)	Mar. 2019	Change	
Leverage ratio	(22) / (23)	21	3.82%	3.88%	(0.06%)	3.00%
Tier 1 capital		22	2,193.2	2,259.8	(66.6)	
Total Exposure		23	57,397.2	58,241.9	(844.6)	

10. Return on equity (ROE)

[Consolidated]

	FY2019	FY2018	Change
Return (Net income) on shareholders' equity	7.12%	7.95%	(0.83%)
Return (Net income) on equity	6.25%	6.58%	(0.33%)

Note1: Return on shareholders' equity (equity)

= Net income attributable to owners of the parents

÷ { (Beginning balance of shareholders' equity (equity) + Ending balance of shareholders' equity (equity)) ÷ 2 } X 100

Note2: Shareholders' equity = Total net assets - Share purchase warrants - Minority interests - Total accumulated other comprehensive income

Note3: Equity = Total net assets - Share purchase warrants - Minority interests

11. Loans and Deposits (Banking a/c and principal guaranteed trust a/c combined)

(1) Balance of loans and deposits, etc.

[Non-consolidated]

(Millions of yen)

		Mar. 2020		Sep. 2019	Mar. 2019	Change from Mar. 2019	
		Total	Domestic branches	Total	Total	Total	Domestic branches
Loans and bills discounted	(Ending balance)	29,980,224	25,900,423	29,308,811	29,435,109	545,114	369,891
	(Average balance)	29,135,750	25,266,861	28,876,691	28,344,429	791,320	715,576
Banking account	(Ending balance)	29,953,513	25,873,712	29,280,061	29,404,142	549,370	374,148
	(Average balance)	29,106,829	25,237,940	28,846,755	28,310,606	796,223	720,478
Principal guaranteed trust account	(Ending balance)	26,710	26,710	28,750	30,967	(4,256)	(4,256)
	(Average balance)	28,920	28,920	29,936	33,823	(4,902)	(4,902)
Deposits, Trust principal	(Ending balance)	35,140,434	30,455,058	34,404,899	37,035,783	(1,895,348)	(1,517,851)
	(Average balance)	33,421,582	28,810,946	33,463,557	33,732,108	(310,525)	(133,654)
Deposits (*)	(Ending balance)	30,537,466	25,852,090	30,557,568	31,744,181	(1,206,715)	(829,217)
	(Average balance)	30,311,263	25,700,627	30,396,924	30,033,695	277,567	454,439
Time deposits	(Ending balance)	20,565,418	16,147,578	20,488,385	20,926,890	(361,471)	(47,936)
	(Average balance)	20,417,305	16,089,483	20,349,661	20,998,708	(581,402)	(388,442)
Liquid deposits	(Ending balance)	8,578,231	8,310,993	8,730,512	9,631,298	(1,053,067)	(989,069)
	(Average balance)	8,629,294	8,347,267	8,876,054	7,917,522	711,772	696,296
Trust principal	(Ending balance)	4,602,967	4,602,967	3,847,330	5,291,601	(688,633)	(688,633)
	(Average balance)	3,110,319	3,110,319	3,066,633	3,698,412	(588,093)	(588,093)

(*) Excluding NCD.

(2) Ending balance of deposits classified by depositors (Domestic branches)

[Non-consolidated]

(Millions of yen)

	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Individuals	17,865,016	17,589,833	17,461,684	403,332
Deposits	16,358,604	16,081,815	15,931,764	426,840
Trust principal (Principal guaranteed)	1,506,411	1,508,017	1,529,919	(23,508)
Corporations and other organizations (*1)	12,274,085	11,834,908	14,275,198	(2,001,113)
Deposits	9,177,529	9,495,595	10,513,517	(1,335,988)
Trust principal (Principal guaranteed)	3,096,556	2,339,312	3,761,681	(665,125)
Total	30,139,101	29,424,741	31,736,883	(1,597,781)

(*1) "Other organizations" are public organizations and financial institutions.

(*2) Excluding NCD and offshore accounts

12. Loans (Banking a/c and principal guaranteed trust a/c combined)

1) Loans to small and mid-sized enterprises, etc.

[Non-consolidated]

	(Millions of yen, %)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Loan balance	17,104,368	16,732,902	16,670,839	433,528
Loans to individuals	10,443,216	10,203,434	9,920,625	522,590
Ratio to total loan balance	66.0	65.7	65.2	0.8

2) Loans to individuals

[Non-consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Residential mortgage loans	9,801,073	9,590,005	9,314,017	487,055
Loans to individual for business use (*)	594,389	562,310	552,399	41,989
Other consumer loans	47,754	51,118	54,209	(6,455)
Total	10,443,216	10,203,434	9,920,625	522,590

3) Loans by industry

[Non-consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Domestic Branches (excluding offshore accounts)	25,900,423	25,430,150	25,530,531	369,891
Manufacturing	2,643,446	2,617,752	2,663,788	(20,341)
Agriculture, forestry, fisheries, mining, quarrying of stone and gravel gathering	64,348	63,325	30,815	33,532
Construction	184,452	164,207	119,457	64,994
Electricity, gas, heat supply and water	1,171,913	1,244,934	1,147,478	24,434
Information and communications	428,496	334,197	357,866	70,630
Transport and postal activities	1,146,820	1,146,284	1,169,300	(22,480)
Wholesale and retail trade	1,253,829	1,242,599	1,253,468	360
Finance and insurance	2,487,735	2,443,526	2,665,338	(177,603)
Real estate	3,523,096	3,428,145	3,468,125	54,971
Goods rental and leasing	1,174,796	1,148,749	1,090,344	84,452
Others	11,821,487	11,596,427	11,564,546	256,940
Overseas branches and offshore accounts	4,079,800	3,878,661	3,904,578	175,222
Total	29,980,224	29,308,811	29,435,109	545,114

Note: The above table is made based on the categorization of "Survey on loans by industry" of Bank of Japan.

13. Problem assets based on the Financial Reconstruction Act (Banking a/c and principal guaranteed trust a/c combined)

(1) Problem assets based on the Financial Reconstruction Act (After partial direct written-off)

[Consolidated]

	(Millions of yen)					
	Mar. 2020		Sep. 2019	Mar. 2019	Change from Mar. 2019	
	Total	Banking a/c	Total	Total	Total	Banking a/c
Problem assets based on the Financial Reconstruction Act (a)	111,737	111,022	127,068	112,521	(783)	(734)
Bankrupt and practically bankrupt	14,562	14,534	15,474	16,375	(1,813)	(1,830)
Doubtful	53,489	52,836	72,898	71,338	(17,848)	(17,789)
Substandard	43,686	43,651	38,696	24,807	18,878	18,885
Ordinary assets	31,234,137	31,208,141	30,667,019	30,572,860	661,276	665,484
Total balance (b)	31,345,875	31,319,164	30,794,088	30,685,382	660,493	664,749
Ratio to total balance (a) / (b)	0.4%	0.4%	0.4%	0.4%	(0.0%)	(0.0%)

Note : Partial direct written-off: Mar. 2020: 22,127 million yen, Sep. 2019: 18,419 million yen, Mar. 2019: 16,101 million yen

[Non-consolidated]

	(Millions of yen)					
	Mar. 2020		Sep. 2019	Mar. 2019	Change from Mar. 2019	
	Total	Banking a/c	Total	Total	Total	Banking a/c
Problem assets based on the Financial Reconstruction Act (a)	86,825	86,110	101,098	84,191	2,633	2,682
Bankrupt and practically bankrupt	9,521	9,493	9,630	10,528	(1,007)	(1,024)
Doubtful	39,231	38,578	58,732	55,188	(15,956)	(15,897)
Substandard (b)	38,073	38,038	32,735	18,474	19,598	19,605
Ordinary assets	30,370,170	30,344,174	29,749,413	29,857,080	513,089	517,297
Assets to substandard debtors (excluding Substandard) (c)	6,098	6,098	4,184	990	5,107	5,107
Assets to other special mention debtors	418,492	409,836	345,911	414,285	4,206	4,714
Assets to ordinary debtors	29,945,579	29,928,239	29,399,317	29,441,803	503,775	507,474
Total balance (d)	30,456,996	30,430,285	29,850,511	29,941,272	515,723	519,980
Ratio to total balance (a) / (d)	0.3%	0.3%	0.3%	0.3%	0.0%	0.0%
Assets to substandard debtors (b) + (c)	44,171	44,137	36,920	19,465	24,706	24,713

Note : Partial direct written-off: Mar. 2020: 8,889 million yen, Sep. 2019: 8,146 million yen, Mar. 2019: 8,259 million yen

(2) Coverage ratio and allowance ratio of Problem assets based on the Financial Reconstruction Act

[Non-consolidated]

	(Millions of yen)					
	Mar. 2020		Sep. 2019	Mar. 2019	Change from Mar. 2019	
	Total	Banking a/c	Total	Total	Total	Banking a/c
Problem assets based on the Financial Reconstruction Act	86,825	86,110	101,098	84,191	2,633	2,682
Coverage ratio	71.8%	71.6%	86.5%	86.9%	(15.1%)	(15.1%)
Allowance ratio	43.8%	43.8%	52.5%	70.7%	(26.9%)	(26.9%)
Bankrupt and practically bankrupt	9,521	9,493	9,630	10,528	(1,007)	(1,024)
Coverage ratio	100.0%	100.0%	100.0%	100.0%	- %	- %
Allowance ratio	100.0%	100.0%	100.0%	100.0%	- %	- %
Doubtful	39,231	38,578	58,732	55,188	(15,956)	(15,897)
Coverage ratio	94.4%	94.3%	96.2%	87.0%	7.4%	7.5%
Allowance ratio	85.9%	85.9%	83.6%	76.6%	9.3%	9.3%
Substandard	38,073	38,038	32,735	18,474	19,598	19,605
Coverage ratio	41.5%	41.5%	65.1%	79.1%	(37.6%)	(37.5%)
Allowance ratio	12.1%	12.1%	9.0%	10.5%	1.6%	1.6%

Note: Other than the above mentioned, there is Reserves for JOJT (Jointly-operated money trust) of 0.0 billion yen as of Mar. 2020.

(3) Problem assets based on the Financial Reconstruction Act by industry
[Non-consolidated]

(Millions of yen)				
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Domestic Branches (excluding offshore accounts)	59,331	73,565	66,979	(7,647)
Manufacturing	8,481	22,781	16,899	(8,418)
Agriculture, forestry, fisheries, mining, quarrying of stone and gravel gathering	342	342	429	(87)
Construction	0	1	2	(1)
Electricity, gas, heat supply and water	3,679	3,820	4,042	(362)
Information and communications	1	1	1	(0)
Transport and postal activities	-	-	-	-
Wholesale and retail trade	6,495	8,479	6,539	(43)
Finance and insurance	160	170	235	(75)
Real estate	8,731	6,937	6,488	2,243
Others	31,438	31,031	32,340	(902)
Overseas branches and offshore accounts	27,494	27,532	17,212	10,281
Total	86,825	101,098	84,191	2,633

Note: The above table is made according to the categorization of "Survey on loans by industry" of Bank of Japan.

14. Self-Assessment and Problem assets based on the Financial Reconstruction Act
(Banking a/c and principal guaranteed trust a/c combined)

[Non-consolidated]

(Billions of yen, %)

Borrower classification under the self-assessment	Problem assets based on the Financial Reconstruction Act	Self-assessment				Allowance (*)	Coverage ratio	Allowance ratio
		Not categorized	Category II	Category III	Category IV			
Legal bankruptcy	(1) Bankrupt/ practically bankrupt 9.5	(1) Guarantee and collateral 6.8	Entirely covered by allowances	Entirely written-off or covered by allowances	(1) Specific allowance for loan losses 2.6	100.0	100.0	
Virtual bankruptcy								
Possible bankruptcy	(2) Doubtful 39.2	(2) Guarantee and collateral 23.7	Partially covered by allowances		(2) Specific allowance for loan losses 13.3	94.4	85.9	
Requiring careful monitoring	(3) Substandard 38.1	(3) Guarantee and collateral 12.7			(3) General allowance for loan losses 3.0	41.5	12.1	
	A. Assets to substandard debtors (exc. Substandard) 6.1							
	B. Assets to other special mention debtors (exc. Assets to substandard debtors) 418.5							
Normal	C. Assets to ordinary debtors 29,945.6							
	(4) Ordinary assets (A + B + C) 30,370.2							
	Problem assets based on the Financial Reconstruction Act (1) + (2) + (3) 86.8	Guarantee and collateral (1) + (2) + (3) 43.3			Allowance for loan losses (1) + (2) + (3) 19.0	71.8	43.8	
	Total balance (1) + (2) + (3) + (4) 30,457.0	Not categorized, category II 30,454.6	category III 2.3	category IV -				

(*) 0.0 billion yen of reserves for loan trust and reserves for JOMT (Jointly-operated money trust) are posted in principal guaranteed trust account.

15. Allowance for loan losses

(1) Balance of allowance for loan losses

(Banking account)

[Consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Allowance for loan losses	127,205	89,269	99,770	27,435
General allowance for loan losses	106,736	70,778	68,338	38,397
Specific allowance for loan losses	20,469	18,490	31,431	(10,962)
Partial direct written-off	22,391	20,181	17,877	4,513

[Non-consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Allowance for loan losses	98,191	65,434	75,211	22,979
General allowance for loan losses	81,676	50,977	48,460	33,216
Specific allowance for loan losses	16,515	14,456	26,751	(10,236)
Partial direct written-off	8,889	8,146	8,286	603

(Trust account)

[Non-consolidated]

	(Millions of yen)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Reserves for JOMT (Jointly-operated money trust)	70	73	81	(11)

Note: Trust a/c is principal guaranteed trust a/c

(2) Reserve ratio for assets to special mention/ ordinary debtors (general allowance for loan losses)

(Banking account)

[Non-consolidated]

	(%)			
	Mar. 2020	Sep. 2019	Mar. 2019	Change from Mar. 2019
Assets to Special mention debtors	7.29	4.05	2.63	4.66
Substandard	8.75	5.66	2.43	6.32
Against uncovered portion	12.66	13.20	10.65	2.01
Other special mention	7.13	3.87	2.64	4.49
Against uncovered portion	14.53	9.38	8.48	6.05
Assets to Ordinary debtors	0.16	0.12	0.12	0.04

Note: The above list indicates the ratio of general allowance for loan losses to each asset.

16. Final disposal of non-performing loans (Banking a/c and principal guaranteed trust a/c combined)

(1) Loans outstanding in doubtful or worse categories

[Non-consolidated]

(Billions of yen)

	Mar. 2017	Sep. 2017	Mar. 2018	Sep. 2018	Mar. 2019	Sep. 2019	Mar. 2020	Change from Sep. 2019
Total	43.4	41.1	39.1	38.7	65.7	68.4	48.8	(19.6)
Loans outstanding in doubtful or worse categories as of Mar. 2017 and disposal thereafter	43.4	28.1	19.8	16.9	15.0	13.0	11.2	(1.9)
New entry to doubtful or worse categories during 1HFY2017 and disposal thereafter		13.0	9.6	7.7	6.5	5.4	4.7	(0.7)
New entry to doubtful or worse categories during 2HFY2017 and disposal thereafter			9.6	7.4	7.0	6.2	6.0	(0.2)
New entry to doubtful or worse categories during 1HFY2018 and disposal thereafter				6.7	4.3	2.9	1.5	(1.4)
New entry to doubtful or worse categories during 2HFY2018 and disposal thereafter					33.0	14.0	9.7	(4.3)
New entry to doubtful or worse categories during 1HFY2019 and disposal thereafter						26.8	3.5	(23.3)
New entry to doubtful or worse categories during 2HFY2019 and disposal thereafter							12.2	12.2

(2) Progress of final disposal

[Non-consolidated]

(Billions of yen)

Period	Primary amount (A)	Amount as of Mar. 2020 (B)	Quasi final disposal or in the process of final disposal (C)	Amount of final disposal in 2HFY2019	Progress ratio of final disposal (%)	Adjusted progress ratio of final disposal (%) (*)
					(A-B)/A	(A-B+C)/A
Before 2HFY2016	3,560.6	11.2	3.1	1.9	99.6	99.7
1HFY2017	13.0	4.7	2.5	0.7	63.6	82.7
2HFY2017	9.6	6.0	0.1	0.2	37.2	38.0
1HFY2018	6.7	1.5	0.4	1.4	77.9	84.2
2HFY2018	33.0	9.7	0.1	4.3	70.7	71.1
1HFY2019	26.8	3.5	0.2	23.3	86.7	87.5
2HFY2019	12.2	12.2	0.1	-	-	0.5
Total	-----	48.8	6.5	31.8	-----	-----

(*) Progress ratio of final disposal considering quasi final disposal

17. Retirement benefits

[Consolidated]

		(Millions of yen)		
		Mar. 2020	Mar. 2019	Change
Projected benefit obligation	(A)	462,975	465,033	(2,057)
Discount rate		mainly 0.5%	mainly 0.5%	---
Plan assets	(B)	536,026	589,955	(53,929)
Liabilities for retirement benefits	(C)	14,044	14,008	36
Assets for retirement benefits	(D)	87,096	138,931	(51,835)

Note: (A) = (B) + (C) - (D)

• Remeasurements of retirement benefits (before considering tax effect accounting)

		(Millions of yen)		
		Mar. 2020	Mar. 2019	Change
Unrecognized net prior services costs		(193)	(165)	(28)
Unrecognized net actuarial loss		98,876	27,833	71,043
Total		98,683	27,667	71,015

		(Millions of yen)		
		FY2019	FY2018	Change
Retirement benefit expenses		3,413	4,844	(1,430)
Service cost - benefits earned		(13,895)	(14,371)	476
Interest cost on projected benefit obligation		(2,340)	(2,338)	(1)
Expected return on plan assets		24,496	26,859	(2,362)
Disposal of prior services costs		(28)	(2)	(25)
Disposal of actuarial loss		(1,993)	(2,625)	631
Others (*)		(2,825)	(2,677)	(148)

(*) Others include required contributions

[Non-consolidated]

		(Millions of yen)		
		Mar. 2020	Mar. 2019	Change
Projected benefit obligation	(A)	435,399	437,327	(1,928)
Discount rate		0.5%	0.5%	- %
Plan assets	(B)	521,262	574,969	(53,706)
Provision for retirement benefits	(C)	736	721	15
Prepaid pension expenses	(D)	186,272	170,685	15,586
Unrecognized net prior services costs	(E)	153	237	(83)
Unrecognized net actuarial loss	(F)	99,519	32,085	67,433

Note: (A) = (B) + (C) - (D) + (E) + (F)

		(Millions of yen)		
		FY2019	FY2018	Change
Retirement benefit expenses		2,127	6,456	(4,328)
Service cost - benefits earned		(12,282)	(12,664)	381
Interest cost on projected benefit obligation		(2,183)	(2,189)	6
Expected return on plan assets		24,107	26,417	(2,309)
Disposal of prior services costs		(83)	(83)	-
Disposal of actuarial loss		(5,549)	(3,261)	(2,287)
Others (*)		(1,881)	(1,762)	(119)

(*) Others include required contributions

18. Deferred tax assets

(1) Major factors for deferred tax assets and deferred tax liabilities

[Consolidated]

	(Billions of yen)		
	Mar. 2020	Mar. 2019	Change
Deferred tax assets (A)	14.5	17.3	(2.8)
Loss carry forwards	4.3	15.6	(11.3)
Devaluation of securities	19.1	19.3	(0.1)
Allowance for loan losses (including written-off of loans)	48.1	38.5	9.6
Deferred gains/ losses on hedges	25.6	14.5	11.1
Liabilities for retirement benefits	30.6	10.0	20.5
Valuation difference due to share exchange	4.7	4.8	(0.1)
Others	55.7	52.3	3.3
Valuation allowance	(24.3)	(22.4)	(1.9)
Offset with deferred tax liabilities	(149.6)	(115.6)	(33.9)
Deferred tax liabilities (B)	50.8	130.4	(79.6)
Amount related retirement benefits	23.0	18.0	4.9
Valuation difference on available-for-sale securities	159.8	208.7	(48.9)
Valuation difference due to share exchange	5.8	6.7	(0.9)
Others	11.8	12.5	(0.7)
Offset with deferred tax assets	(149.6)	(115.6)	(33.9)
Net deferred tax assets (A) - (B)	(36.3)	(113.1)	76.7

[Non-consolidated]

	Mar. 2020	Mar. 2019	Change
Deferred tax assets (A)	-	-	-
Devaluation of securities	37.1	31.6	5.5
Allowance for loan losses (including written-off of loans)	30.1	22.1	7.9
Deferred gains/ losses on hedges	23.7	13.7	10.0
Others	30.3	28.4	1.8
Valuation allowance	(26.0)	(21.5)	(4.4)
Offset with deferred tax liabilities	(95.3)	(74.3)	(20.9)
Deferred tax liabilities (B)	91.8	156.4	(64.6)
Amount related retirement benefits	23.6	18.6	5.0
Valuation difference on available-for-sale securities	158.6	207.2	(48.5)
Others	4.8	4.9	(0.0)
Offset with deferred tax assets	(95.3)	(74.3)	(20.9)
Net deferred tax assets (A) - (B)	(91.8)	(156.4)	64.6

(2) Adequacy for calculating and posting net deferred tax assets

[Non-consolidated]

SuMi TRUST Bank applied the category 2 of the Guidance No. 26 of the Accounting Standards (*) for tax effect accounting and posted net deferred tax assets as a company reporting stable taxable income.

(*) Guidance on Recoverability of Deferred Tax Assets (the Accounting Standards Board of Japan (ASBJ))

(Reference) Taxable income before deduction of loss carryforwards for the past 5 years

	(Billions of yen)				
	FY2019	FY2018	FY2017	FY2016	FY2015
Taxable income before deduction of loss carryforwards	194.6	146.2	127.6	106.4	177.5
Net business profit before credit costs	206.8	231.4	189.7	150.5	249.1

<Reference> Other referential financial figures of SuMi TRUST Bank

(1) Balance Sheets

[Non-consolidated]

(Billions of yen)

	Mar. 2020	Mar. 2019	Change
Assets:			
Cash and due from banks	12,916.0	15,831.2	(2,915.2)
Call loans	71.2	50.1	21.1
Receivables under resale agreements	1,220.7	158.7	1,062.0
Receivables under securities borrowing transactions	740.6	759.8	(19.1)
Monetary claims bought	64.1	56.4	7.7
Trading assets	609.1	543.5	65.5
Money held in trust	0.0	0.0	-
Securities	6,625.0	6,091.8	533.1
Loans and bills discounted	29,953.5	29,404.1	549.3
Foreign exchanges	36.9	36.9	0.0
Other assets	1,650.4	1,548.8	101.6
Tangible fixed assets	189.9	195.4	(5.4)
Intangible fixed assets	70.9	65.6	5.3
Prepaid pension expenses	186.2	170.6	15.5
Customers' liabilities for acceptances and guarantees	359.7	385.4	(25.7)
Allowance for loan losses	(98.1)	(75.2)	(22.9)
Total assets	54,596.7	55,223.7	(627.0)
Liabilities:			
Deposits	30,537.4	31,744.1	(1,206.7)
Negotiable certificates of deposit	6,112.9	6,546.2	(433.2)
Call money	201.2	132.3	68.9
Payables under repurchase agreements	1,558.9	1,603.1	(44.2)
Payables under securities lending transactions	-	104.7	(104.7)
Trading liabilities	371.9	258.7	113.1
Borrowed money	5,973.0	4,101.9	1,871.0
Foreign exchanges	23.7	35.0	(11.2)
Short-term bonds payable	1,136.8	949.3	187.5
Corporate bonds	415.3	727.8	(312.4)
Borrowed money from trust account	4,750.2	5,408.0	(657.7)
Other liabilities	1,026.2	777.0	249.1
Provision for bonuses	9.9	9.0	0.8
Provision for directors' bonuses	0.0	0.0	(0.0)
Provision for stocks payment	0.2	-	0.2
Provision for retirement benefits	0.7	0.7	0.0
Provision for reimbursement of deposits	4.8	5.2	(0.3)
Provision for contingent loss	1.4	3.4	(2.0)
Deferred tax liabilities	91.8	156.4	(64.6)
Deferred tax liabilities for land revaluation	2.4	2.8	(0.4)
Acceptances and guarantees	359.7	385.4	(25.7)
Total liabilities	52,579.3	52,951.9	(372.6)
Net assets:			
Capital stock	342.0	342.0	-
Capital surplus	343.0	391.6	(48.5)
Legal capital surplus	273.0	273.0	-
Other capital surplus	70.0	118.5	(48.5)
Retained earnings	1,020.7	1,095.9	(75.1)
Legal retained earnings	69.0	69.0	-
Other retained earnings	951.7	1,026.9	(75.1)
Other voluntary reserve	371.8	371.8	-
Retained earnings brought forward	579.8	655.0	(75.1)
Shareholders' equity	1,705.8	1,829.6	(123.7)
Valuation difference on available-for-sale securities	363.4	475.6	(112.1)
Deferred gains/ losses on hedges	(48.0)	(31.0)	(16.9)
Revaluation reserve for land	(3.9)	(2.3)	(1.5)
Valuation and translation adjustments	311.5	442.2	(130.6)
Total net assets	2,017.4	2,271.8	(254.4)
Total liabilities and net assets	54,596.7	55,223.7	(627.0)

(2) Statements of Income
[Non-consolidated]

	(Billions of yen)		
	FY2019	FY2018	Change
Ordinary income	1,036.0	1,017.8	18.1
Trust fees	99.8	100.9	(1.1)
Interest income	474.5	520.7	(46.2)
Interest on loans and discounts	331.3	343.3	(11.9)
Interest and dividends on securities	104.3	131.9	(27.6)
Fees and commissions	185.8	194.1	(8.2)
Trading income	102.1	27.9	74.2
Other ordinary income	94.4	114.9	(20.5)
Other income	79.1	59.0	20.1
Ordinary expenses	859.6	808.7	50.8
Interest expenses	356.4	366.9	(10.5)
Interest on deposits	121.9	124.7	(2.7)
Fees and commissions payments	95.3	89.8	5.4
Other ordinary expenses	51.8	34.6	17.2
General and administrative expenses	252.5	239.6	12.9
Other expenses	103.3	77.6	25.7
Ordinary profit	176.4	209.0	(32.6)
Extraordinary income	3.1	1.5	1.6
Extraordinary losses	2.0	5.7	(3.7)
Income before Income Taxes	177.5	204.8	(27.2)
Income taxes-Current	59.1	45.9	13.2
Income taxes-Deferred	(6.3)	10.2	(16.5)
Income taxes	52.8	56.1	(3.3)
Net income	124.7	148.6	(23.9)

(3) Statement of trust account
[Non-consolidated]

	(Billions of yen)		
	Mar. 2020	Mar. 2019	Change
Loans and bills discounted	1,543.1	1,445.1	97.9
Securities	1,075.1	1,253.4	(178.2)
Beneficiary rights	172,441.2	160,593.5	11,847.6
Securities held in custody accounts	22.8	23.1	(0.2)
Money claims	19,271.0	19,475.0	(204.0)
Tangible fixed assets	17,315.5	15,722.2	1,593.3
Intangible fixed assets	194.2	217.9	(23.7)
Other claims	7,273.4	6,717.1	556.2
Loans to banking account	4,750.2	5,408.0	(657.7)
Cash and due from banks	538.3	494.2	44.1
Total assets	224,425.3	211,350.0	13,075.2
Money trusts	33,415.4	32,877.9	537.4
Pension trusts	13,023.7	13,113.5	(89.7)
Property formation benefit trusts	19.0	18.8	0.1
Securities investment trusts	79,777.2	74,389.3	5,387.9
Money entrusted, other than money trusts	32,458.3	27,349.3	5,108.9
Securities trusts	20,975.7	19,914.1	1,061.6
Money claim trusts	19,383.8	19,592.3	(208.4)
Land and fixtures trusts	78.4	77.2	1.1
Composite trusts	25,293.4	24,017.2	1,276.1
Total liabilities	224,425.3	211,350.0	13,075.2

Note: The amount of re-trusted assets to Japan Trustee Services Bank, Ltd. for asset administration is included in Beneficiary rights:

Mar. 2020: 171,496.3 billion yen, Mar. 2019: 159,658.6 billion yen

(4) Breakdown of principal guaranteed trust a/c
[Non-consolidated]

	(Billions of yen)			
	Mar. 2020	Mar. 2019	Change	
Money trusts	Loans and bills discounted	26.7	30.9	(4.2)
	Securities	-	0.0	(0.0)
	Others	4,576.6	5,261.0	(684.4)
	Total assets	4,603.3	5,292.0	(688.7)
	Principal	4,602.9	5,291.6	(688.6)
	Reserves for JOMT (Jointly-operated money trust)	0.0	0.0	(0.0)
	Others	0.3	0.3	(0.0)
	Total liabilities	4,603.3	5,292.0	(688.7)