# Financial Highlights for 1H.FY3/07

November 20, 2006



# **The Point of Explanation**

# .Summary of Business Results for 1H.FY3/07

## 1. Profit and Loss

## (1) Mitsui Trust Holdings, Non-consolidated

【Non-consolidated】 (Unit: yen billion)

	No.	1H.FY3/07	Change	1H.FY3/06
Ordinary income	1	24.7	0.0	24.7
Recurring profit	2	21.5	(0.2)	21.8
Net income	3	21.6	(0.1)	21.7

## (2) Mitsui Trust Holdings, Consolidated

【Consolidated】 (Unit: yen billion)

	No.	1H.FY3/07	Change	1H.FY3/06
Ordinary income	4	214.2	(9.4)	223.7
Recurring profit	5	68.4	0.8	67.6
Net income	6	66.9	8.3	58.6

Subsidiaries and affiliates (Unit: No. of company)

	No.	Half-09/2006	Change	End-03/2006
Number of consolidated subsidiaries	7	27	-	27
No. of affiliates accounted for by the equity methods	8	3	-	3

## (3) Combined totals from The Chuo Mitsui Trust and Banking [CMTB] and Mitsui Asset Trust and Banking [MATB]

## 【CMTB + MATB, Non-consolidated】

(Unit: yen billion)

	No.	1H.FY3/07	Change	1H.FY3/06
Gross operating profit	1	124.6	(4.9)	129.6
[Gross operating profit(after trust a/c credit costs)]	2	[121.7]	[(6.4)]	[128.1]
Trust fees	3	40.2	1.1	39.0
[Trust fees(after trust a/c credit costs)]	4	[37.2]	[(0.3)]	[37.5]
Fees on loan trusts and JODMTs*, before		14.4	(1.5)	160
trust a/c credit costs	5	14.4	(1.5)	16.0
Other trust fees	6	25.7	2.7	23.0
Trust a/c credit costs (minus)	7	2.9	1.4	1.5
Net interest income	8	45.2	(6.9)	52.1
Domestic	9	44.0	(1.5)	45.6
International	10	1.1	(5.4)	6.5
Net fees and commissions	11	38.4	1.8	36.5
Net trading profit	12	2.4	0.0	2.3
Net other operating profit	13	(1.5)	(1.0)	(0.4)
Net bond related profit	14	(2.4)	3.9	(6.4)
Housing loan securitization profit	15	-	(8.8)	8.8
Operating expense (minus)	16	47.8	(1.7)	49.6
Personnel related (minus)	17	14.3	(2.8)	17.2
Non-Personnel related (minus)	18	31.3	1.4	29.9
Business taxes (minus)	19	2.1	(0.2)	2.4
Pre-provision profit	20	76.8	(3.2)	80.0
[Excluding net bond related profit]	21	[79.2]	[(7.1)]	[86.4]
Transfer to the general reserve (minus)	22	6.6	14.6	(7.9)
Net operating profit before trust a/c credit costs	23	70.1	(17.8)	87.9
Net operating profit	24	67.1	(19.2)	86.4
Net other profit	25	0.1	23.1	(22.9)
Net stock related profit	26	7.2	(2.6)	9.9
Banking a/c credit costs (minus)	27	3.9	(25.4)	29.4
Recurring profit	28	67.2	3.8	63.4
Extraordinary profit	29	18.1	17.8	0.3
Net transfer from reserve for possible loan			0.0	
losses [Note]	30	0.0	0.0	0.0
Gains on partial withdrawal of employee	21	15.0	15.0	
retirement benefit trust	31	15.8	15.8	-
Net income before income tax	32	85.4	21.6	63.8
Current income taxes (minus)	33	4.6	0.7	3.8
Deferred income taxes (minus)	34	10.6	10.5	0.0
Net income	35	70.1	10.2	59.8
*IODMTs - Jointly Operated Designated Money Tru				

\*JODMTs : Jointly Operated Designated Money Trust

[Note] Net of transfer from general reserve for possible loan losses is posted as extraordinary profit for MATB

(	Credit Costs (m	inus) 36	13.6	(9.3)	22.9
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## 《Reference》

[CMTB][MATB] (Unit: yen billion)

		CMT	B, Non-consol	idated	MAT	B, Non-consoli	dated
	No.	1H.FY3/07	Change	1H.FY3/06	1H.FY3/07	Change	1H.FY3/06
Gross operating profit	1	104.9	(7.4)	112.4	19.7	2.5	17.1
[Gross operating profit(after trust a/c credit costs)]	2	[101.9]	[(8.9)]	[110.9]	[19.7]	[2.5]	[17.1]
Trust fees	3	18.1	(1.2)	19.3	22.1	2.3	19.7
[Trust fees(after trust a/c credit costs)]	4	[15.1]	[(2.6)]	[17.8]	[22.1]	[2.3]	[19.7]
Fees on loan trusts and JODMTs*, before trust a/c credit costs	5	14.4	(1.5)	16.0	-	-	-
Other trust fees	6	3.6	0.3	3.3	22.1	2.3	19.7
Trust a/c credit costs (minus)	7	2.9	1.4	1.5	-	-	-
Net interest income	8	45.2	(6.9)	52.1	(0.0)	(0.0)	(0.0)
Domestic	9	44.0	(1.5)	45.6	(0.0)	(0.0)	(0.0)
International	10	1.1	(5.4)	6.5	-	-	-
Net fees and commissions	11	40.7	1.6	39.0	(2.3)	0.1	(2.5
Net trading profit	12	2.4	0.0	2.3	-	-	-
Net other operating profit	13	(1.5)	(1.0)	(0.4)	0.0	0.0	-
Net bond related profit	14	(2.4)	3.9	(6.4)	0.0	0.0	-
Housing loan securitization profit	15	-	(8.8)	8.8	-	-	-
Operating expense (minus)	16	41.3	(1.6)	43.0	6.5	(0.0)	6.5
Personnel related (minus)	17	12.0	(2.7)	14.8	2.2	(0.1)	2.3
Non-Personnel related (minus)	18	27.1	1.3	25.8	4.1	0.0	4.1
Business taxes (minus)	19	2.1	(0.2)	2.3	0.0	0.0	0.0
Pre-provision profit	20	63.6	(5.8)	69.4	13.2	2.6	10.5
[Excluding net bond related profit]	21	[66.0]	[(9.7)]	[75.8]	[13.2]	[2.6]	[10.5
Transfer to the general reserve (minus)	22	6.6	14.6	(7.9)	-	-	-
Net operating profit before trust a/c credit costs	23	56.9	(20.4)	77.3	13.2	2.6	10.5
Net operating profit	24	53.9	(21.9)	75.8	13.2	2.6	10.5
Net other profit	25	0.7	22.7	(21.9)	(0.6)	0.3	(1.0
Net stock related profit	26	7.2	(2.6)	9.9	-	-	-
Banking a/c credit costs (minus)	27	3.9	(25.4)	29.4	-	-	-
Recurring profit	28	54.7	0.8	53.9	12.5	2.9	9.5
Extraordinary profit	29	18.1	17.8	0.3	0.0	0.0	(0.0)
Net transfer from reserve for possible loan losses [Note]	30	-	-	-	0.0	0.0	0.0
Gains on partial withdrawal of employee retirement benefit trust	31	15.8	15.8	-	-	-	-
Net income before income tax	32	72.9	18.6	54.2	12.5	2.9	9.5
Current income taxes (minus)	33	0.1	(0.0)	0.1	4.4	0.7	3.6
Deferred income taxes (minus)	34	10.1	10.1	-	0.5	0.4	-
Net income	35	62.6	8.5	54.0	7.5	1.7	5.8

\*JODMTs : Jointly Operated Designated Money Trust

[Note] Net of transfer from general reserve for possible loan losses is posted as extraordinary profit for MATB

Credit Costs (minus) 36 13.6 (9.3) 22.9 (0.0) (0.0)

# 2. Capital Adequacy Ratio

## (1) Mitsui Trust Holdings, Consolidated

【Consolidated】 (Unit: yen billion, %)

	No.	Half-9/2006		End-3/2006	Half-9/2005	
	110.	(a)	(a-b)	(a-c)	(b)	(c)
Total Capital	1	1,146.1	59.3	130.6	1,086.8	1,015.4
Tier1	2	807.4	59.4	110.3	747.9	697.0
Risk Adjusted Assets	3	9,164.2	368.6	(54.3)	8,795.6	9,218.6
Capital Adequacy Ratio	4	12.50	0.15	1.49	12.35	11.01
Tier1 Ratio	5	8.81	0.31	1.25	8.50	7.56

## (2) CMTB, Non-consolidated

【CMTB】 (Unit: yen billion, %)

	No.	Half-9/2006	Half-9/2006		End-3/2006	Half-9/2005
	110.	(a)	(a-b)	(a-c)	(b)	(c)
Total Capital	6	1,077.5	61.9	120.9	1,015.5	956.5
Tier1	7	738.7	62.6	99.3	676.0	639.3
Risk Adjusted Assets	8	9,136.4	378.5	(118.2)	8,757.8	9,254.6
Capital Adequacy Ratio	9	11.79	0.20	1.46	11.59	10.33
Tier1 Ratio	10	8.08	0.37	1.18	7.71	6.90

## (3) MATB, Non-consolidated

(Unit: yen billion, %)

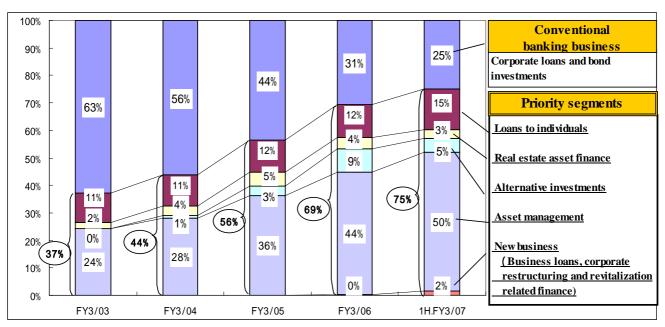
	No.	Half-9/2006		End-3/2006	Half-9/2005	
	140.	(a)	(a-b)	(a-c)	(b)	(c)
Total Capital	11	43.5	7.5	4.4	35.9	39.0
Tier1	12	43.5	7.5	4.4	35.9	39.0
Risk Adjusted Assets	13	36.9	2.7	1.1	34.1	35.7
Capital Adequacy Ratio	14	117.87	12.57	8.66	105.30	109.21
Tier1 Ratio	15	117.87	12.60	8.68	105.27	109.19

## **Actions toward Management Objectives**

#### 【Enhancement of Profitability】

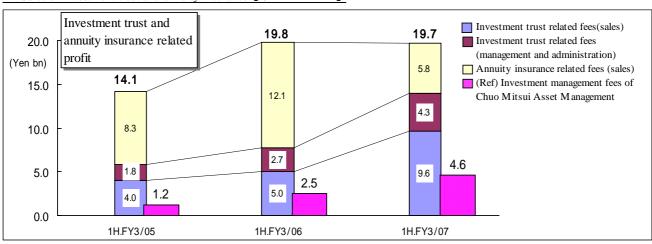
#### 1. Enlargement of Revenues

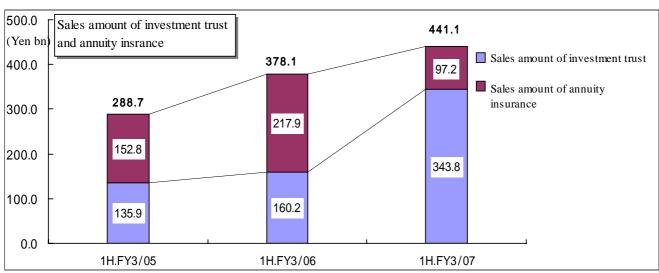
~ Recomposition of Revenue Structure ~

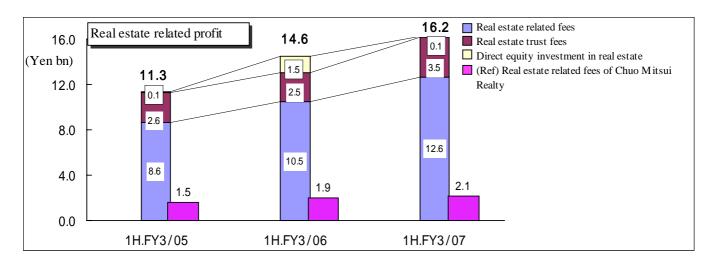


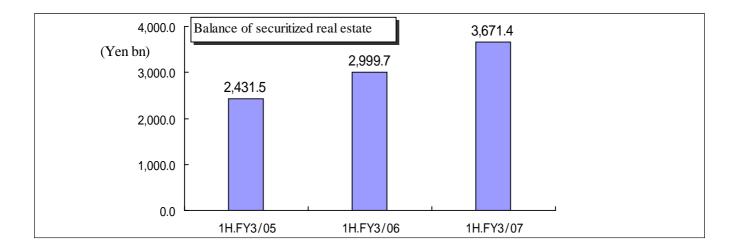
#### (1)Asset management businesses

#### Sales of Investment trust and annuity insurance 【CMTB+MATB】









## (2)Loans to individuals 【CMTB】

(Unit: yen billion)

	Half-9/2005	End-3/2006	Half-9/2006	
	(a)	(b)	(c)	(c)-(b)
Loans to individuals (*)	2,432.7	2,415.7	2,456.5	40.8
Balance of housing loan (*)	1,898.0	1,918.9	1,991.3	72.4

(\*)Balance after housing loan securitization

(Unit: yen billion)

	1H.FY3/06	FY3/06	1H.FY3/07
Amount of housing loan securitization	162.0	382.0	-

## (3)Real estate asset finance 【CMTB】

(Unit: yen billion)

	Half-9/2005 (a)	End-3/2006 (b)	Half-9/2006 (c)	(c)-(b)
Balance of real estate asset finance(*)	870.3	815.4	842.8	27.4

(\*)Balance after real estate asset finance securitization

(Unit: yen billion)

			(Unit: yen billion)
	1H.FY3/06	FY3/06	1H.FY3/07
Amount of real estate asset finance securitization	90.5	140.7	30.0

## (4) Alternative investment 【CMTB】

(Unit: yen billion)

		1H.FY3/05	1H.FY3/06	1H.FY3/07	
		(a)	(b)	(c)	(c)-(b)
R	eturns	3.2	8.4	11.8	3.4
	Of which buy-out related	0.0	0.3	5.1	4.8
	Of which equity investments related	0.8	2.7	4.0	1.3
	Of which securitized products related	1.3	1.6	1.4	(0.2)
	Of which hedge funds	0.2	1.5	0.0	(1.5)

#### (5) New Businesses

#### Business loans

(Unit: yen billion)

	Half-9/2005	End-3/2006	Half-9/2006	
	(a)	(b)	(c)	(c)-(b)
Balance of business loans	2.2	6.6	26.8	20.2
Reference		•		
Balance of loans in Chuo Mitsui Finance Service	3.2	5.8	14.9	9.1

## Corporate restructuring & revitalization related finance

(Unit: yen billion)

				(Cinti jun cinion)
	Half-9/2005	End-3/2006	Half-9/2006	
	(a)	(b)	(c)	(c)-(b)
Balance of corporate restructuring & revitalization related finance	28.0	41.2	60.7	19.5

#### 2.Operating Expense

~ Thorough Low Cost Operations ~

【CMTB+MATB】

(Unit: yen billion)

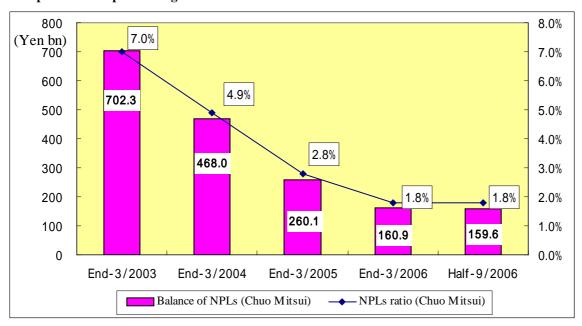
			(Onit. yei	i omnon)
1H.FY3/05	1H.FY3/06	1H.FY3/07		
(a)	(b)	(c)	(c)-(	(b)
57.7	49.6	47.8	(*1)	(1.7)
23.7	17.2	14.3	(*1)	(2.8)
31.1	29.9	31.3		1.4
2.9	2.4	2.1		(0.2)
				•
41.1%	38.3%	38.4%		0.1%
	(a) 57.7 23.7 31.1 2.9	(a) (b) 49.6 23.7 17.2 31.1 29.9 2.9 2.4	(a)     (b)     (c)       57.7     49.6     47.8       23.7     17.2     14.3       31.1     29.9     31.3       2.9     2.4     2.1	1H.FY3/05 (a) (b) (C) (C)-(C)-(C)-(C)-(C)-(C)-(C)-(C)-(C)-(C)-

<sup>(\*1)</sup>Decrease mainly due to net periodic benefit cost (3.7)

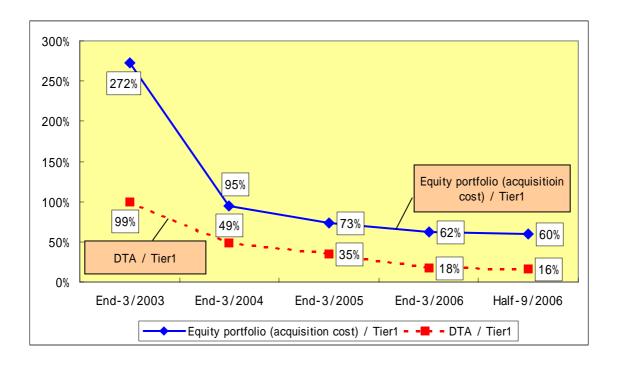
<sup>(\*2)</sup>Over head ratio: operating expenses / gross operating profit

# [Strengthen Financial Base]

## 3. Disposal of Non-performing Assets



#### 4. Reduction of Stock Portfolio, Deferred Tax Assets



## Outlook for FY3/07

#### (1) Mitsui Trust Holdings, Non-consolidated

【Non-consolidated】 (Unit: yen billion)

	No.	1H.FY3/07 Actual	FY3/07 Outlook	Chg. From FY3/06	FY3/06 Actual
Ordinary income	1	24.7	25.0	(0.6)	25.6
Recurring profit	2	21.5	20.0	-	20.0
Net income	3	21.6	20.0	0.1	19.9

At 5/06	
FY3/07	
Outlook	
25.0	
20.0	
20.0	

Dividends per share: common stocks	4	-	5.00yen	1.00yen	4.00yen
Dividends per share: Class preferred stocks	5	1	1	(40.00yen)	40.00yen
Dividends per share: Class preferred stocks	6	-	14.40yen	-	14.40yen
Dividends per share: Class preferred stocks	7	-	20.00yen	1	20.00yen

5.00yen
40.00yen
14.40yen
20.00yen

All Class preferred stocks have been converted to common stocks in July, 2006.

#### (2) Mitsui Trust Holdings, Consolidated

【Consolidated】 (Unit: yen billion)

			EW2/07		EV2/06
	No.	1H.FY3/07 Actual	FY3/07 Outlook	Chg. From FY3/06	FY3/06 Actual
Ordinary income	8	214.2	440.0	(41.0)	481.0
Recurring profit	9	68.4	160.0	21.7	138.3
Net income	10	66.9	120.0	0.4	119.6

At 5/06
FY3/07
Outlook
440.0
160.0
120.0

#### (3) Combined totals of The Chuo Mitsui T/B and Mitsui Asset T/B

【CMTB+MATB】 (Unit: yen billion)

477 5770 (0.5	FY3/07		
1H.FY3/07 Actual	Outlook	Chg. From FY3/06	FY3/06 Actual
76.8	180.0	(3.0)	183.0
67.1	168.0	4.4	163.6
67.2	155.0	29.8	125.2
70.1	120.0	1.8	118.2
	Actual 76.8 67.1 67.2	Actual 76.8 180.0 67.1 168.0 67.2 155.0	Actual FY3/06  76.8 180.0 (3.0)  67.1 168.0 4.4  67.2 155.0 29.8

At 5/06
FY3/07
Outlook
180.0
176.0
150.0
120.0

Credit Costs(minus)	15	13.6	20.0	(45.6)	65.6	20.0

The above estimates are based on information available at this moment and plan. Actual results may differ from the estimates, depending on future events.

# Reference Financial Statements of Subsidiary Banks

Summary of Business Results for 1H.FY3/07

[CMTB][MATB] (Unit: yen million)

	CMTB(Non-Consolidated)				MATB(Non-consolidated)				
	1H.FY3/07 (A)	(A)-(B)	1H.FY3/06 (B)	FY3/05 (Reference)	1H.FY3/07 (C)	(C)-(D)	1H.FY3/06 (D)	FY3/05 (Reference)	
Ordinary Income	164,178	(8,364)	172,542	374,345	26,634	3,331	23,302	48,833	
Ordinary Profit	54,746	842	53,903	104,299	12,553	2,979	9,573	20,979	
Net Income	62,635	8,556	54,078	105,684	7,555	1,737	5,818	12,604	
Number of Common Share Issued (thousand Shares)	1,326,514	81,043	1,245,470	1,245,570	600	-	600	600	
Common Shares Outstanding (thousand Shares)	1,274,759	29,424	1,245,334	1,245,402	600	-	600	600	
Net Income per Common Share (yen)	49.13	5.70	43.43	80.62	12,592.32	2,895.60	9,696.72	21,008.27	
Total Assets	12,513,140	(28,757)	12,541,897	12,790,068	139,961	(22,827)	162,789	168,397	
Net Capital	852,088	152,892	699,196	824,785	43,512	4,446	39,065	45,847	
Net Capital Ratio	6.8%	1.2%	5.5%	6.4%	31.0%	7.0%	23.9%	27.2%	
Net Capital per Common Share (yen)	340.62	126.28	214.33	310.91	72,520.87	7,411.35	65,109.51	76,411.98	

(Notes) Formulas for computing ratio are follows

Net income per common share

Net income - Total dividends on preferred stock

Average number of common stock during the period

Shareholders' equity per common share

Shareholders' equity at end of period - Deduction from shareholders' equity

Number of common stock at end of period

excluding treasury stock

number of preferred stock  $\times$  issue price + total dividends on preferred stock