# Board of Directors and Executive Officers (As of July 1, 2019)



Chairman (Co-chairman)
Kunitaro Kitamura

Chairman (Co-chairman)
Hitoshi Tsunekage

President (Representative Director)
Masaru Hashimoto

Deputy President (Representative Director)
Yukihiro Kitano

Deputy President (Representative Director)
Tsuyoshi Saito

Director, Senior Managing Executive Officer
Yutaka Nishida

Director, Senior Managing Executive Officer
Jiro Araumi

Director, Senior Managing Executive Officer
Toru Takakura

Director, Senior Managing Executive Officer
Masahiro Tsuchiya

Director, Senior Managing Executive Officer
Atsushi Kaibara

Director, Senior Managing Executive Officer
Kengo Noguchi

Director, Managing Executive Officer
Kazuya Oyama

Director
Tetsuo Ohkubo

Director (External)
Hideki Kanda*

Director (External)
Junko Sasaki*

Director
(Audit and Supervisory Committee member)
Kazuhisa Koashi

Director
(Audit and Supervisory Committee member)
Tsutomu Kurai

Director
(Audit and Supervisory Committee member)
(External)
Hiroshi Mitsunaga*

Director
(Audit and Supervisory Committee member)
(External)
Hiroya Nakakubo*

Director
(Audit and Supervisory Committee member)
(External)
Kaoru Kashima*

Senior Managing Executive Officer
Yasumi Nose

Senior Managing Executive Officer
Naohiro Tanaka

Managing Executive Officer
Koichi Onaka

Managing Executive Officer
Hitoshi Sato

Managing Executive Officer
Satoshi Kamiya

Managing Executive Officer
Seiji Iwakuma

Managing Executive Officer
Shigeki Tanaka

Managing Executive Officer
Akira Yokota

Managing Executive Officer
Toshio Masui

Managing Executive Officer
Kouji Koyanagi

Managing Executive Officer
Toshiya Shimobeppu

Managing Executive Officer
Futoshi Itani

Managing Executive Officer
Kenji Kaiya

Managing Executive Officer
Keiichi Hamano

Managing Executive Officer
Yutaka Fujisawa

Managing Executive Officer
Yoshinori Momose

Managing Executive Officer
Hideshi Sano

Managing Executive Officer
Yasunaga Matsumoto

Managing Executive Officer
Nobuaki Yamaguchi

Executive Officer
Ryouji Nishimoto

Executive Officer
Noriyuki Awano

Executive Officer
Tomohiro Nishimura

Executive Officer
Takashi Kameda

Executive Officer
Shigeki Moriki

Executive Officer
Masahiko Kitajima

Executive Officer
Teruki Ido

Executive Officer
Yuki Takada

Executive Officer
Miyo Yajima

Executive Officer
Daisuke Maeda

Executive Officer
Yasuo Hanashita

Executive Officer
Atsushi Ueda

Executive Officer
Toshiaki Nakano

Executive Officer
Takuji Marui

Executive Officer
Shigenori Ikemura

Executive Officer
Junya Ueda

Executive Officer
Satoshi Kitai

Executive Officer
Masaya Noda

Executive Officer
Hitoshi Kotaka

Executive Officer
Tetsuya Hiwatashi

Executive Officer
Atsushi Matsumoto

Executive Officer
Takumi Fujisawa

Executive Officer
Nobuhisa Takahashi

Executive Officer
Yasuyuki Suzuki

Executive Officer
Shinichi Nonomura

Executive Officer
Kazuhiko Kasuya

Executive Officer
Takehiko Iwahara

Executive Officer
Takahumi Arimura

Executive Officer
Kouichi Kato

Executive Officer
Shinichi Tao

Executive Officer
Masakatsu Sato

Executive Officer
Manatomo Yoneyama

Executive Officer
Takehiko Sakaue

Executive Officer
Kazuteru Wakao

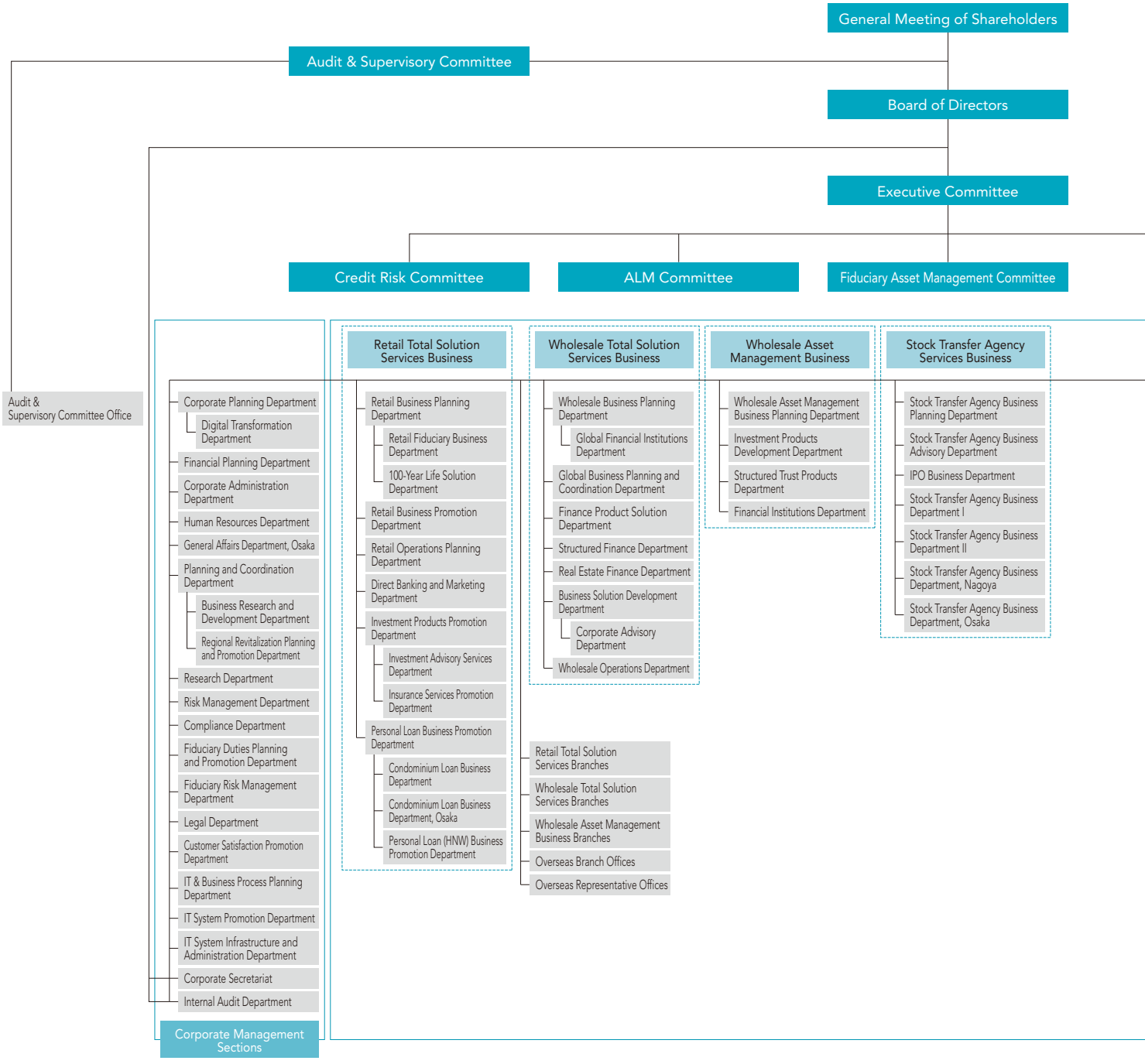
* External Directors as provided for in Article 2, Item 15 of the Companies Act.
Executive Officers as defined in our internal policy.

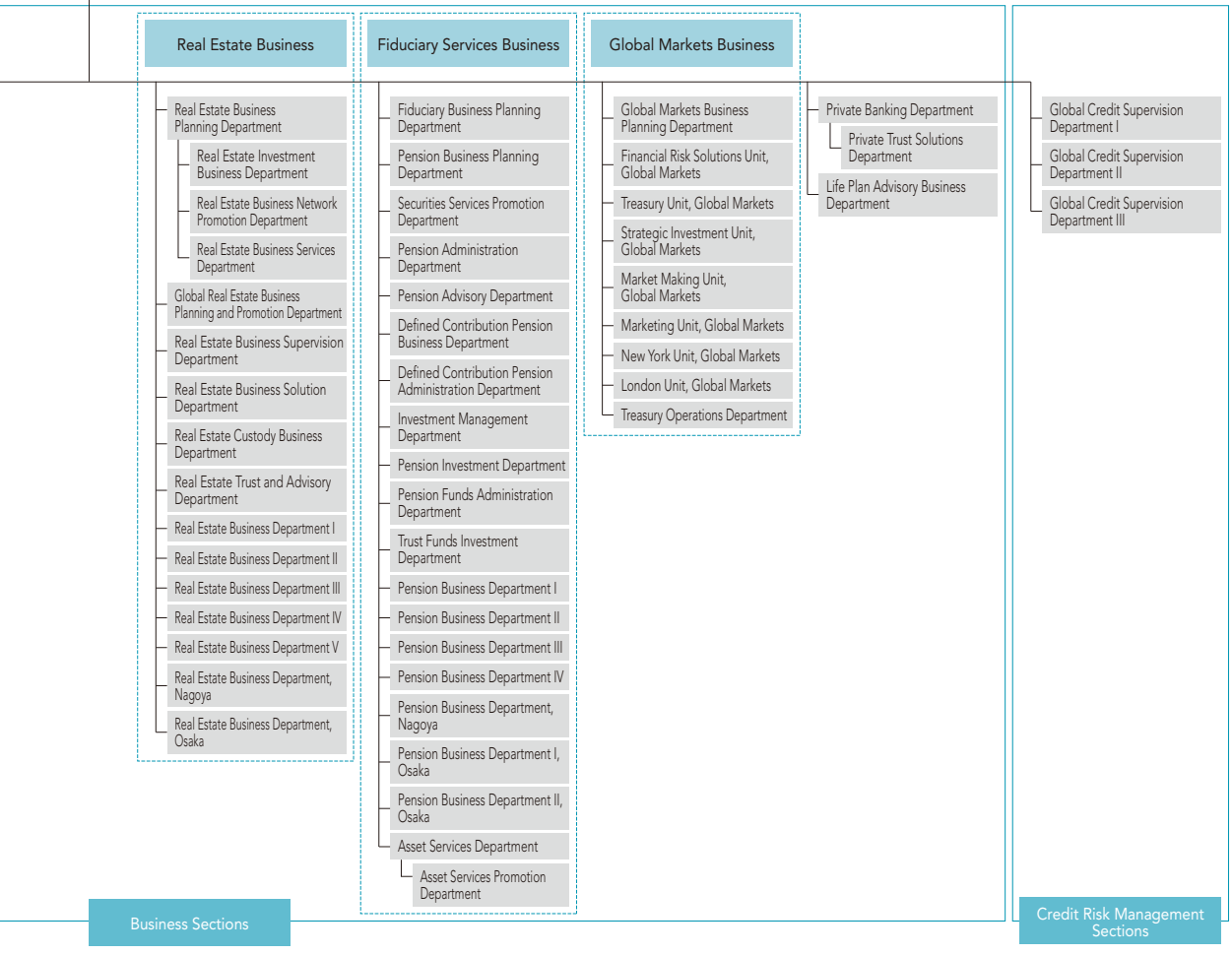
# Employees (As of March 31, 2019)

| Category | March 31, 2019 | March 31,2018 |
|---|---|---|
| Number of Employees | 13,469 | 13,659 |
| Average Age | 42 years, 5 months | 42 years, 8 months |
| Average Length of Employment | 13 years, 5 months | 13 years, 2 months |
| Average Annual Salary | ¥7,198 thousand | ¥6,960 thousand |

Notes: 1. The number of employees indicates total personnel, etc., excluding employees seconded to other companies and temporary and part-time staff.
2. Average annual salary includes bonus and extra payment.

# Organizational Chart (As of June 30, 2019)




Real Estate Business
Real Estate Business Planning Department
Real Estate Investment Business Department
Real Estate Business Network Promotion Department
Real Estate Business Services Department
Global Real Estate Business Planning and Promotion Department
Real Estate Business Supervision Department
Real Estate Business Solution Department
Real Estate Custody Business Department
Real Estate Trust and Advisory Department
Real Estate Business Department I
Real Estate Business Department II
Real Estate Business Department III
Real Estate Business Department IV
Real Estate Business Department V
Real Estate Business Department, Nagoya
Real Estate Business Department, Osaka
Fiduciary Services Business
Fiduciary Business Planning Department
Pension Business Planning Department
Securities Services Promotion Department
Pension Administration Department
Pension Advisory Department
Defined Contribution Pension Business Department
Defined Contribution Pension Administration Department
Investment Management Department
Pension Investment Department
Pension Funds Administration Department
Trust Funds Investment Department
Pension Business Department I
Pension Business Department II
Pension Business Department III
Pension Business Department IV
Pension Business Department, Nagoya
Pension Business Department I, Osaka
Pension Business Department II, Osaka
Asset Services Department
Asset Services Promotion Department
Global Markets Business
Global Markets Business Planning Department
Financial Risk Solutions Unit, Global Markets
Treasury Unit, Global Markets
Strategic Investment Unit, Global Markets
Market Making Unit, Global Markets
Marketing Unit, Global Markets
New York Unit, Global Markets
London Unit, Global Markets
Treasury Operations Department
Private Banking Department
Private Trust Solutions Department
Life Plan Advisory Business Department
Global Credit Supervision Department I
Global Credit Supervision Department II
Global Credit Supervision Department III
Business Sections
Credit Risk Management Sections

# Branches (As of June 30, 2019)

… These branches house two sales outlets under one roof, a "branch-in-a-branch" method.

## Hokkaido, Tohoku

**Sapporo Branch**
1, Kita 2-jo Nishi 4-chome, Chuo-ku, Sapporo, Hokkaido 060-0002, Japan

**Sapporo-Chuo Branch**
1, Kita 2-jo Nishi 4-chome, Chuo-ku, Sapporo, Hokkaido 060-0002, Japan

**Sendai Branch**
1-7, Chuo 2-chome, Aoba-ku, Sendai, Miyagi 980-0021, Japan

**Sendai-Aoba Branch**
1-7, Chuo 2-chome, Aoba-ku, Sendai, Miyagi 980-0021, Japan

## Tokyo

**Tokyo Business Department**
4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8233, Japan

**Nihonbashi Business Department**
1-1, Nihonbashi-muromachi 2-chome, Chuo-ku, Tokyo 103-0022, Japan

**Tokyo-Chuo Branch**
1-1, Nihonbashi-muromachi 2-chome, Chuo-ku, Tokyo 103-0022, Japan

**Consulting Plaza Shinbashi (Shinbashi Sub-Branch, Tokyo Business Department)**
20-1, Shinbashi 2-chome, Minato-ku, Tokyo 105-0004, Japan

**Toranomon Consulting Office (Toranomon Sub-Branch, Tokyo Business Department)**
7-1, Nishi Shinbashi 1-chome, Minato-ku, Tokyo 105-0003, Japan

**Shiba Business Department**
33-1, Shiba 3-chome, Minato-ku, Tokyo 105-8574, Japan

**Shinjuku-Nishiguchi Branch**
1-4, Nishi Shinjuku 1-chome, Shinjuku-ku, Tokyo 160-0023, Japan

**Shinjuku Branch**
26-11, Shinjuku 3-chome, Shinjuku-ku, Tokyo 160-0022, Japan

**Ueno Branch**
19-10, Ueno 1-chome, Taito-ku, Tokyo 110-0005, Japan

**Ueno-Chuo Branch**
19-10, Ueno 1-chome, Taito-ku, Tokyo 110-0005, Japan

**Meguro Branch**
25-5, Kamioosaki 2-chome, Shinagawa-ku, Tokyo 141-0021, Japan

**Omori Branch**
1-1, Sannou 2-chome, Ota-ku, Tokyo 143-0023, Japan

**Sangenjaya Branch**
1-1, Taishido 4-chome, Setagaya-ku, Tokyo 154-0004, Japan

**Futako-Tamagawa Branch**
22-12, Tamagawa 2-chome, Setagaya-ku, Tokyo 158-0094, Japan

**Consulting Plaza Seijo (Seijo Sub-Branch, Shinjuku-Nishiguchi Branch)**
5-34, Seijo 6-chome, Setagaya-ku, Tokyo 157-0066, Japan

**Consulting Plaza Chofu (Chofu Sub-Branch, Shinjuku-Nishiguchi Branch)**
48-26, Kojimacho 2-chome, Chofu, Tokyo 182-0026, Japan

**Shibuya Branch**
3-2, Dogenzaka 2-chome, Shibuya-ku, Tokyo 150-0043, Japan

**Shibuya-Chuo Branch**
22-3, Jinnan 1-chome, Shibuya-ku, Tokyo 150-0041, Japan

**Jiyugaoka Branch**
10-20, Jiyugaoka 2-chome, Meguro-ku, Tokyo 152-0035, Japan

**Nakano Branch**
62-5, Nakano 5-chome, Nakano-ku, Tokyo 164-0001, Japan

**Ogikubo Branch**
18-10, Kamiogi 1-chome, Suginami-ku, Tokyo 167-0043, Japan

**Ikebukuro Branch**
41-7, Higashi Ikebukuro 1-chome, Toshima-ku, Tokyo 170-0013, Japan

**Ikebukuro-Higashiguchi Branch**
41-7, Higashi Ikebukuro 1-chome, Toshima-ku, Tokyo 170-0013, Japan

**Shakujii Branch**
14-1, Shakujii-cho 2-chome, Nerima-ku, Tokyo 177-0041, Japan

**Kichijoji Branch**
14-9, Kichijoji Hon-cho 1-chome, Musashino, Tokyo 180-0004, Japan

**Kichijoji-Chuo Branch**
2-14, Kichijoji Hon-cho 2-chome, Musashino, Tokyo 180-0004, Japan

**Koganei Branch**
10-1, Hon-cho 5-chome, Koganei, Tokyo 184-0004, Japan

**Tachikawa Branch**
6-1, Akebono-cho 2-chome, Tachikawa, Tokyo 190-0012, Japan

**Tachikawa-Kitaguchi Branch**
6-1, Akebono-cho 2-chome, Tachikawa, Tokyo 190-0012, Japan

**Hachioji Branch**
9-1, Asahi-cho, Hachioji, Tokyo 192-0083, Japan

**Hachioji-Ekimae Branch**
9-1, Asahi-cho, Hachioji, Tokyo 192-0083, Japan

**Machida Branch**
3-4, Haramachida 6-chome, Machida, Tokyo 194-0013, Japan

**Tama-Sakuragaoka Branch**
1-5, Sekido 1-chome, Tama, Tokyo 206-0011, Japan

**Consulting Plaza Seiseki (Seiseki-Sakuragaoka Sub-Branch, Tama-Sakuragaoka Branch)**
7-5, Sekido 1-chome, Tama, Tokyo 206-0011, Japan

**Consulting Plaza Tama-Center (Tama-Center Sub-Branch, Tama-Sakuragaoka Branch)**
44, Ochiai 1-chome, Tama, Tokyo 206-0033, Japan

## Kanto

**Urawa Branch**
12-1, Takasago 1-chome, Urawa-ku,
Saitama 330-0063, Japan

**Omiya Branch**
32, Daimon-cho 1-chome, Omiya-ku,
Saitama 330-8511, Japan

**Omiya-Ekimae Branch**
32, Daimon-cho 1-chome, Omiya-ku,
Saitama 330-8511, Japan

**Tokorozawa Branch**
3-5, Hiyoshi-cho, Tokorozawa, Saitama 359-8691, Japan

**Tokorozawa-Ekimae Branch**
3-5, Hiyoshi-cho, Tokorozawa, Saitama 359-8691, Japan

**Koshigaya Branch**
14-22, Yayoi-cho, Koshigaya, Saitama 343-0816, Japan

**Sugito Branch**
13-12, Sugito 2-chome, Sugito-machi, Kitakatsushika-gun,
Saitama 345-0036, Japan

**Chiba Branch**
1-16, Fujimi 1-chome, Chuo-ku, Chiba 260-0015, Japan

**Chiba-Ekimae Branch**
1-16, Fujimi 1-chome, Chuo-ku, Chiba 260-0015, Japan

**Ichikawa Branch**
7-13, Ichikawa 1-chome, Ichikawa, Chiba 272-0034, Japan

**Funabashi Branch**
3-1, Hon-cho 1-chome, Funabashi, Chiba 273-0005, Japan

**Tsudanuma Branch**
14-5, Maebara Nishi 2-chome, Funabashi,
Chiba 274-0825, Japan

**Matsudo Branch**
2-1, Hon-cho, Matsudo, Chiba 271-0091, Japan

**Kashiwa Branch**
1-2, Asahi-cho 1-chome, Kashiwa, Chiba 277-0852, Japan

**Yachiyo Branch**
3-1, Yachiyodai Minami 1-chome, Yachiyo,
Chiba 276-0033, Japan

**Yokohamaeki-Nishiguchi Branch**
6-31, Minami Saiwai 1-chome, Nishi-ku, Yokohama, Kanagawa
220-0005, Japan

**Yokohama Branch**
6-31, Minami Saiwai 1-chome, Nishi-ku, Yokohama, Kanagawa
220-0005, Japan

**Yokohama Housing Loan Center Sub-Branch, Yokohamaeki-Nishiguchi Branch**
6-1, Kita Saiwai 1-chome, Nishi-ku, Yokohama, Kanagawa
220-0004, Japan

**Futamatagawa Branch**
3-2, Futamatagawa 1-chome, Asahi-ku, Yokohama, Kanagawa
241-0821, Japan

**Tama-Plaza Branch**
15-8, Utsukushigaoka 2-chome, Aoba-ku, Yokohama,
Kanagawa 225-0002, Japan

**Aobadai Branch**
9-2, Aobadai 2-chome, Aoba-ku, Yokohama, Kanagawa
227-0062, Japan

**Consulting Plaza Kohoku (Kohoku Sub-Branch, Tama-Plaza Branch)**
1-3, Nakagawa Chuo 1-chome, Tsuzuki-ku, Yokohama,
Kanagawa 224-0003, Japan

**Konandai Branch**
15-2-102, Konandai 3-chome, Konan-ku, Yokohama, Kanagawa
234-0054, Japan

**Kamiooka Branch**
18-5, Kamiooka Nishi 1-chome, Konan-ku, Yokohama,
Kanagawa 233-0002, Japan

**Consulting Plaza Totsuka (Totsuka Sub-Branch, Yokohamaeki-Nishiguchi Branch)**
16-1, Totsuka-cho, Totsuka-ku, Yokohama,
Kanagawa 244-0003, Japan

**Kawasaki Branch**
3-1, Ekimae Hon-cho, Kawasaki-ku, Kawasaki,
Kanagawa 210-0007, Japan

**Shin-Yurigaoka Branch**
5-3, Kamiasao 1-chome, Asao-ku, Kawasaki,
Kanagawa 215-0021, Japan

**Yokosuka Branch**
3, Odaki-cho 2-chome, Yokosuka,
Kanagawa 238-0008, Japan

**Fujisawa Branch**
21-1-101, Minami Fujisawa, Fujisawa,
Kanagawa 251-0055, Japan

**Fujisawa-Chuo Branch**
21-1-101, Minami Fujisawa, Fujisawa,
Kanagawa 251-0055, Japan

**Sagami-Ono Branch**
13-7, Sagamiono 3-chome, Minami-ku, Sagamihara,
Kanagawa 252-0303, Japan

**Atsugi Branch**
5-14, Naka-cho 3-chome, Atsugi,
Kanagawa 243-0018, Japan

**Odawara Branch**
2-12, Sakae-cho 1-chome, Odawara,
Kanagawa 250-0011, Japan

**Utsunomiya Branch**
4-12, Hon-cho, Utsunomiya, Tochigi 320-0033, Japan

**Maebashi Branch**
2-12, Hon-machi 2-chome, Maebashi,
Gunma 371-0023, Japan

## Koshinetsu, Hokuriku

**Kofu Branch**
17-14, Marunouchi 1-chome, Kofu,
Yamanashi 400-0031, Japan

**Niigata Branch**
1178-1, Kamiokawa-maedori Rokuban-cho, Chuo-ku,
Niigata 951-8068, Japan

**Niigata-Chuo Branch**
1178-1, Kamiokawa-maedori Rokuban-cho, Chuo-ku,
Niigata 951-8068, Japan

**Toyama Branch**
1-36, Sakura-machi 1-chome, Toyama 930-0003, Japan

**Kanazawa Branch**
1-18, Kami Tsutsumi-cho, Kanazawa,
Ishikawa 920-0869, Japan

**Kanazawa-Chuo Branch**
1-18, Kami Tsutsumi-cho, Kanazawa,
Ishikawa 920-0869, Japan

**Fukui Branch**
7-1, Chuo 1-chome, Fukui 910-0006, Japan

## Tokai

**Nagoya Business Department**
15-33, Sakae 3-chome, Naka-ku, Nagoya,
Aichi 460-0008, Japan

**Nagoya-Sakae Branch**
15-33, Sakae 3-chome, Naka-ku, Nagoya,
Aichi 460-0008, Japan

**Kanayamabashi Branch**
14-9, Kanayama 1-chome, Naka-ku, Nagoya,
Aichi 460-0022, Japan

**Nagoya-Ekimae Branch**
26-8, Meieki 3-chome, Nakamura-ku, Nagoya,
Aichi 450-0002, Japan

**Meieki-Minami Branch**
24-30, Meieki Minami 1-chome, Nakamura-ku, Nagoya,
Aichi 450-0003, Japan

**Hoshigaoka Branch**
106, Inoue cho, Chikusa-ku, Nagoya,
Aichi 464-0026, Japan

**Ichinomiya Branch**
7-15, Sakae 3-chome, Ichinomiya, Aichi 491-0858, Japan

**Okazaki Branch**
16, Koseidori-Nishi 3-chome, Okazaki,
Aichi 444-0059, Japan

**Toyohashi Branch**
135, Ekimaeoodori 1-chome, Toyohashi,
Aichi 440-0888, Japan

**Shizuoka Branch**
3-10, Koya-machi, Aoi-ku, Shizuoka 420-0852, Japan

**Shizuoka-Chuo Branch**
3-10, Koya-machi, Aoi-ku, Shizuoka 420-0852, Japan

**Numazu Branch**
4-2, Ote-machi 5-chome, Numazu, Shizuoka 410-0801, Japan

**Gifu Branch**
3, Nagazumi-cho 2-chome, Gifu 500-8175, Japan

**Yokkaichi Branch**
5-4, Suwa-cho, Yokkaichi, Mie 510-8650, Japan

## Kinki

**Osaka Business Department**
5-33, Kitahama 4-chome, Chuo-ku, Osaka 540-8639, Japan

**Osaka-Chuo Branch**
5-33, Kitahama 4-chome, Chuo-ku, Osaka 540-8639, Japan

**Umeda Branch**
8-47, Kakuda-cho, Kita-ku, Osaka 530-0017, Japan

**Hankyu-Umeda Branch**
8-47, Kakuda-cho, Kita-ku, Osaka 530-0017, Japan

**Namba Branch**
1-60, Namba 5-chome, Chuo-ku, Osaka 542-0076, Japan

**Namba-Chuo Branch**
1-60, Namba 5-chome, Chuo-ku, Osaka 542-0076, Japan

**Namba Housing Loan Center Sub-Branch, Namba Branch**
10-70, Namba-naka 2-chome, Naniwa-ku,
Osaka 556-0011, Japan

**Abenobashi Branch**
6-1, Abenosuji 1-chome, Abeno-ku, Osaka 545-0052, Japan

**Abeno Branch**
6-1, Abenosuji 1-chome, Abeno-ku, Osaka 545-0052, Japan

**Sakai Branch**
59-2, Mikunigaoka Miyuki-dori, Sakai-ku, Sakai,
Osaka 590-0028, Japan

**Consulting Plaza Izumigaoka (Senboku Sub-Branch, Sakai Branch)**
2-1, Chayamadai 1-chome, Minami-ku, Sakai,
Osaka 590-0115, Japan

**Yao Branch**
6-8, Higashi Hon-machi 3-chome, Yao,
Osaka 581-0004, Japan

**Hirakata Branch**
13-20, Oka Higashi-cho, Hirakata, Osaka 573-0032, Japan

**Keihan-Hirakata Branch**
13-20, Oka Higashi-cho, Hirakata, Osaka 573-0032, Japan

**Takatsuki Branch**
5-20, Konya-machi, Takatsuki, Osaka 569-0804, Japan

**Ibaraki Branch**
2-30, Futaba-cho, Ibaraki, Osaka 567-0829, Japan

**Toyonaka Branch**
1-1, Hon-machi 1-chome, Toyonaka, Osaka 560-0021, Japan

**Senri-Chuo Branch**
1-3, Shinsenri Higashi-machi 1-chome, Toyonaka,
Osaka 560-0082, Japan

**Ikeda Branch**
1-1-134, Kureha-cho, Ikeda, Osaka 563-0048, Japan

**Kobe Branch**
1-6, Goko-dori 8-chome, Chuo-ku,
Kobe, Hyogo 651-0087, Japan

**Kobe-Sannomiya Branch**
1-6, Goko-dori 8-chome, Chuo-ku,
Kobe, Hyogo 651-0087, Japan

**Consulting Plaza Seishin-Chuo (Seishin-Chuo Sub-Branch, Kobe Branch)**
9-4, Kojidai 5-chome, Nishi-ku, Kobe,
Hyogo 651-2273, Japan

**Tsukaguchi Branch**
15-1, Tsukaguchi-cho 1-chome, Amagasaki,
Hyogo 661-0002, Japan

**Nishinomiya Branch**
5-39, Takamatsu-cho, Nishinomiya, Hyogo 663-8204, Japan

**Ashiya Branch**
5-2, Funado-cho, Ashiya, Hyogo 659-0093, Japan

**Kawanishi Branch**
7-18, Chuo-cho, Kawanishi, Hyogo 666-0016, Japan

**Akashi Branch**
5-28, Higashinakano-machi, Akashi, Hyogo 673-0886, Japan

**Himeji Branch**
252, Ekimae-cho, Himeji, Hyogo 670-0927, Japan

**Kyoto Branch**
612, Karasuma-dori Shijo-sagaru Suiginya-cho,
Shimogyo-ku, Kyoto 600-8411, Japan

**Kyoto-Shijo Branch**
612, Karasuma-dori Shijo-sagaru Suiginya-cho,
Shimogyo-ku, Kyoto 600-8411, Japan

**Otsu Branch**
3-10, Umebayashi 1-chome, Otsu, Shiga 520-0051, Japan

**Nara-Saidaiji Branch**
1-50, Saidaiji Higashi-machi 2-chome,
Nara 631-0821, Japan

**Consulting Plaza Gakuenmae (Gakuenmae Sub-Branch, Nara-Saidaiji Branch)**
8-11, Gakuen Kita 1-chome, Nara 631-0036, Japan

**Wakayama Branch**
3-17, Higashi Kuramae-cho, Wakayama 640-8203, Japan

## Chugoku, Shikoku

**Tottori Branch**
103, Ima-machi 1-chome, Tottori 680-0822, Japan

**Okayama Branch**
1-5, Ekimoto-machi, Kita-ku, Okayama 700-0024, Japan

**Okayama-Chuo Branch**
1-5, Ekimoto-machi, Kita-ku, Okayama 700-0024, Japan

**Okayama-Ekimae Sub-Branch, Okayama Branch**
1-6, Ekimoto-machi, Kita-ku, Okayama 700-0024, Japan

**Okayama-Ekimae Sub-Branch, Okayama-Chuo Branch**
1-6, Ekimoto-machi, Kita-ku, Okayama 700-0024, Japan

**Hiroshima Branch**
2-22, Kamiya-cho 1-chome, Naka-ku,
Hiroshima 730-0031, Japan

**Hiroshima-Chuo Branch**
2-22, Kamiya-cho 1-chome, Naka-ku,
Hiroshima 730-0031, Japan

**Fukuyama Branch**
15-1, Moto-machi, Fukuyama, Hiroshima 720-0063, Japan

**Yamaguchi-Hofu Branch**
4-24, Ebisu-machi 1-chome, Hofu,
Yamaguchi 747-0036, Japan

**Takamatsu Branch**
9-4, Konya-machi, Takamatsu, Kagawa 760-0027, Japan

**Matsuyama Branch**
11-1, Sanban-cho 4-chome, Matsuyama,
Ehime 790-0003, Japan

## Kyushu

**Fukuoka Branch**
12-1, Tenjin 2-chome, Chuo-ku, Fukuoka 810-0001, Japan

**Fukuoka-Tenjin Branch**
12-1, Tenjin 2-chome, Chuo-ku, Fukuoka 810-0001, Japan

**Kita-Kyushu Branch**
1-5, Kaji-machi 1-chome, Kokurakita-ku, Kita-Kyushu, Fukuoka
802-0004, Japan

**Saga Branch**
3-2, Matsubara 1-chome, Saga 840-0831, Japan

**Kumamoto Branch**
2-5, Tetori Hon-cho, Chuo-ku, Kumamoto 860-0808, Japan

**Kumamoto-Chuo Branch**
2-5, Tetori Hon-cho, Chuo-ku, Kumamoto 860-0808, Japan

**Oita Branch**
3-23, Chuo-machi 1-chome, Oita 870-0035, Japan

**Kagoshima Branch**
7-8-101, Kinsei-cho, Kagoshima 892-0828, Japan

## Overseas Network

### Branch

**New York Branch**
1251 Avenue of the Americas, New York, NY 10020, U.S.A.

**London Branch**
155 Bishopsgate, London EC2M 3XU, U.K.

**Singapore Branch**
One Raffles Quay, #24-01 North Tower, Singapore 048583

**Shanghai Branch**
50F Jin Mao Tower, 88 Shiji Dadao Pudong New Area,
Shanghai 200121, People's Republic of China

**Hong Kong Branch**
25/F, AIA Central, 1 Connaught Road, Central, Hong Kong

### Representative Office

**Beijing Representative Office (Banking business)**
Room 7009, 7th Floor, Chang Fu Gong Office Building,
No. 26, Jianguomenwai Dajie, Chaoyang District,
Beijing 100022, People's Republic of China

**Beijing Representative Office (Securities business)**
Room 5011, 5th Floor, Chang Fu Gong Office Building,
No. 26, Jianguomenwai Dajie, Chaoyang District,
Beijing 100022, People's Republic of China

**Jakarta Representative Office**
20th Floor, Summitmas I,
Jl. Jend. Sudirman, Kaveling 61-62,
Jakarta 12190, Indonesia

**Seoul Representative Office**
20th Floor, Booyoung Taepyoung Building, 55,
Sejong-daero, Jung-gu, Seoul 04513, Korea

# Number of Contracted Trust Agencies* (As of June 30, 2019)

* Trust Agency is a collective term that refers to trust contract agencies under the Trust Business Act as well as agencies concurrently engaged in trust business under Article 1 of the Act on Provision, etc. of Trust Business by Financial Institutions.

| Type | | Number of Agencies | | | | |
|---|---|---|---|---|---|---|
| | | Trust Contract Agencies | Agencies Engaged in Concurrent Business | | | |
| | | | Stock Transfer Agency Service | Service Related to Wills | Solicitation for National Pension Fund | Discretionary Investment Business |
| Banks, Shinkin Banks, etc. | 105 | 67 | 44 | 72 | 49 | 1 |
| Regional Banks | 41 | 38 | 31 | 30 | 17 | 1 |
| Second Regional Banks | 17 | 13 | 7 | 12 | 10 | — |
| Shinkin Central Bank, Shinkin Banks | 36 | 13 | 3 | 21 | 22 | — |
| Credit Union | 7 | — | — | 7 | — | — |
| Shoko Chukin Bank | 1 | 1 | — | 1 | — | — |
| City Banks, etc. | 3 | 2 | 3 | 1 | — | — |
| Securities Firms | 7 | 1 | 4 | 7 | — | — |
| Life Insurers and Business Enterprises | 16 | 2 | 1 | 16 | — | — |
| Total | 128 | 70 | 49 | 95 | 49 | 1 |

# Bank Service Agency (As of June 30, 2019)

| | |
|---|---|
| Trade Name of Bank Service Agency | SBI Sumishin Net Bank, Ltd. |
| Business Offices, etc. Operating Bank Agency Service | Head Office, East Japan Operation Center, West Japan Operation Center, Ichigo Branch, Budou Branch, Mikan Branch, Lemon Branch, Ringo Branch, Banana Branch, Melon Branch, Kiwi Branch (11 Branches) |

# Subsidiaries and Affiliated Companies (As of July 1, 2019)

## Japan

| Name | Location | Date of Establishment | Paid-in Capital (Millions) | Scope of Business | Ownership by SuMi TRUST Bank (%) | Ownership by subsidiaries (%) |
|---|---|---|---|---|---|---|
| Tokyo Securities Transfer Agent Co., Ltd. | 11, Kanda-nishikicho 3-chome, Chiyoda-ku, Tokyo | November 1, 1962 | ¥ 50 | Stock Transfer Agency Services | 100.0 | — |
| Sumitomo Mitsui Trust Club Co., Ltd. | 8-10, Harumi 1-chome, Chuo-ku, Tokyo | April 2, 1977 | ¥ 100 | Credit Card Business | 100.0 | — |
| Sumitomo Mitsui Trust Guarantee Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | July 10, 1978 | ¥ 301 | Housing Loan Guaranty Business | 100.0 | — |
| Sumitomo Mitsui Trust General Service Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | April 2, 1988 | ¥ 100 | Property Leasing and Management Business | 100.0 | — |
| Sumitomo Mitsui Trust Wealth Partners Co., Ltd. | 6-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo | November 6, 1989 | ¥ 155 | Consulting Business | 100.0 | — |
| Sumitomo Mitsui Trust Business Service Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | May 24, 1990 | ¥ 100 | Back Office Services, Temporary Staffing Business, Outplacement Agency | 100.0 | — |
| Sumitomo Mitsui Trust Loan & Finance Co., Ltd. | 20-1, Shinbashi 2-chome, Minato-ku, Tokyo | January 22, 1992 | ¥ 6,000 | Money Lending Business | 100.0 | — |
| Sumitomo Mitsui Trust TA Solution Co., Ltd. | 8-4, Izumi 2-chome, Suginami-ku, Tokyo | July 1, 1998 | ¥ 2,005 | IT, Calculation Outsourcing Business | 100.0 | — |
| Sumitomo Mitsui Trust Real Estate Investment Management Co., Ltd. | 11-1, Kanda-nishikicho 3-chome, Chiyoda-ku, Tokyo | November 7, 2005 | ¥ 300 | Investment Management, Investment Advisory | 100.0 | — |
| Sumitomo Mitsui Trust Career Partners Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | April 3, 2006 | ¥ 100 | Training Programs, Personnel-related Services | 100.0 | — |
| Sumitomo Mitsui Trust Life Partners Co.,Ltd. | 11-1, Kanda-nishikicho 3-chome, Chiyoda-ku, Tokyo | January 28, 2019 | ¥ 100 | Insurance Agency Business | 100.0 | — |
| Japan Securities Agents, Ltd. | 2-4, Nihonbashi-kayabacho 1-chome, Chuo-ku, Tokyo | September 13, 1950 | ¥ 500 | Stock Transfer Agency Services | 85.1 | — |
| Sumitomo Mitsui Trust Panasonic Finance Co., Ltd. | 2-3, Shibaura 1-chome, Minato-ku, Tokyo | February 27, 1967 | ¥ 25,584 | General Leasing, Installment Purchase Services, Credit Card Business | 84.8 | — |
| Sumishin Guaranty Company Limited | 33-1, Shiba 3-chome, Minato-ku, Tokyo | August 25, 1977 | ¥ 300 | Loan Guarantee Business | — | 100.0 |
| Sumitomo Mitsui Trust Card Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | June 24, 1983 | ¥ 100 | Credit Card Business | 50.0 | 50.0 |
| Sumitomo Mitsui Trust Systems & Services Co., Ltd. | 1-10, Nikko-cho, Fuchu, Tokyo | February 12, 1973 | ¥ 100 | System Development and Operation Management Services | 44.4 | 55.6 |
| Sumitomo Mitsui Trust Investment Co., Ltd. | 33-1, Shiba 3-chome, Minato-ku, Tokyo | March 22, 2000 | ¥ 100 | Equity Investment Business | 40.0 | 60.0 |
| Sumitomo Mitsui Trust Realty Co., Ltd. | 11-1, Kanda-nishikicho 3-chome, Chiyoda-ku, Tokyo | January 24, 1986 | ¥ 300 | Real Estate Brokerage Business | 4.7 | 95.3 |
| SBI Sumishin Net Bank, Ltd. | 6-1, Roppongi 1-chome, Minato-ku, Tokyo | June 3, 1986 | ¥ 31,000 | Banking Business | 50.0 | — |
| Japan Pension Operation Service, Ltd. | 24-1, Nihonbashi-hakozakicho, Chuo-ku, Tokyo | December 21, 2004 | ¥ 100 | Calculation of Pension Payments, etc., Clerical Outsourcing Business | 50.0 | — |
| Japan Stockholders Data Service Company, Limited | 8-4, Izumi 2-chome, Suginami-ku, Tokyo | April 1, 2008 | ¥ 2,000 | Stock Transfer Outsourcing Business | 50.0 | — |
| HR One Corporation | 5-12, Tsukiji 5-chome, Chuo-ku, Tokyo | May 20, 2002 | ¥ 603 | HR-related Services Business | 33.4 | — |
| JP Asset Management Co., Ltd. | 5-11, Nihonbashi-honcho 1-chome, Chuo-ku, Tokyo | August 18, 2015 | ¥ 500 | Investment Management | 30.0 | — |
| Japan Management Succession Support Co. Ltd. | 2-1, Kasumigaseki 3-chome, Chiyoda-ku, Tokyo | April 16, 2015 | ¥ 489 | M&A Consulting, Intermediary and Advisory Services | 23.8 | — |
| Sky Ocean Asset Management Co., Ltd. | 1-1, Minatomirai 3-chome, Nishi-ku, Yokohama, Kanagawa | November 25, 2014 | ¥ 300 | Investment Management | 21.0 | — |
| Mitsui & Co., Logistics Partners Ltd. | 2-1, Nishi-kanda 3-chome, Chiyoda-ku, Tokyo | July 13, 2004 | ¥ 150 | Investment Corporation, Asset Management Business | 20.0 | — |
| Cardif Assurance Vie (Japan) | 20-1, Sakuragaoka-cho, Shibuya-ku, Tokyo | July 3, 2017 | ¥ 20,600 | Life Insurance Business | 20.0 | — |

## Overseas

| Name | Location | Date of Establishment | Paid-in Capital (Millions) | Scope of Business | Ownership by SuMi TRUST Bank (%) | Ownership by subsidiaries (%) |
|---|---|---|---|---|---|---|
| Sumitomo Mitsui Trust (Hong Kong) Limited | 25/F, AIA Central, 1 Connaught Road, Central, Hong Kong | July 4, 1978 | $ 45 | Securities Business | 100.0 | — |
| Sumitomo Mitsui Trust Bank (Luxembourg) S.A. | 2, rue Peternelchen, L-2370, Howald, Grand Duchy of Luxembourg | April 22, 1985 | $ 30 | Trust, Banking, Securities Businesses | 100.0 | — |
| Sumitomo Mitsui Trust (UK) Limited | 155 Bishopsgate, London EC2M 3XU, U.K. | March 6, 1986 | £ 1.78 | Trust Business | 100.0 | — |
| Sumitomo Mitsui Trust Bank (U.S.A.) Limited | 111 River Street, Hoboken, NJ 07030, U.S.A. | May 20, 2002 | $ 56 | Banking, Trust Businesses | 100.0 | — |
| Sumitomo Mitsui Trust (Ireland) Limited | Block 5, Harcourt Centre, Harcourt Road, Dublin 2, Ireland | June 1, 2004 | € 75.87 | Trust Business | 100.0 | — |
| Sumitomo Mitsui Trust Bank (Thai) Public Company Limited | 32nd Floor, Sathorn Square Office Tower, 98 North Sathorn Road, Silom, Bangrak, Bangkok 10500, Thailand | July 7, 2014 | THB 20,000 | Banking Business | 99.9 | 0.0 |
| STB Finance Cayman Limited | PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands | January 19, 1993 | $ 0.01 | Finance Business | 100.0 | — |
| BIDV-SuMi TRUST Leasing Co., Ltd. | 20th Floor, Vincom Tower A, 191 Ba Trieu, Hai Ba Trung district, Ha Noi, Vietnam | September 4, 1998 | VND 895,600 | Leasing Business in Vietnam (including sales finance lease) | 49.0 | — |
| Zijin Trust Co., Ltd. | 30th Floor, Zifeng Tower, 2 Zhongshan Road(N), Gulou District, Nanjing, Jiangsu Province, 210008, People's Republic of China | September 25, 1992 | RMB 2,400 | Trust Business | 19.9 | — |
| Nanjing Zijin Financial Leasing Co., Ltd. | 9th Floor, 309, Hanzhongmendajie, Gulou District, Nanjing, Jiangsu Province, 210036, People's Republic of China | May 20, 2016 | RMB 300 | Leasing Business | 15.0 | 5.0 |
| Midwest Railcar Corporation | 855 South Arbor Vitae, IL 62025, U.S.A. | December 31, 1998 | $ 0.47 | Freight Railcar Operating Leasing Business in North America | — | 100.0* |

* The ownership by subsidiaries is the ownership ratio held by the U.S.-based company in which the SuMi TRUST Group, such as SuMi TRUST Bank and SuMi TRUST Bank's subsidiaries, has a 50.0% stake.