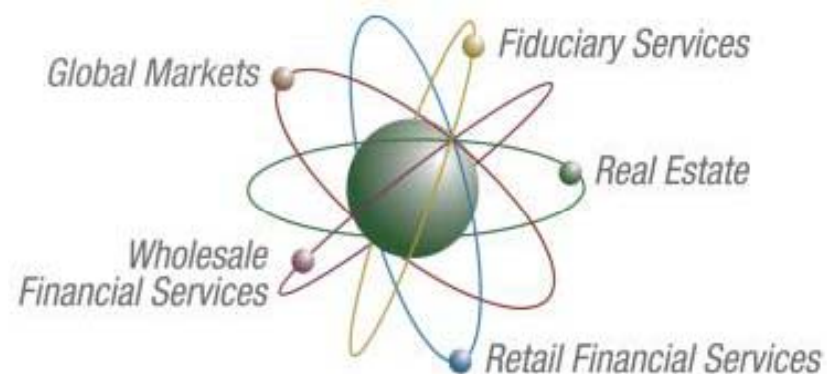




SUMITOMO
TRUST

住友信託銀行

*The Sumitomo Trust
and Banking Co., Ltd.*



**Information Meeting
on
Financial Results for 1HFY2010**

November 24, 2010

This presentation material contains information that constitutes forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors including changes in managerial circumstances.

This presentation does not constitute an offer to sell or a solicitation of an offer to subscribe for or purchase any securities.

Meeting agenda

- ▶ 1HFY2010 financial results and financial condition . . . 3
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Summary of 1HFY2010

(1) Main point of financial result of 1HFY2010 (Consolidated) (P.3 – P.20)

1. Net business profit before credit costs: Decreased by 4.7 billion yen from 1HFY2009 to 83.0 billion yen, mainly due to a decrease in non-consolidated market-related earnings. Fee businesses including those of group companies started recovering.
2. Net income: Increased by 34.7 billion yen from 1HFY2009 to 54.0 billion yen, mainly due to low total credit costs and net income boosting effect of approx. 17.0 billion yen from the reorganization of subsidiaries.
3. Status of capital: Further improved with Tier I capital ratio of 10.48%. (+0.62% from the end of March, 2010)
Common equity capital ratio is estimated to be 8.0 – 8.5% (trial calculation), 5.0 – 5.5% before considering phase-in arrangements for Basel III

(2) Strengthen group strategies and prioritized businesses (P.21 – P.27)

1. Establishment of group financial business structure: Further strengthened competitiveness and profitability of our group through integration of the housing loan business and the real estate finance business.
→ Established group financial business structure with two subsidiaries, the above-mentioned integrated subsidiary and merged leasing subsidiary, which complement the financing function of STB
2. Prioritized business: Promoted the policies in line with the business plans in each business domain, including asset management, sales of mutual funds and individual annuities, real estate business, and loans to individuals and Japanese corporations operating overseas, and achieved certain progress in the recovery of profit and the expansion of business foundations.

(3) Work towards management integration with Chuo Mitsui Trust Group

Final agreement on the Management Integration with Chuo Mitsui Trust Group (August, 2010)

1HFY2010 financial results and financial condition



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1HFY2010 financial results (Consolidated)

- ▶ Net business profit before credit costs decreased by 4.7 billion yen from 1HFY2009 to 83.0 billion yen, mainly due to a decrease in non-consolidated net business profit before credit costs. Contribution of group companies to net business profit before credit costs (before consolidated adjustments) increased by 5.9 billion yen to 23.4 billion yen over the same period, mainly due to Nikko Asset Management (Nikko AM) becoming a subsidiary
- ▶ Net income increased by 34.7 billion yen from 1HFY2009 to 54.0 billion yen, owing to income-boosting factors such as tax effect resulting from the reorganization of subsidiaries (16.5 billion yen), in addition to a significant decrease in non-consolidated total credit costs

<Consolidated>	(in billions of Yen)	1HFY2010	1HFY2009	Change
Net business profit before credit costs		83.0	87.7	-4.7
(Contribution of group companies before consolidated adjustments)		(23.4)	(17.5)	(5.9)
Ordinary profit		61.5	33.4	28.0
Extraordinary profit		-9.1	9.5	-18.6
Goodwill impairment loss		-6.0	-	-6.0
Gain on retirement of perpetual subordinated bonds		-	9.4	-9.4
Income before income taxes		52.4	43.0	9.3
Net income		54.0	19.2	34.7
Total substantial credit costs (*)		-9.9	-40.8	30.8
(Group companies)		(-6.2)	(-8.1)	(1.8)
Return on shareholders' equity		9.8%	3.8%	6.0%
EPS (Yen)		30.89	11.31	19.58
Dividend on common share (Interim dividend) (Yen)		6.0	5.0	1.0

(*)“Total substantial credit costs” is a sum of “Total credit costs”, costs in “Net gains on sales of stocks and other securities” and “Others” which are related to investment in securities of domestic and overseas credit, and affiliates’ total credit costs included in “Net income from affiliates by equity method”.

<Major factors (change from 1HFY2009)>

- (1) Net business profit before credit costs: -4.7 bn yen
Non-consolidated -21.2 bn (60.4 bn← 81.6 bn)
Group companies +16.4 bn (22.6 bn← 6.1 bn)
- (2) Contribution of group companies before consolidated adjustments(*) :+5.9 bn yen
(*) Include dividend income (9.5 bn) from overseas SPV
Nikko AM +4.1 bn (new contribution)
Sumishin Panasonic Financial Services
+1.3 bn (8.9 bn← 7.5 bn)
Sumishin Realty +0.7 bn (0.3 bn← -0.3 bn)
- (3) Total substantial credit costs: +30.8 bn yen
Non-consolidated +29.0 bn (-3.6 bn← -32.7 bn)
Group companies +1.8 bn (-6.2 bn← -8.1bn)

<Effects from reorganization of subsidiaries (Consolidated)>

Effect from reorganization of subsidiaries:+16.5 bn yen

- Goodwill impairment loss -6.0 bn
- Additional allowance for business not transferred -5.6 bn
- Taxes resulting from business transfer: -4.1 bn
- Tax effects for goodwill impairment loss and additional allowance: +6.1 bn
- Tax effect for allowance for investment loss posted previous fiscal year: +26.3 bn

Contribution of major group companies to consolidated financial results

- ▶ Contribution to net business profit before credit costs (*): Increased by 5.9 billion yen from 1HFY2009 to 23.4 billion yen, due to earnings contribution of Nikko AM, as well as earnings recovery in leasing and real estate brokerage subsidiaries, etc.
 - ▶ Contribution to net income (*): Increased by 7.6 billion yen from 1HFY2009 to 13.9 billion yen, due to improved net business profit before credit costs and decreased total substantial credit costs in a leasing subsidiary
- (*) Before consolidated adjustments, excluding the one-time effect

(in billions of Yen)	Consolidated net business profit before credit costs			Consolidated net income before amortization of goodwill			Major factor of the difference (Income before income taxes)	Goodwill as of Sep. 2010	
	1HFY2010	1HFY2009	Change	1HFY2010	1HFY2009	Change		Amortization amount	Outstanding balance
Contribution of group companies (before consolidated adjustments)	23.4	17.5	5.9	4.1	15.8	-11.7	(*)1HFY2010 Effect of reorganization (FC/ SRLF) -9.8 1HFY2009 Gain on retirement of perpetual subordinated bonds -9.4	10.9	130.6
(Contribution exc. the one-time effect(*))	(23.4)	(17.5)	(5.9)	(13.9)	(6.3)	(7.6)		---	---
Sumishin Guaranty Co., Ltd.	1.5	1.3	0.1	0.6	0.7	-0.0	-0.1	---	---
Sumishin Panasonic Financial Services Co., Ltd. (Consolidated)(*1)	8.9	7.5	1.3	5.0	1.8	3.2	5.9	0.1	0.9
First Credit Corporation (FC)	1.2	2.6	-1.4	-7.6	1.1	-8.7	-6.0	(*)3 7.6	(*)3 40.6
(exc. effect of reorganization (FC and SRLF))	(1.2)	(2.6)	(-1.4)	(1.0)	(1.1)	(-0.0)	(-0.3)		
Sumishin Real Estate Loan & Finance, Ltd. (SRLF)(*2)	2.9	2.8	0.0	0.5	1.6	-1.0	-2.2	0.5	15.1
(exc. effect of reorganization (FC and SRLF))	(2.9)	(2.8)	(0.0)	(1.7)	(1.6)	(0.1)	(-0.2)		
BUSINEXT CORPORATION	0.9	1.1	-0.2	0.1	0.0	0.1	0.1	---	---
Japan TA Solution, Ltd.	0.2	-0.6	0.9	0.1	-0.5	0.7	0.9	---	---
STB Asset Management Co., Ltd.	0.3	0.3	0.0	0.2	0.1	0.0	0.0	---	---
Nikko Asset Management Co., Ltd. (Consolidated)	4.1	---	4.1	2.6	---	2.6	4.0	(*)4 2.6	(*)4 73.3
Sumitomo Trust and Banking Co. (U.S.A.) (Consolidated)	0.5	0.9	-0.3	0.3	0.5	-0.2	-0.3	---	---
Japan Trustee Services Bank, Ltd.	0.3	-0.5	0.8	0.1	-0.3	0.5	0.5	---	---
Sumishin Realty Co., Ltd.	0.3	-0.3	0.7	0.1	-0.2	0.4	0.7	---	---
STB Real Estate Investment Management Co., Ltd.	0.2	0.3	-0.0	0.1	0.1	-0.0	-0.0	---	---
SBI Sumishin Net Bank, Ltd. (Consolidated)	0.7	0.6	0.0	0.7	0.6	0.0	0.0	---	---
Consolidated difference (after consolidated adjustments)	22.6	6.1	16.4	5.5	-0.0	5.5		10.9	130.6

(*1) (Reference) 1HFY2009: simply combined the figures of former STB Leasing Co., Ltd. (Consolidated) and former Sumishin Matsushita Financial Services Co., Ltd.

(*2) Former Life Housing Loan. Ltd.

(*3) A goodwill amortization amount of First Credit includes goodwill impairment loss (6.0 billion yen), and its outstanding balance is after impairment.

(*4) Include an amortization amount (0.5 billion yen) and outstanding balance (6.3 billion yen) related to affiliated companies

1HFY2010 financial results (Non-consolidated)

- ▶ Net business profit before credit costs: Decreased by 21.2 billion yen from 1HFY2009 to 60.4 billion yen, mainly due to the disappearance of one-time contributions such as dividend income from an overseas SPV in FY2009 (9.5 billion yen), and a gain on sales of international credit securities (5.4 billion yen)
- ▶ Net income: Increased by 29.1 billion yen from 1HFY2009 to 48.4 billion yen, mainly due to income-boosting factors such as tax effect resulting from reorganization of subsidiaries (17.2 billion yen), in addition to the decreased total credit costs

<Non-consolidated>	(in billions of Yen)	1HFY2010	1HFY2009	Change
Net business profit before credit costs		60.4	81.6	-21.2
Net interest income (Including net trust fees of principal guaranteed trust a/c)		71.4	90.7	-19.2 (1)
Net fees and commissions (Including other trust fees)		41.7	41.7	-0.0
Other profits		11.8	13.7	-1.9 (2)
(Net gains on bonds)		(15.3)	(13.0)	(2.2)
(Net gains from derivatives other than for trading or hedging)		(-13.9)	(-5.4)	(-8.4)
General and administrative expenses		-64.5	-64.6	0.0
Total credit costs		3.8	-27.2	31.1
(Total substantial credit costs) (*)		(-3.6)	(-32.7)	(29.0)
Net gains on sales of stocks and other securities		-2.9	-6.3	3.3
Ordinary profit		42.6	31.1	11.4
Extraordinary profit		-11.8	0.1	-12.0
Impairment loss on shares of subsidiary		-15.2	-	-15.2
Income before income taxes		30.7	31.3	-0.6
Net income		48.4	19.3	29.1

(*) "Total substantial credit costs" is a sum of "Total credit costs", costs in "Net gains on sales of stocks and other securities" and "Other non-recurring profit" which are related to investment in securities of domestic and overseas credit.

<Major factors (change from 1HFY2009)>

(1) Net interest income: -19.2 bn yen
 Dividend from overseas SPV: -9.5 bn
 Redemption profit of mutual funds approx. -3.0 bn
 (1.0 bn ← 4.0 bn)

(2) Other profits: -1.9 bn yen
 • Net gains on bonds +2.2 bn
 → Exc. gains on sales of the overseas credit securities +7.7 bn (15.3 bn ← 7.5 bn)
 • Net gains from derivatives other than for trading or hedging -8.4 bn (-13.9 bn ← -5.4 bn)
 → In total -0.7 bn (1.3 bn ← 2.0 bn)

<Effects from reorganization of subsidiaries (Non-consolidated) >

Effect from reorganization of subsidiaries: +17.2 bn yen
 • Impairment loss on shares of FC -15.2 bn
 • Tax effect for impairment loss +6.1 bn
 • Tax effect for allowance for investment loss posted previous fiscal year +26.3 bn



Breakdown of profit by business

- ▶ Treasury and financial products: Gross business profit before credit costs (non-consolidated) decreased by 11.3 billion yen from 1HFY2009, against a backdrop of reduced risk in domestic and foreign bonds
- ▶ Wholesale financial services: Decreased by 8.2 billion yen, mainly due to a disappearance of a 5.4 billion yen gain on sales of international credit securities in 1HFY2009
- ▶ Retail financial services: Maintained the same level of gross business profit (non-consolidated) as in 1HFY2009. Loan-deposit margins continued to shrink, which was compensated for by an increase in sales fees of mutual funds and individual annuities
- ▶ Real estate business: Increased by 2.0 billion yen from 1HFY2009, due to a recovery in brokerage transactions

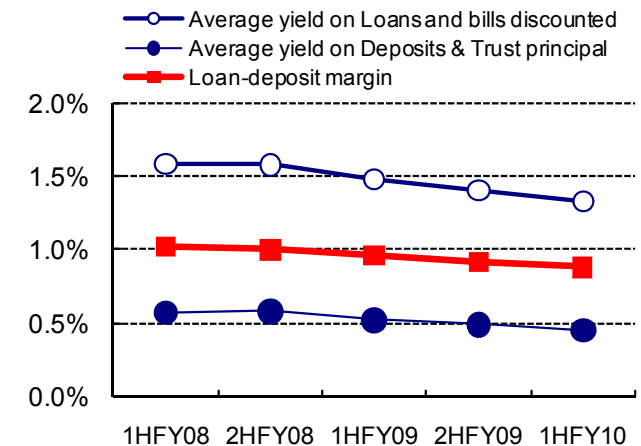
	<Non-consolidated>						<Consolidated>		
	Gross business profit before credit costs			Net business profit before credit costs			Net business profit before credit costs		
	(in billions of Yen)	1HFY2010	1HFY2009	Change	1HFY2010	1HFY2009	Change	1HFY2010	1HFY2009
Retail financial services	36.4	36.3	0.0	5.5	5.9	-0.4	7.2	7.5	-0.2
Wholesale financial services	45.6	53.9	-8.2	30.6	38.9	-8.2	45.0	50.9	-5.8
Stock transfer agency services	7.3	7.7	-0.4	2.8	3.1	-0.2	3.1	2.4	0.6
Treasury and financial products	23.6	34.9	-11.3	19.3	29.5	-10.2	19.3	29.5	-10.2
Fiduciary services	23.3	23.5	-0.2	8.2	9.0	-0.8	13.8	10.0	3.8
Pension asset management	17.5	17.6	-0.0	5.9	5.8	0.0	10.4	6.2	4.2
Securities processing services	5.8	5.9	-0.1	2.3	3.2	-0.9	3.4	3.8	-0.4
Real estate	6.5	4.4	2.0	3.6	0.9	2.6	4.2	0.7	3.4
Fees paid for outsourcing	-11.5	-10.4	-1.1	-	-	-	-	-	-
Stock transfer agency services	-3.9	-3.6	-0.2	-	-	-	-	-	-
Fiduciary services	-7.7	-6.8	-0.8	-	-	-	-	-	-
Others (*)	1.1	3.6	-2.4	-6.7	-2.5	-4.1	-6.5	-10.8	4.3
Total	124.9	146.2	-21.2	60.4	81.6	-21.2	83.0	87.7	-4.7

Breakdown of net interest income (Non-consolidated)

- ▶ Loan-deposit margin dropped by 4bp from 2HFY2009, mainly due to decreased deposit spreads resulting from lower market interest rates
- ▶ Net interest income declined by 19.2 billion yen from 1HFY2009, mainly due to a disappearance of one-time dividend income from an overseas SPV (-9.5 billion yen), and a decrease in redemption profit of mutual funds (-3.0 billion yen), etc., in addition to the lower yields on loans and JGBs, etc.

<Loan-deposit margin (domestic banking a/c and principal guaranteed trust a/c combined)>

	FY2010	Change from FY2009		FY2009	
	1H	2H	1H	2H	1H
Average yield on Loans and bills discounted	1.32%	-0.09%	-0.16%	1.41%	1.48%
Average yield on Deposits & Trust principal	0.44%	-0.05%	-0.08%	0.49%	0.52%
Loan-deposit margin	0.88%	-0.04%	-0.08%	0.92%	0.96%



<Breakdown of net interest income>

(Income: in billions of Yen) (Average balance: in trillions of Yen)	1HFY2010			1HFY2009			Change		
	Income	Average balance	Yield	Income	Average balance	Yield	Income	Average balance	Yield
Domestic banking a/c and Principal guaranteed trust a/c combined	61.7			69.8			-8.1		
Interest income	94.8	15.21	1.24%	110.6	15.38	1.43%	-15.8	-0.17	-0.19%
Loans	68.5	10.35	1.32%	78.4	10.53	1.48%	-9.8	-0.18	-0.16%
Securities ^(*)	15.7	3.30	0.94%	23.9	3.25	1.47%	-8.2	0.05	-0.52%
Swaps	6.8			4.0			2.7		
Interest expenses	33.1	14.93	0.44%	41.1	15.50	0.52%	-7.9	-0.56	-0.08%
Deposits & Trust principal	25.4	11.48	0.44%	31.3	11.87	0.52%	-5.9	-0.39	-0.08%
Negotiable certificate of deposit	1.6	2.11	0.15%	3.4	2.13	0.31%	-1.7	-0.01	-0.16%
Call money, etc. ^(*)	0.1	0.37	0.08%	0.5	0.57	0.17%	-0.3	-0.19	-0.08%
International	9.6			20.8			-11.1		
Total	71.4			90.7			-19.2		

- Japanese Government Bonds -5.0 bn
(1HFY09: 9.5 bn → 1HFY10: 4.5 bn)
- Redemption profit of mutual funds -3.0 bn
(4.0 bn → 1.0 bn)

- Securities -17.0 bn (32.0 bn → 15.0 bn)
(Dividend income from an overseas SPV resulting from the gain on retirement of perpetual subordinated bonds -9.5 bn)
- Swaps +1.0 bn (-2.5 bn → -1.5 bn)
- Interest expenses +6.0 bn (-18.0 bn → -12.0 bn)

*stated in round numbers

(*) Sum of securities and purchased loans

(*) Include Call money, Loans from trust a/c, Buy/sell, Repo and Short term bonds

Fee revenue breakdown (Consolidated, non-consolidated)

- ▶ Net fees and commissions (consolidated): Increased by 17.4 billion yen from 1HFY2009, due to a recovery in sales fees of mutual funds and individual annuities (retail financial services) as well as in real estate brokerage fees, in addition to the contribution of Nikko AM which became a consolidated subsidiary
- ▶ Wholesale financial services: Decreased by 1.0 billion yen from 1HFY2009, mainly due to decrease in the financial services fees and stock transfer agency services fees, which recorded a high-level profit in the previous fiscal year

(in billions of Yen)	<Non-consolidated>			<Consolidated>			Major contributing factor (Consolidated)
	1HFY2010	1HFY2009	Change	1HFY2010	1HFY2009	Change	
Other trust fees	23.1	23.3	-0.2	23.0	23.2	-0.1	
Pension trust, Public pension	13.8	14.0	-0.3	13.8	14.0	-0.2	
Securities processing services	6.2	6.2	-0.0	6.2	6.2	-0.0	
Asset securitization business	1.1	1.1	0.0	1.1	1.1	0.0	
Real estate	1.5	1.5	-0.0	1.5	1.5	-0.0	
Net fees and commissions	18.6	18.4	0.1	53.5	36.1	17.4	
Domestic business	18.4	18.0	0.3	50.2	32.5	17.7	
Retail financial services	7.3	5.6	1.7	10.2	8.4	1.8	Non-consolidated +1.7 (Sales fees of mutual fund and Individual annuity), Group companies +0.1
Wholesale financial services	12.0	13.2	-1.2	19.0	20.0	-1.0	Non-consolidated -1.2, (Arrangement fee for syndicated loans, etc), Group companies +0.2
Stock transfer agency services	3.3	4.1	-0.7	7.8	8.4	-0.6	Non-consolidated -0.7, Group companies +0.1
Real estate	5.0	2.7	2.3	9.4	6.6	2.8	Non-consolidated +2.3 (Real estate brokerage fees, etc), Group companies +0.6
Fiduciary services	2.9	3.0	-0.1	21.4	5.1	16.3	Group companies +16.3 (Consolidation of Nikko AM)
Fees paid for outsourcing	-7.7	-6.8	-0.9	-7.7	-6.8	-0.8	
International business	0.1	0.3	-0.2	3.2	3.5	-0.3	Group companies -0.2
Total (A)	41.7	41.7	0.0	76.6	59.3	17.2	
Gross profit before credit costs (B)	124.9	146.2	-21.2	187.9	183.8	4.0	
Fee revenue ratio (A) / (B) (%)	33.4%	28.6%	4.8%	40.7%	32.2%	8.5%	

Breakdown of total substantial credit costs

(Consolidated, non-consolidated and overseas)

- ▶ Total substantial credit costs of group companies improved by 1.8 billion yen from 1HFY2009 to -6.2 billion yen, despite posting an additional allowance of -5.6 billion yen for assets not transferred in the reorganization of First Credit
- ▶ Non-consolidated and overseas factors: Stood at -4.0 billion yen, mainly due to taking advantage of the market recovery to reduce investment in international credit securities, resulting in a 4.7 billion yen loss on sales

<Total substantial credit costs>

	FY2009			FY2010	Major factors (1HFY2010)
	1H	2H	Full	1H	
Consolidated	-40.8	36.5	-4.2	-9.9	(+30.8 from 1HFY2009)
Non-consolidated	-32.7	40.1	7.4	-3.6	(+29.0 from 1HFY2009)
(Total credit costs)	(-27.2)	(35.7)	(8.4)	(3.8)	
Domestic factors	-24.1	34.7	10.6	0.3	Total credit costs 3.4, provision of allowance for contingencies -3.0
Overseas factors	-8.5	5.3	-3.1	-4.0	Total credit costs 0.4, losses on sales of overseas credit investment -4.7
Group companies	-8.1	-3.6	-11.7	-6.2	(+1.8 from 1HFY2009)
Sumishin Panasonic Financial Services (Consolidated)	-5.0	-0.7	-5.7	1.3	Upgrades of debtors, decrease in lease receivables
First Credit	-1.1	-1.5	-2.7	-5.8	Additional allowance for assets not transferred -5.6

<(For reference) Risk managed loans (Banking a/c and principal guaranteed trust a/c combined)>

	Consolidated			Group companies			Sumishin Real Estate Loan & Finance (*)			First Credit (*)		
	Mar-10	Sep-10	Change	Mar-10	Sep-10	Change	Mar-10	Sep-10	Change	Mar-10	Sep-10	Change
Risk managed loans	214.4	193.5	-20.9	45.2	39.0	-6.1	2.1	17.9	15.7	41.0	20.3	-20.7
Loans in bankruptcy proceedings	9.1	2.9	-6.2	1.4	1.4	-0.0	0.2	1.3	1.1	1.2	-	-1.2
Other delinquent loans	103.9	102.1	-1.7	40.1	33.6	-6.4	0.6	12.7	12.1	37.7	20.3	-17.4
Loans more than 3 months past due	0.0	0.5	0.4	0.0	-	-0.0	-	-	-	-	-	-
Restructured loans	101.3	87.8	-13.4	3.6	3.9	0.3	1.3	3.8	2.4	2.0	-	-2.0

(*) Partial direct written-off:

First Credit Mar-10: 23.0 bn, Sep-10: 11.4 bn

Sumishin Real Estate Loan & Finance Mar-10: 0.2 bn, Sep-10: 8.5 bn

Breakdown of total credit costs (Non-consolidated), Migration Analysis

- ▶ Total credit costs (non-consolidated) stood at a reversal of 3.8 billion yen, due to an approx. 8.0 billion yen reversal of the allowance for loan losses, resulting from upgrades and a decline in the loan balance of debtors which had been classified as special mention category or below, while costs accompanying downgrades were held to approximately -4.0 billion yen
- ▶ Loans to substandard debtors decreased and loans to special mention debtors excluding substandard debtors decreased by 20.7 billion yen and 102.9 billion yen, respectively, due to efforts to reduce assets of borrowers which resulted in repayments, as well as improved business conditions

<Breakdown of total credit costs (Non-consolidated)>

(in billions of Yen)	FY2009		FY2010	Major factors (1HFY2010)
	1H	2H	1H	
Total credit costs	-27.2	35.7	8.4	3.8
General allowance for loan losses	20.9	0.6	21.6	7.2
Specific allowance for loan losses	-43.6	36.0	-7.6	-2.4
Recoveries of written-off claims	0.3	1.0	1.3	0.6
Written-off and losses on sales of loans	-4.8	-2.0	-6.9	-1.6

Reversal of allowance for loan losses Approx.+8.0
 • Decrease in loan balance, etc. Approx.+6.0
 • Upgrades of debtors Approx.+2.0
 Newly recognized (downgrades of classification) Approx.-4.0

<Migration analysis> (non-consolidated; banking a/c and principal guaranteed trust a/c combined)

(in billions of Yen)	Mar-10	Sep-10	Change	Downgrade	Downgrade	Upgrade	Upgrade	Repayment, etc.
				(+)	(-)	(+)	(-)	
Bankrupt/ practically bankrupt	17.6	10.3	-7.2	0.9	-	-	-0.6	-7.5
Doubtful	61.2	66.8	5.6	(*1) 11.9	-0.3	0.2	-1.0	-5.2
Loans to substandard debtors	135.1	114.4	-20.7	3.4	-0.1	0.6	(*3) -6.2	(*4) -18.4
Loans to special mention debtors (exc. loans to substandard debtors)	586.8	483.8	-102.9	(*2) 34.0	-13.8	6.4	(*3) -57.4	(*4) -72.1

<Major factors of change from Mar-10> (in billions of Yen)

(*1) Real estate (approx. 9.0), etc.

(*2) Manufacturing (approx. 8.0), Transport and postal activities (approx. 6.0) Real estate (approx. 5.0), etc.

(*3) Manufacturing (approx.-49.5), Real estate (approx. -7.0), Construction (approx. -5.0), etc.

(*4) Real estate (approx. -25.0), Manufacturing (approx. -19.0), Finance and insurance (approx. -15.0), Wholesale and retail trade (approx. -8.0), Information and communications (approx. -5.5), Construction (approx. -4.0), etc.

Non-performing loans: Collaterals and allowances, by industries (Non-consolidated)

- ▶ NPLs decreased by 14.9 billion yen from March 2010 to 161.5 billion yen, mainly due to a decrease in substandard loans
- ▶ Coverage ratios for doubtful loans and substandard loans stood at 90% and 72%, respectively, both of which continued to represent sufficiently high levels

<Balance and ratio to total loan balance of NPLs> (Non-consolidated; banking a/c and principal guaranteed trust a/c combined)

(in billions of Yen)	Mar-10	Change	Sep-10	Collateral / Reserve	Coverage ratio (*1)	Reserve ratio (*2)
Assets classified under the Financial Reconstruction Low	176.5	-14.9	161.5		81%	58%
(Ratio to total loan balance)	(1.4%)	(-0.1%)	(1.3%)		(80%)	(57%)
Loans in bankrupt and practically bankrupt	17.6	-7.2	10.3	Specific allowance for loan losses	6.5	100%
				Collateral value	3.9	(100%)
Doubtful loans	61.2	5.6	66.8	Uncovered	6.4	90%
				Specific allowance for loan losses	30.2	82%
				Collateral value	30.2	(86%)
Substandard loans	97.7	-13.3	84.4	Uncovered	23.4	72%
				General allowance for loan losses	5.6	19%
				Collateral value	55.4	(72%)
<For reference> Loans to substandard debtors	(135.1)	(-20.7)	(114.4)	(*1) Coverage ratio = (collateral value + allowance for loan losses) / loan balance		
Special mention (exc. Substandard)	624.2	-110.4	513.8	(*2) Reserve ratio = allowance for loan losses / (loan balance - collateral value)		
Total loan balance	12,685.3	-458.7	12,226.6	Figures of ratio in parenthesis are as of Mar. 2010		

<Assets classified under the Financial Reconstruction Low by industry> (Non-consolidated; banking a/c and principal guaranteed trust a/c combined)

(in billions of Yen)	Mar-10	Change	Sep-10
Domestic branches (exc. offshore)	171.3	-13.3	158.1
Manufacturing	6.6	0.7	7.4
Construction	6.7	-6.2	0.5
Information and communication	20.5	-6.0	14.5
Transport and postal activities	14.8	-0.0	14.8
Finance and insurance	58.8	-	58.8
Real estate	46.7	-2.5	44.3
Overseas branches and offshore	5.1	-1.7	3.5
Total	176.5	-14.9	161.5

Securities portfolio and interest rate risk

- ▶ Unrealized losses on "Held-to-maturity debt securities" improved by 10.0 billion yen from March 2010 to -15.2 billion yen, including the unamortized balance of unrealized loss at the time of reclassification. Unrealized gains on "Available-for-sale securities" decreased by 35.6 billion yen to 58.6 billion yen, mainly due a decrease in unrealized gains on stocks
- ▶ Further reduced interest rate risk on the bond portfolio held by the treasury and financial products business, for both yen bonds and foreign bonds

<Balances and Unrealized gains/ losses of securities for which market prices are available (consolidated/ after devaluation)>

(in billions of Yen)	Market value			Book value			Unrealized gains/ losses		
	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change
Held-to-maturity debt securities	542.9	600.3	-57.3	491.6	546.6	-54.9	51.2	53.7	-2.4
Japanese Government Bonds	220.3	244.0	-23.7	209.8	236.0	-26.2	10.5	8.0	2.4
Foreign bonds (Note)	296.6	332.8	-36.1	255.9	287.2	-31.3	40.7	45.5	-4.8

(Note) Unamortized balance of unrealized loss on asset-backed securities which were reclassified from "Available-for-sale securities" to "Held-to-maturity debt securities"
(2010/9: -66.4 bn yen, 2010/3: -78.8 bn yen)

(in billions of Yen)	Book value			Cost			Unrealized gains/ losses		
	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change
Available-for-sale securities	3,157.7	3,614.7	-456.9	3,099.1	3,520.4	-421.3	58.6	94.3	-35.6
Stocks	454.1	491.8	-37.6	429.0	426.7	2.3	25.1	65.1	-40.0
Japanese Government Bonds	1,267.6	1,215.9	51.7	1,245.5	1,191.3	54.1	22.1	24.5	-2.4
Foreign bonds	601.9	1,066.3	-464.3	589.9	1,070.6	-480.6	12.0	-4.2	16.3

<Securities portfolio of treasury and financial products business (*1)
(non-consolidated)>

(in billions of Yen)	Cost			Unrealized gains/ losses			10BPV		
	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change
JPY	1,575.8	1,549.5	26.3	35.2	32.6	2.5	3.2	5.2	-2.0
Other	285.7	649.3	-363.5	6.1	-4.0	10.1	1.2	1.9	-0.7
USD	199.3	552.8	-353.5	5.0	-4.9	10.0	1.0	1.7	-0.7
EUR, etc.	86.4	96.4	-10.0	1.0	0.9	0.0	0.1	0.1	-0.0

(*1) Managerial reporting basis; "Held-to-maturity debt securities" and "Available-for-sale securities" are combined.

<Outlier ratio (*2) (consolidated)>

(in billions of Yen, %)	Sep-10	Mar-10	Change
Total interest rate risk	22.3	24.7	-2.3
JPY	10.3	5.9	4.4
Tier I + Tier II	1,934.8	1,872.9	61.8
Outlier ratio	1.16%	1.32%	-0.16%

(*2) Regarding the explanation of the calculation method, please refer to the notes in page 14 of our Explanatory Material for 1HFY2010.

Regulatory capital

- ▶ Tier I capital ratio improved by 0.62% from March 2010 to 10.48%, exceeding our near term target of 10%, owing to interim income which boosted Tier I capital, and a 0.35 trillion yen decline in risk-weighted assets, etc., mainly due to a decreased balance of credit extended to corporates
- ▶ Stock holdings (429.0 billion yen on a cost basis) represented 32.8% of Tier I, and we will continue efforts to achieve our medium-term target of 30%

<Capital and BIS capital adequacy ratio (consolidated)>

(in billions of Yen)	Sep-10 (Preliminary)	Mar-10 (Actual)	Change
Total qualifying capital	1,835.8	1,777.3	58.4
Tier I	1,307.7	1,266.3	41.4
Shareholders' equity	1,175.0	1,133.3	41.6 (1)
Preferred shares	109.0	109.0	-
Noncumulative preferred securities issued by overseas SPV	280.0	280.0	-
Less: Goodwill equivalents	123.7	133.0	-9.2 (2)
Less: Unrealized loss on available-for-sale securities	11.7	0.3	11.4 (3)
Less: (EL - Eligible provisions) x 50%	18.6	22.1	-3.4
Tier II	627.0	606.6	20.4
45% of unrealized gain on available-for-sale securities	-	-	-
Subordinated debts	618.9	596.8	22.0
Upper Tier II	184.9	186.9	-1.9
Lower Tier II	433.9	409.9	24.0 (4)
Less: Deduction (double gearing)	98.9	95.6	3.3
BIS capital adequacy ratio	14.71%	13.85%	+0.86%
Tier I capital ratio	10.48%	9.86%	+0.62%

Major factors of change in capital from March 2010

- (1) Shareholders' equity: +41.6 billion yen
 - Net income for 1HFY2010 +54.0 billion yen
 - Dividend -12.3 billion yen
- (2) Goodwill equivalent (Less): -9.2 billion yen
 - The goodwill impairment loss of First Credit -6.0 billion yen
 - Amortization -4.9 billion yen
- (3) Unrealized loss on available-for-sale securities (Less): +11.4 billion yen
 - Increased unrealized loss on available-for-sale securities, due to lower stock prices etc
- (4) Subordinated debts (Lower Tier II): +24.0 billion yen
 - Publicly-issued subordinated bonds +50.0 billion yen
 - Amortization of publicly-issued subordinated bonds -26.0 billion yen

Major factors of change in risk-weighted assets from March 2010

- (5) Amount of credit risk-weighted assets: -0.37 trillion yen
 - Corporates, etc. -0.39 trillion yen (Mainly due to decrease in loan balance)

<Total risk-weighted assets>

Total risk-weighted assets	12,473.7	12,831.3	-357.6
Amount of credit risk-weighted assets	11,584.4	11,963.6	-379.2 (5)
Amount of market risk equivalents	141.9	96.8	45.1
Amount of operational risk equivalents	747.3	770.8	-23.4

<Shareholdings (with fair value) and capital (Consolidated)>

(in billions of Yen)	Sep-10 (Preliminary)	Mar-10 (Actual)	Change
Cost	429.0	426.7	2.3
Percentage to Tier I	32.8%	33.6%	-0.8%



Deferred tax assets

- ▶ Net deferred tax assets (consolidated) increased by 29.6 billion yen from March 2010 to 108.7 billion yen, mainly because tax effect accounting was applied to the amortization and impairment of goodwill in past years in line with the resolution to dissolve First Credit
- ▶ “Loss carry forwards” were eliminated on a non-consolidated basis, and reduced by 8.9 billion yen from March 2010 to 1.9 billion yen on a consolidated basis, mainly due to the reorganization of First Credit, etc.

<Major factors for deferred tax assets and deferred tax liabilities>

(in billions of yen)	Consolidated			Non-consolidated			
	Sep-10	Mar-10	Change	Sep-10	Mar-10	Change	
Deferred tax assets (A)	146.5	122.5	23.9	127.4	100.0	27.4	
Devaluation of securities	57.6	34.5	23.1	61.2	38.0	23.2	(1)
Allowance for loan losses (including written-off of loans)	41.3	56.7	-15.4	35.1	38.3	-3.1	
Valuation difference on available-for-sale securities	3.9	-	3.9	4.0	-	4.0	
Loss carry forwards	1.9	10.9	-8.9	-	1.5	-1.5	(2)
Allowance for investment losses	-	-	-	0.4	26.7	-26.3	(3)
Valuation allowance	-12.0	-23.2	11.2	-6.4	-33.3	26.9	(3)
Deferred tax liabilities (B)	37.7	43.4	-5.7	35.5	40.5	-5.0	
Valuation difference on available-for-sale securities	-	5.8	-5.8	-	5.6	-5.6	
Net deferred tax assets (A) - (B)	108.7	79.0	29.6	91.9	59.5	32.4	
(Ratio to Tier I capital)	(8.3%)	(6.2%)	(2.1%)	(6.8%)	(4.5%)	(2.3%)	

Major factors of change

(1) (Non-consolidated) Increased due to impairment on shares of FC, etc. Decreased due to sales of overseas credit securities, etc.

(2) (Consolidated) Substantially decreased due to the reorganization of FC

(3) (Non-consolidated) Scheduling of tax effect on allowance for investment loss based on the resolution of FC's dissolution

<Taxable income (before deduction of loss carry forwards), income tax>

(in billions of yen)	FY2009	FY2008	FY2007	FY2006	FY2005
Taxable income before deduction of loss carry forwards	-3.0	86.8	144.6	199.2	93.6
Income taxes (P/L statement basis)	5.0	36.1	65.6	48.0	-

Corresponds to company with stable performance in the past (Item 2 of the JICPA Industry Auditing Committee Report No. 66).

Basel III and status of capital



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Basel III Common equity capital ratio and total risk-weighted assets

- ▶ “Common equity capital ratio” under Basel III is estimated to be 8.2% as of September 30, 2010, and to be 5.2% (trial calculation), without considering phase-in arrangements, and deducting the entire amounts of currently assumed deduction items.
- ▶ The degree of impact of the stricter risk-weighted assets (RWAs) calculation method under Basel III is estimated to be approx. 5%.
→ The final degree of impact can be reduced further by the implementation of policies to reduce exposure of related transactions.

<Basel III: Estimation of Common equity capital ratio (*)>

(in billions of Yen)	Mar-10	Sep-10	
	(estimate)	Change	(estimate)
Common equity (ratio)	1,014.1 (7.8%)	28.9 (0.4%)	1,043.0 (8.2%)
Deduction (less)	393.2	15.3	408.5
Common equity (before considering phase-in arrangements) (ratio)	620.9 (4.9%)	13.6 (0.3%)	634.5 (5.2%)
Tier I capital under current regulation (ratio)	1,266.3 (9.86%)	41.4 (0.62%)	1,307.7 (10.48%)

(For reference)

As of the end of March, 2013, first fiscal year of introduction of Basel III

minimum requirement level is 3.5%

(* Assumptions of estimation

- Estimated by STB, based on documents, etc. published by the Basel Committee on Banking Supervision up until today (November 24, 2010).
- Made estimation of Common equity capital ratio (before considering phase-in arrangements) by deducting the entire amounts of currently assumed deduction items.
- Made estimations of Common equity capital ratio and Common equity capital ratio (before considering phase-in arrangements), without considering the impact of the stricter risk-weighted assets calculation method.

<Estimation of impact of introducing higher capital requirement (as of Sep, 2010) (*)>

Category	RWAs under Basel II
Scope of introducing higher capital requirement (major 4 items) (ratio to RWAs)	¥ 934.7 bn (7.4%)
Market risk (Stressed VaR)	¥ 141.9 bn
Securitization products	¥ 210.6 bn
Credit valuation adjustment (CVA) for OTC derivative transactions	¥ 287.8 bn
Higher correlation between financial institutions	¥ 294.3 bn

Increased amount (estimate)

Approx. +¥ 600.0 bn (Approx. +5.0%)

We will consider policies to reduce exposures of related transactions over the medium term, and the final degree of impact can be reduced further.

For instance: Reviewing OTC derivative transactions and techniques, using central settlement institutions, and continuing our policy to reduce exposure of securitization products, etc.

<(Reference) Comparison with Leverage ratio of major banks (Consolidated) (Preliminary as of Sep, 2010)>

	STB	Mega banks		
		A	B	C
Leverage ratio (times)	14.9	20.2	20.6	24.8
(Reference) Risk-weighted assets / Total assets (%)	63.8	42.6	39.2	34.0

Leverage ratio = Total assets / Tier I capital under current regulation

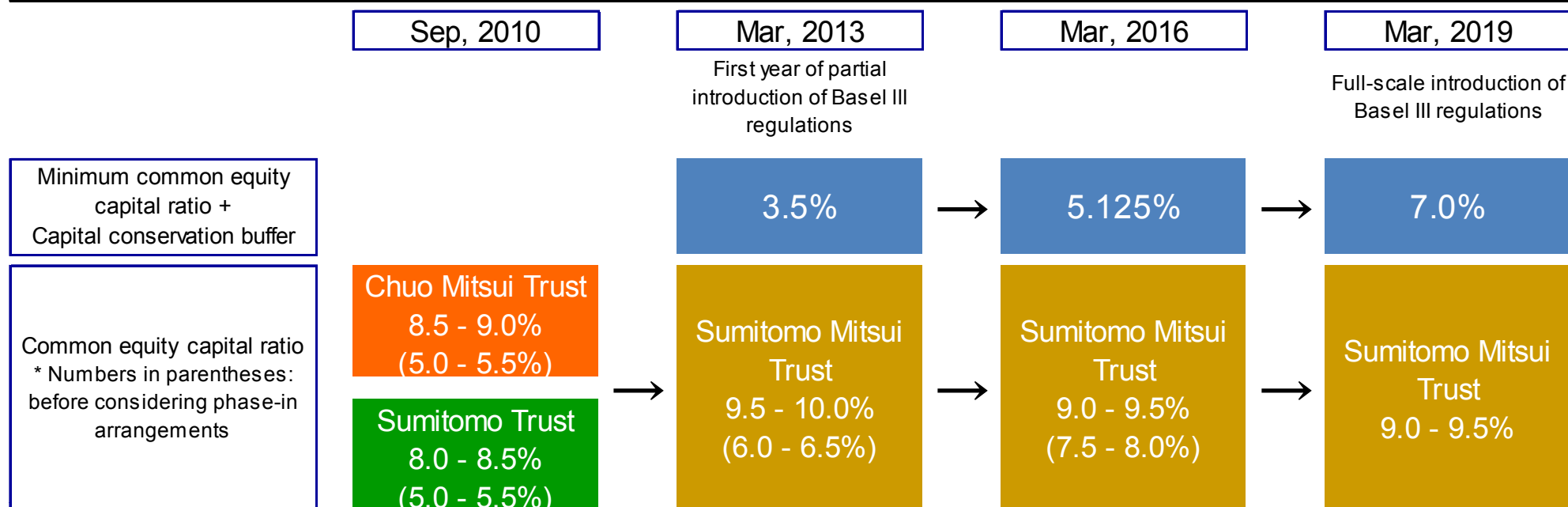
Sumitomo Mitsui Trust Group: Simulation of Common equity capital ratio

- ▶ “Common equity capital ratios” under Basel III of both CMTH and STB are estimated to be over 8% as of the end of September 2010, and to be over 5% before considering phase-in arrangements
- ▶ “Common equity capital ratio” under certain assumptions (see below) is estimated to be 9.5% - 10.0% as of the end of March 2013, and to be 6.0% - 6.5% before considering phase-in arrangements
 - By accumulating retained earnings, the final regulatory requirement level of 7.0% is sufficiently achievable within the transition period

Simulation of Common Equity Capital ratio

Assumptions of the simulation

- (1) From March 2013 onwards, denominators (risk-weighted assets) and numerators (Common equity) are calculated by simply adding together the figures of both companies
- (2) Annual net incomes from FY2011 onwards are assumed to be the same level as that of FY2010 (consolidated dividend payout ratio of 30%), and risk-weighted assets and stock prices, etc. are assumed to stay at the same level as those of September 30, 2010
- (3) Methods of calculating Common equity and risk-weighted assets are as described in the previous page



Forecast for FY2010



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Forecast for FY2010

- ▶ Consolidated net income is forecast to increase by 31.8 billion yen from FY2009 to 85.0 billion yen, taking into account the higher income in 1HFY2010. However, our initial forecast for consolidated net business profit before credit costs remain unchanged, decreasing by 22.8 billion yen from FY2009 to 175.0 billion yen
- ▶ The annual dividend is forecast to be 12 yen per share (2 yen above FY2009). The year-end dividend per share will be paid by deducting the interim dividend per share from the annual dividend per share based on the dividend policy which targets a consolidated dividend payout ratio of 30% level

<Consolidated> (in billions of Yen)	FY2010				Change from FY2009	<For reference> FY2009 (Actual)
	1H (Actual)	2H (Forecast)	Full (Forecast)			
Net business profit before credit costs	83.0	91.9	175.0		-22.8	197.8
(Total substantial credit costs)	(-9.9)	(-25.0)	(-35.0)		(-30.7)	(-4.2)
Ordinary profit	61.5	58.4	120.0		-28.1	148.1
Net income	54.0	30.9	85.0		31.8	53.1
<Non-consolidated>						
Net business profit before credit costs	60.4	74.5	135.0		-40.4	175.4
Gross business profit	124.9	140.0	265.0		-39.6	304.6
(Retail financial services)	(36.4)	(38.6)	(75.0)		(-0.3)	(75.3)
(Wholesale financial services)	(45.6)	(49.4)	(95.0)		(-16.4)	(111.4)
(Real estate)	(6.5)	(12.5)	(19.0)		(8.4)	(10.6)
(Fiduciary services)	(23.3)	(26.7)	(50.0)		(1.0)	(49.0)
(Treasury and financial products)	(23.6)	(29.4)	(53.0)		(-24.9)	(77.9)
General and administrative expenses	-64.5	-65.4	-130.0		-0.7	-129.2
Total credit costs	3.8	-23.8	-20.0		-28.4	8.4
(Total substantial credit costs)	(-3.6)	(-21.3)	(-25.0)		(-32.4)	(7.4)
Other non-recurring profit	-16.0	-8.9	-25.0		16.0	-41.0
Ordinary profit	42.6	47.3	90.0		-37.5	127.5
Net income	48.4	26.5	75.0		53.3	21.6
Dividend per common share (Yen)	6	6	12		+2	10
Consolidated dividend payout ratio (*)	-	-	25.0%		-8.1%	33.1%

(*) Consolidated dividend payout ratio=

{ Total amount of dividends for common shares / (Consolidated net income - Total amount of dividends for preferred shares) } X 100

Strengthen group strategy
and
prioritized businesses



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Strengthen group strategy (1) Sumishin Real Estate Loan & Finance

- ▶ Sumishin Real Estate Loan & Finance (SRLF), created through the management integration of Life Housing Loan (LHL) and First Credit (FC), will be the “core company for the real estate-secured finance business” within the STB Group
 - Established group financial business structure with two subsidiaries, which complements financing functions of STB
- ▶ Concentrate and streamline management resources of LHL and FC, and pursue the integration effects of revenue synergies as well as cost synergies

Established group financial business structure

- Executed the management integration of housing loan business and real estate finance business in Sep. 2010, following the integration of leasing business in Apr. 2010.
- Established group financial business structure with two subsidiaries

Targeted business model of SRLF

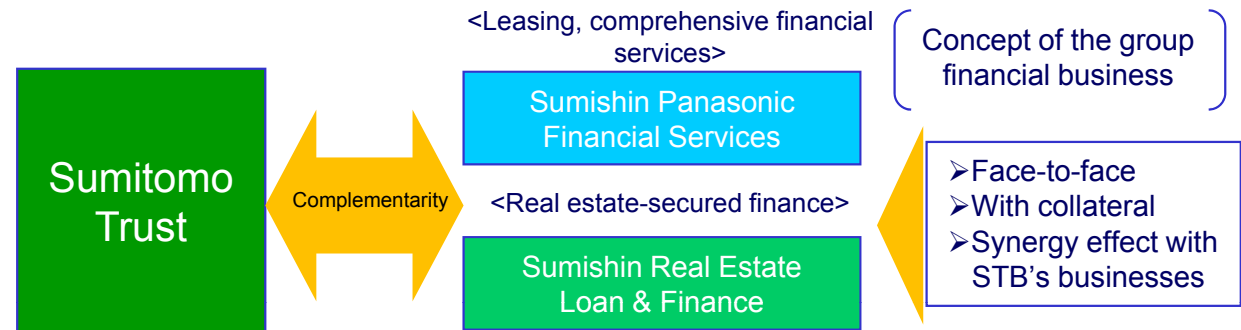
- Meet the various financing needs of its small and medium-sized corporate clients, as well as its individual clients, with respect to loans for residential real estate acquisition, housing loans, loans for small and medium-sized commercial-use property purchase, and other loans to utilize owned real estate.
- Leverage the STB Group’s client base, by strengthening cooperation with STB Group’s retail and wholesale financial services and real estate businesses.

Strengthen earning capacity and promote streamlining

- Concentrate and streamline management resources, and pursue the integration effects of revenue synergies as well as cost synergies
 - Strengthen housing loan business by streamlining administration task and reallocating human resources (approx. 10 people)
 - Fully utilize client base expanded through the integration (approx. 5,000 real estate companies)
 - Reduce costs by merging business outlets, reining in recruiting, etc

Integration benefit (income): Aim to increase operating income by approx. 5% (approx. 0.9 billion yen) in FY2013

Integration benefit (cost): Aim to reduce SG&A by approx. 6% (approx. 0.3 billion yen) in FY2013.



<Midterm earnings plan>

(in billions of yen)	FY2010 Forecast	FY2011 Plan	FY2012 Plan	FY2013 Plan
Operating income	10.7	15.3	16.9	18.2
SG&A	-5.4	-4.8	-4.7	-4.8
Total credit costs	-0.9	-1.1	-1.0	-1.0
Ordinary profit	4.2	6.3	7.5	8.5
Net income	4.9	4.6	4.9	8.3
Outstanding loan balance	230.0	260.0	280.0	300.0
Housing loans	150.0	165.0	175.0	185.0

*Excluding the effect of amortization of goodwill

(For reference) Transfer of First Credit's business to Life Housing Loan

- ▶ FC transferred its small and medium-sized real estate-secured loan business and loan guarantee business to LHL, which changed its corporate name to Sumishin Real Estate Loan & Finance (SRLF), on September 30, 2010. FC will focus on the collection of remaining loans and will be dissolved after terminating all of the transactions.
- ▶ Loans transferred to SRLF amount to 67.4 billion yen, and those not to be transferred amount to 31.8 billion yen, most of which are large-sized loans to real estate and construction companies.

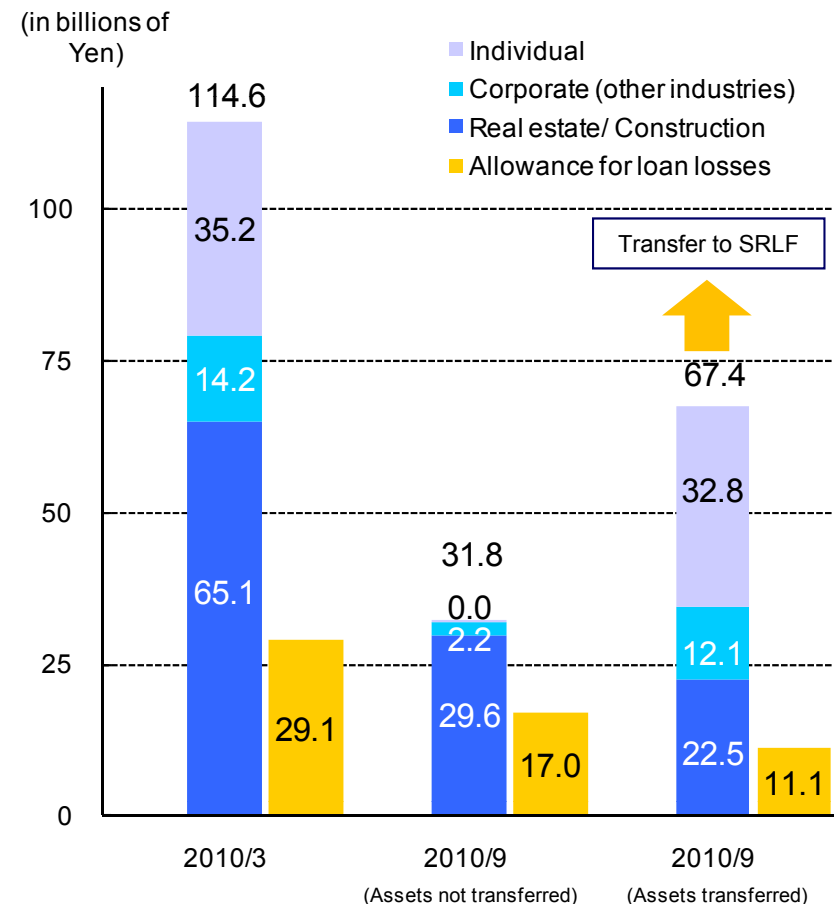
Outline of the business transfer

- (1) Transfer date: September 30, 2010
- (2) Transferor: First Credit
- (3) Transferee: Sumishin Real Estate Loan & Finance
- (4) Business to be transferred : FC's small and medium-sized real estate-secured loan business and loan guarantee business
- (5) Assets and liabilities and others to be transferred:
Assets approx. 62.0 billion yen, Liabilities approx. 62.0 billion yen
- (6) Transfer price: 40.7 billion yen
- (7) Employees: Approx. 250 employees

<Outline of loans belonging to business to be transferred and that not to be transferred>

- ◆ Loans transferred to SRLF (¥67.4 bn):
Personal loans, loans for small and medium-sized residential financing, business financing and consumer financing, etc.
- ◆ Loans not transferred to SRLF (¥31.8 bn) :
large-sized loans to real estate and construction companies, etc.

<Loan balance and allowance for loan losses of FC>



Strengthen group strategy (2) Nikko AM

- ▶ Nikko AM plans to acquire asset management companies in Australia and New Zealand (Tyndall Investments) from Suncorp Group, one of the Australian financial conglomerates in February 2011 (scheduled)
- ▶ Nikko AM will acquire 2 trillion yen assets under management of Tyndall Investments, and strengthen in one stroke investment and marketing capabilities in the areas centering on Australia
→ A significant step toward a leading position in the Asia-pacific asset management industry

Acquired business and acquisition amount

Acquired business: 100 % of the shares of Tyndall Investment Management Limited (Australia)

100 % of the shares of Tyndall Investment Management New Zealand Limited (New Zealand)

Acquisition amount: AUD 80 million (approximately JPY 6.5 billion, 1 AUD = JPY 81.03)

<Assets under management as of Oct, 2010>

(in trillions of Yen)	Nikko AM		+	Tyndall	In total	
	AUM	Composition ratio (%)		AUM	AUM	Composition ratio (%)
Domestic retail investors	6.68	68%			6.68	56%
Domestic institutional investors	2.20	23%			2.20	19%
International institutional investors	0.89	9%		2.06	2.95	25%
Total AUM	9.78	100%		2.06	11.85	100%

<Financial information of Tyndall Investments>

(in billions of Yen)	Jun-10 (Actual)
Net investment management fees	3.98
Ordinary income	0.97
Net income	0.70
Total assets	1.73
Total equity	1.06

Post-acquisition strategy

- Enhance investment capabilities: Develop products in Australia, to meet strong investment needs of Japanese investors. Provide and sell these products to Japanese retail investors and Japanese and U.S./European institutional investors.
- Utilize distribution network: Provide and sell Nikko AM's products in Australia and New Zealand by utilizing existing sales routes of Tyndall Investment, as well as a sales and marketing agreement with Suncorp.

Strengthen prioritized business 1. Investment sales (Retail, wholesale)

- ▶ Retail investment marketing: Achieved solid progress in coordination with STB AM and Nikko AM, and sales of fund wrap and SMAs
 - Reinforce sales support structure of headquarters, to solidify consulting sales model at bank networks
- ▶ Wholesale investment marketing: Sales volume of investment products in 1HFY2010 reached approx. 450.0 billion yen, and their balance as of September 2010 amounted to approx. 1.1 trillion yen.
 - Strengthen capability to provide custom-made investment products by investor segment

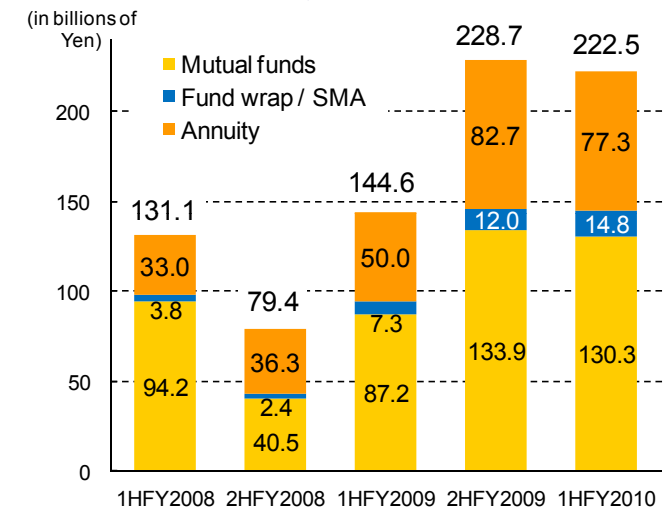
Retail investment marketing

- Strengthened cooperation with STB AM and Nikko AM contributed to expanded sales volume of mutual funds managed by both companies
 - STB AM: 2HFY2009 38.4 billion yen → 1HFY2010 42.7 billion yen
 - Nikko AM: 2HFY2009 12.3 billion yen → 1HFY2010 36.0 billion yen
- Plan to utilize both companies' product capabilities and to develop and launch new products which benefit from growth of Asian economies.
- Fund wrap and SMA sales in 1HFY2010 steadily increased by 2.7 billion yen from 2HFY2009 to 14.8 billion yen.
- Expand fund wrap sales further via seminar programs, promote SMA sales by coordinating with wealth management services and expanding the client base of high net-worth individuals.
- Established consulting sales model corresponding to clients' needs and risk tolerance, and "core" + "satellite" portfolio strategy.
- Increased support staff at headquarters (+5 people in October 2010), and strengthened sales support for proposal activities at branch networks.

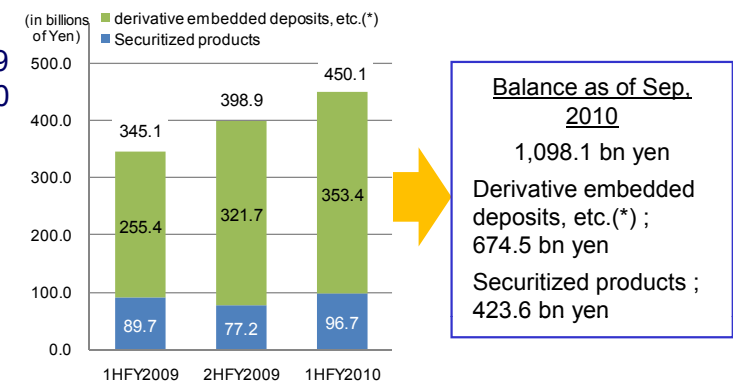
Wholesale investment marketing

- Sales volume of investment products in 1HFY2010 increased by 51.2 billion yen from 2HFY2009 to 450.1 billion yen, mainly because sales volume of derivative embedded deposits in 1HFY2010 increased by 48.4 billion yen from 2HFY2009 to 246.0 billion yen.
- Expand client base of wholesale investors by providing custom-made investment products by investor segment (financial institutions, non-profit organizations, etc.) and developing new products
- Outstanding balance of investment products sales as of September 2010 increased by 103.1 billion yen from March 2010 to 1,098.1 billion yen

<Sales volume of mutual funds/ individual annuity>



<Sales volume and balance of investment products>



Balance as of Sep. 2010
 1,098.1 bn yen
 Derivative embedded deposits, etc. (*); 674.5 bn yen
 Securitized products; 423.6 bn yen

(*) Derivative embedded deposits, private placement investment funds, money trust

Strengthen prioritized business 2. Real estate business

- ▶ Steadily expanded information base on real estate buyers and sellers, with approx. 2,700 new entries (non-consolidated) in 1HFY2010 (which increased by approx. 30% from 2HFY2009)
 - Continued to expand transaction pipeline for 2HFY2010, and pursue further utilization of consulting capabilities to enhance actual business chances
- ▶ Started to take advantage of developing overseas investor base centering on Asia, expecting to establish a joint fund with AXA REIM in 2HFY2010

Expand information base on real estate marketing

- Steady progress in expanding information base (non-consolidated) on real estate buyers and sellers, with approx. 2,700 entries in 1HFY2010 (Approx. 2,100 in 1HFY2009 and 2,100 in 2HFY2009)
 - Continued to expand transaction pipeline for 2HFY2010, and pursue further utilization of consulting capabilities to enhance actual business chances
 - Strengthened cooperation with wholesale and retail financial services, in order to strengthen real estate information sources from buyers, enhancing quality of information

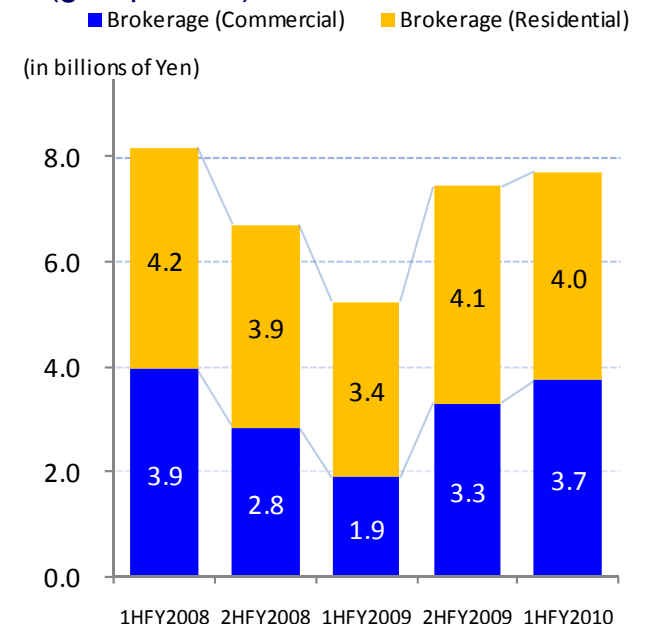
Strengthen consulting services

- The Consulting Experts Team has been in full scale operation since 1HFY2010, steadily producing results in environmental-friendly property business and tenant brokerage services, etc.
 - Strengthened information-sharing, including financial/ tax consulting, M&As and the arrangement of real estate securitization

Global investment sales activities

- Solid progress in expanding client base of overseas investors, centering on Asia, successfully brokering one of office building investments by Asian investors in 1HFY2010
 - Strengthen cooperation with Singapore and Shanghai branches, to further expand our client base
- Started marketing activities of our joint fund with AXA REIM in Asia, Europe and Japan. Expecting to establish the fund in 2HFY2010.

<Gross profit for real estate brokerage (group basis)>



Restructure credit portfolio:

Expand loans to individuals and Japanese corporations operating overseas

- ▶ Loans to individuals as of September 2010 increased by 55.4 billion yen (88.1 billion yen before securitization) from March 2010; continue to expand proactively in 2HFY2010, positioning them as driving engines
- ▶ Loans to Japanese corporations operating overseas as of September 2010 increased by 64.4 billion yen (130.6 billion yen, taking into account higher JPY) from March 2010; plan to promote developing new clients by strengthening sales structure centering on Asia

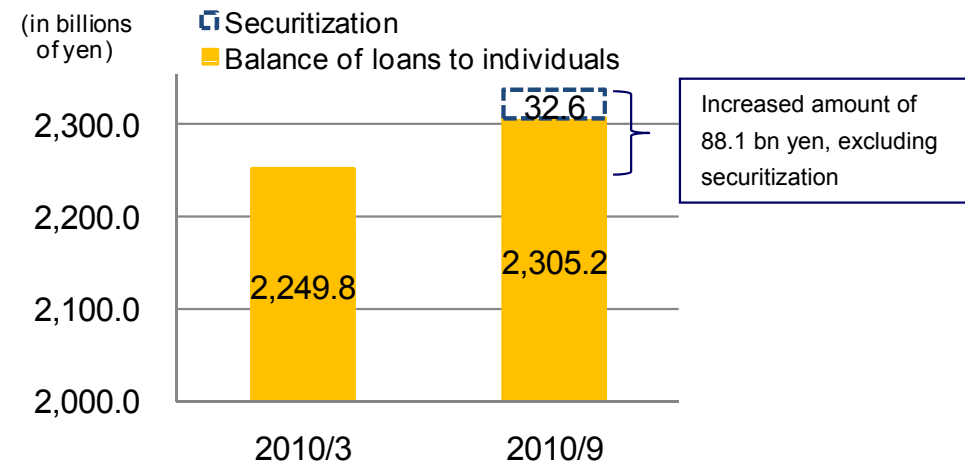
Loans to individuals

- Outstanding balance as of September 2010 increased by 55.4 billion yen from March 2010 to 2,305.2 billion yen, equivalent an increase by 88.1 billion yen before securitization
- Execution amount in 1HFY2010 decreased to 205.1 billion yen due to temporarily reduced supply of apartments and condominiums (1HFY2009: 186.3 billion yen, 2HFY2009: 279.4 billion yen)
- ➔ Strengthen sales structure dedicated to developers by streamlining loan centers through consolidation and by reallocating staffs.

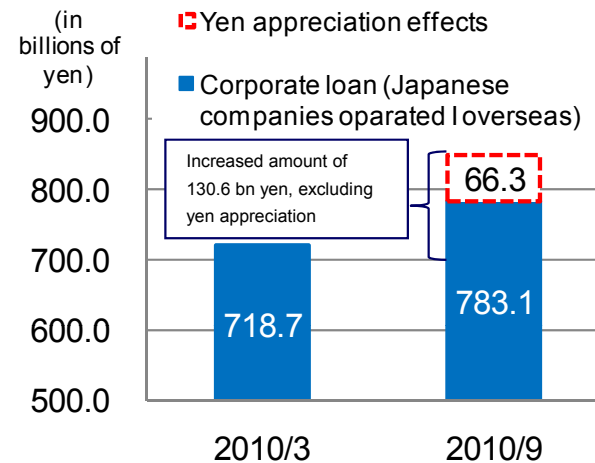
Loans to Japanese corporations operating overseas

- Outstanding balance as of September 2010 increased by 64.4 billion yen from March 2010 to 783.1 billion yen, equivalent an increase by 130.6 billion yen taking into account higher JPY
- Gained 77 new clients in 1HFY2010 through cooperation between domestic and overseas branches (1HFY2009: 50 new clients, 2HFY2009: 76 new clients)
- ➔ Plan to promote developing new clients further by increasing staff in overseas branches centering on Asia (Singapore, Shanghai) in 2HFY2010.

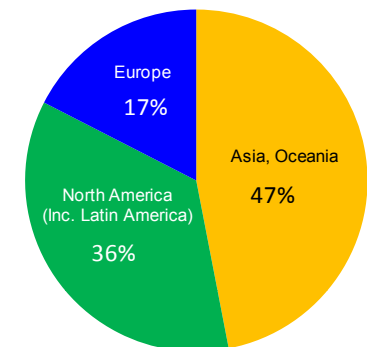
<Balance of loans to individuals (non-consolidated)>



<Balance of loans to Japanese corporations operating overseas (non-consolidated)>



<Balance of loans to Japanese corporations operating overseas: by area (as of Sep. 2010)>



Credit portfolio



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Credit portfolio (Non-consolidated)

- ▶ Credit securities as of September 2010 decreased by 0.22 trillion yen from March 2010, due to the decrease in investment in domestic and international market-based securities. Loans as of September 2010 decreased by 0.49 trillion yen over the same period, mainly due to the decrease in loans to nonbank financial industry (excluding manufacturer-related credit companies) and short-term loans to financial institutions such as securities companies.
- ▶ “Loans to individuals” and “loans to Japanese corporations operating overseas”, which are prioritized credit portfolios, steadily increased (see P.27)

<Balance of credit portfolio (non-consolidated)>

(in trillions of Yen)	Mar. 2010	Sep. 2010	Change	Major factor of change
Credit portfolio	13.55	12.84	-0.71	
(Loans)	(12.62)	(12.13)	(-0.49)	
(Securities)	(0.93)	(0.71)	(-0.22)	
Loans to individuals	2.24	2.30	0.05	Housing loans +0.08 (1.66→1.75)
Market-based loans (International)	0.80	0.62	-0.18	Securities -0.14 (0.56→0.42), loans to corporations -0.04(0.24→0.20)
Market-based loans (Domestic; exc. NRL)	0.60	0.55	-0.05	
Real Estate NRL (inc. CMBS and loans to REITs)	1.15	1.09	-0.05	NRL -0.02 (0.83→0.80)
STB Group companies	0.44	0.43	-0.01	Sumishin Panasonic Financial Services -0.02
Corporate loan (Japanese)	8.28	7.83	-0.45	Nonbank (exc. manufacturer-related credit companies) -0.19 (1.59→1.40)
(Japanese corporations operating overseas)	(0.71)	(0.78)	(0.06)	Short-term loans to financial institutions (Securities companies, etc.) -0.15

(for reference) Balance of loans (Non-consolidated, banking a/c and principal guaranteed trust a/c combined)

(in trillions of Yen)		Mar. 2010		Sep. 2010		Change	
		Total	Domestic branches	Total	Domestic branches	Total	Domestic branches
Loans and bills discounted	(Ending balance)	12.18	11.30	11.74	10.85	-0.43	-0.44
	(Average balance)	11.60	10.95	11.68	10.86	0.07	-0.08

Note: The balance of “Loans” in the above chart includes receivables other than loans and bills discounted, therefore does not correspond to the balance of “Loans and bills discounted” in the left chart.

Overview of international credit investment

- ▶ “Available-for-sale securities” with fair value decreased by 104.1 billion yen from March 2010 to 171.9 billion yen (including 7.9 billion yen of asset-backed securities), mainly due to sales (66.9 billion yen). Unrealized gains increased by 5.8 billion yen to 13.1 billion yen. There was no impairment in 1HFY2010
- ▶ “Held-to-maturity debt securities” with fair value decreased by 34.3 billion yen from March 2010 to 228.3 billion yen. Unrealized gains decreased by 5.9 billion yen to 39.5 billion yen
→ Unrealized loss including unamortized balance of unrealized loss at the time of reclassification improved by 6.5 billion yen to -26.9 billion yen
- ▶ Corporate loans (non-Japanese) decreased by 42.8 billion yen from March 2010 to 203.3 billion yen: Collections -24.5 billion yen, sales -3.6 billion yen, etc.

<Available-for-sale securities with fair value>

(in billions of yen)

	Cost (after impairment)			Unrealized gains/ losses			Credit ratings (*1)					
	North America	Europe	Change from Mar-10	Change from Mar-10	%	AAA	AA	A	BBB	BB and below		
Available-for-sale securities	171.9	11.6	51.7	-104.1	13.1	5.8	7.7%	4.0	19.5	74.6	56.5	17.1
Asset-backed securities	7.9	1.5	6.0	-26.1	6.0	4.5	76.5%	4.0	1.9	0.3	0.8	0.7
RMBS	1.3	-	1.0	-14.7	0.0	1.5	0.0%	0.8	0.2	0.2	-	-
CMBS	4.9	-	4.9	-9.2	-0.3	2.1	-7.9%	3.2	1.6	-	-	-
CARDS	0.8	0.8	-	-1.9	-0.0	0.0	-0.4%	-	-	-	0.8	-
Corporate bonds	164.0	10.1	45.6	-77.9	7.1	1.2	4.3%	-	17.5	74.3	55.7	16.3
Bonds issued by financial institutions	33.9	2.5	17.3	-25.5	-0.3	1.1	-1.0%	-	14.3	15.0	4.6	-
Held-to-maturity debt securities	228.3	113.9	114.4	-34.3	39.5	-5.9	17.3%	52.3	114.7	37.9	23.3	-
RMBS	76.2	-	76.2	-15.5	10.3	-0.4	13.6%	34.1	21.4	14.4	6.1	-
CARDS	32.8	27.8	4.9	-6.6	7.5	-2.0	23.1%	16.4	2.7	2.6	11.0	-
CLO	118.6	85.5	33.1	-11.8	21.5	-3.5	18.2%	1.7	90.0	20.8	6.0	-

(*1) On internal credit ratings basis (shown by rating marks based on the general correspondence to external credit ratings)

(*2) Unamortized amount of unrealized gains/ losses resulting from reclassification: -66.4 bn yen as of the end of Sep. 2010, -78.8 bn yen as of the end of Mar. 2010

<Exposure to corporate loans (overseas)>

(in billions of yen)

	Balance			Credit ratings (*3)			
	North America	Europe	Change from Mar-10	1-4	5-6	7-8	
Corporate loans (*4)	203.3	97.5	32.3	-42.8	71.4	110.9	20.9

(*3) Internal Credit Ratings: 1-6: Ordinary debtors, 7-8: Special mention debtors (except for Substandard debtors)

<Securities with no available fair value>

(in billions of yen)

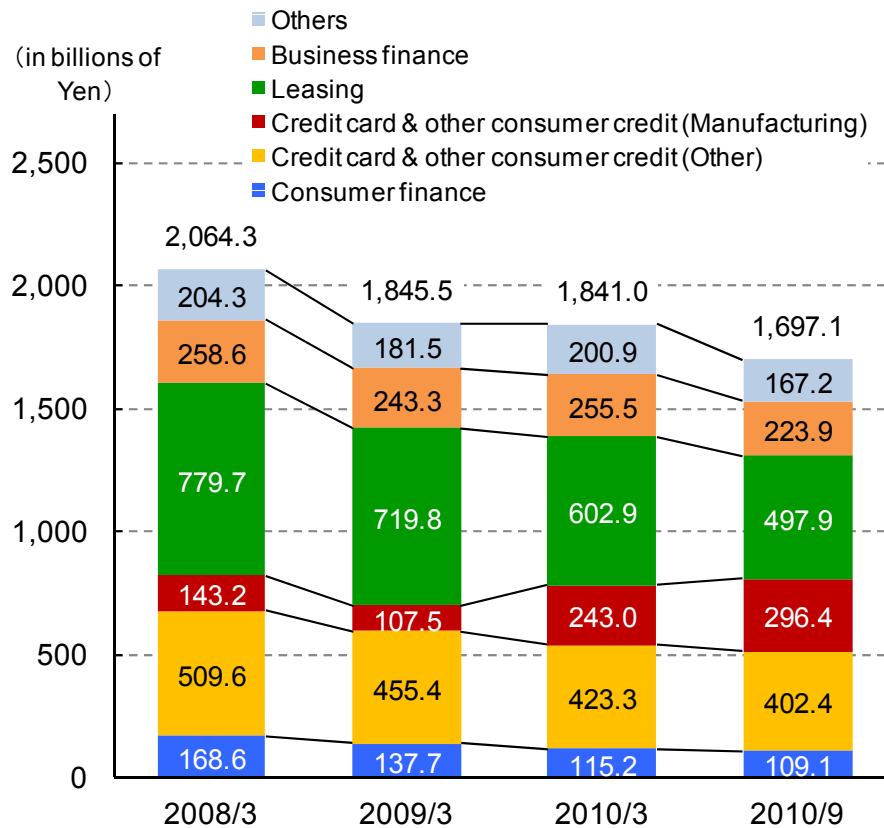
	Cost (after impairment)	Change from Mar-10
Securities with no available fair value	20.8	-2.3

(*4) There are no subprime related loans.

Loans to nonbank financial industry

- ▶ Outstanding balance of loans to the nonbank financial industry decreased by 143.9 billion yen from March 2010, mainly due to shrinking market of leasing industry, despite proactive efforts towards manufacturer-related credit cards and other consumer credit nonbanks
- ▶ Exposure to independent nonbanks decreased, while that to manufacturer-related nonbanks increased. Quality of portfolio also improved, with 80% of loans having internal credit ratings between 1 to 4 on a parent-company basis

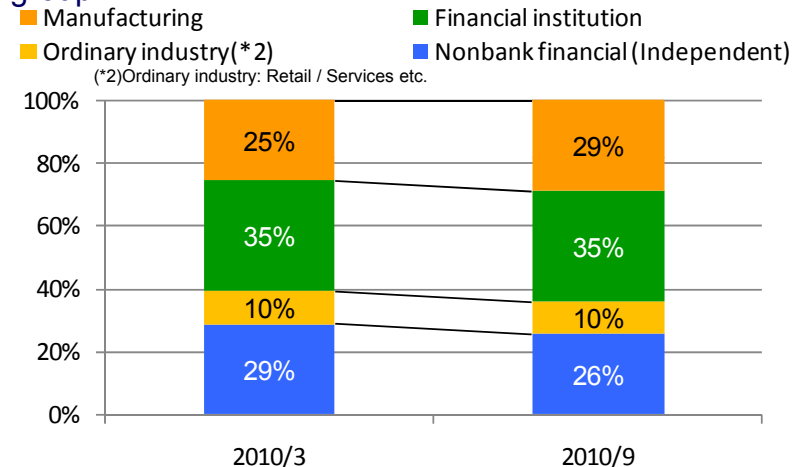
<Outstanding loans to nonbank financial industry^(*)>



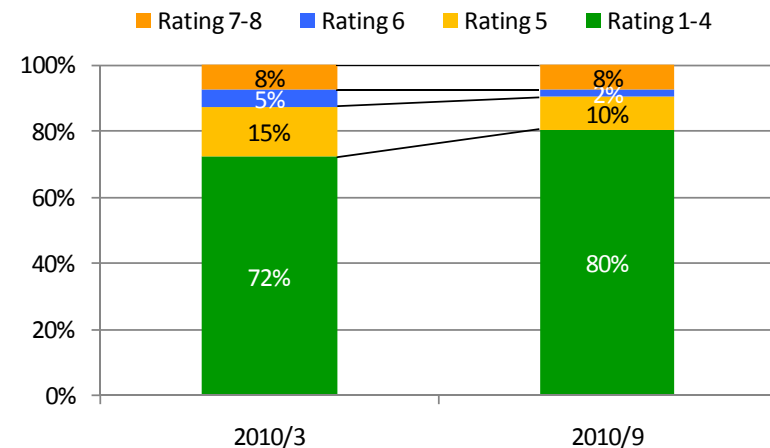
(*1) Managerial reporting basis: Loans to subsidiaries and SPC for securitization purpose are excluded.

<Characteristics of borrowers in nonbank financial industry>

<By group>



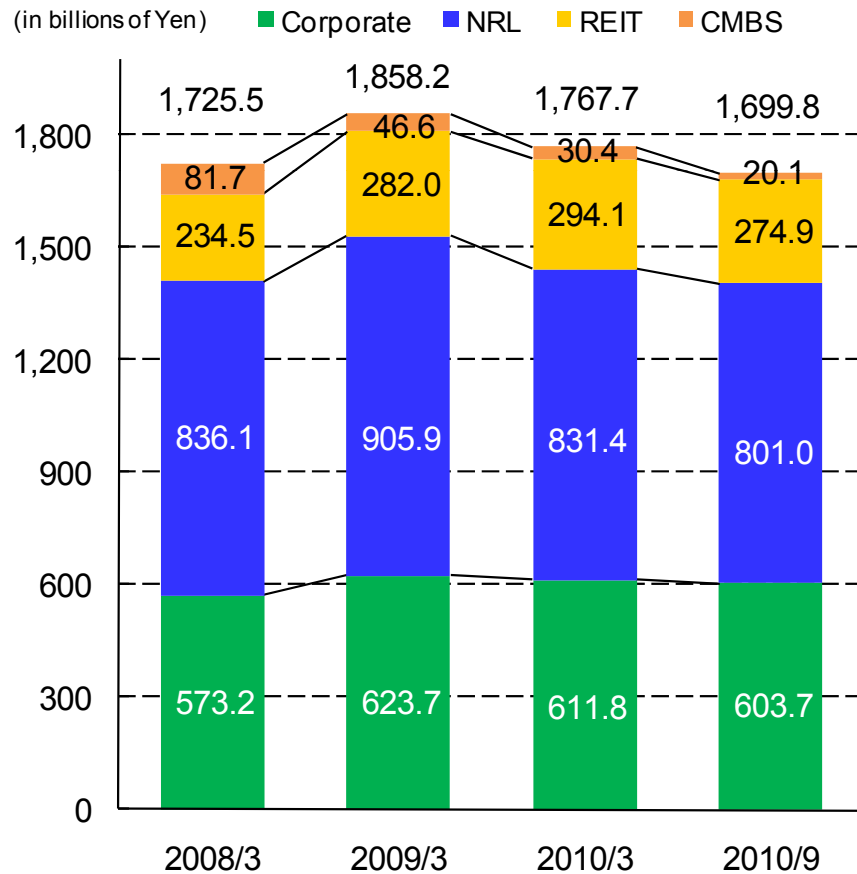
<By internal rating (parent company basis)>



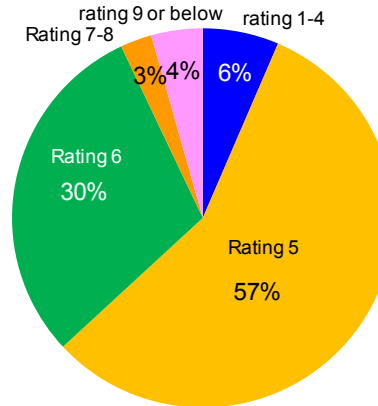
Real estate-related loans 1. Overall, Corporate loans, Loans to REIT

- ▶ Outstanding balance of real estate-related loans decreased by 67.9 billion yen from March 2010 to 1,699.8 billion yen, mainly due to a decrease in real estate NRLs and loans to REITs. Loans to REITs decreased by 19.2 billion yen to 274.9 billion yen, 95% of which have internal credit ratings of 5 (equivalent to BBB by credit rating agencies) or higher
- ▶ Corporate loans decreased by 8.1 billion yen from March 2010 to 603.7 billion yen, with over 80% of them having internal credit ratings of 5 or higher on a parent-company basis

<Balance of real estate-related loans (Overall)>



<Rating breakdown of corporate loans>

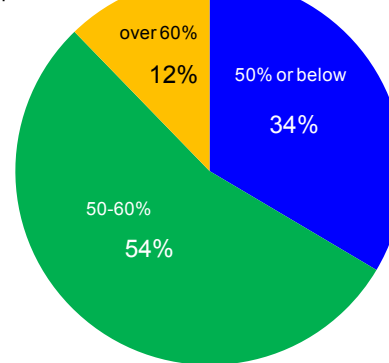


Rating 6

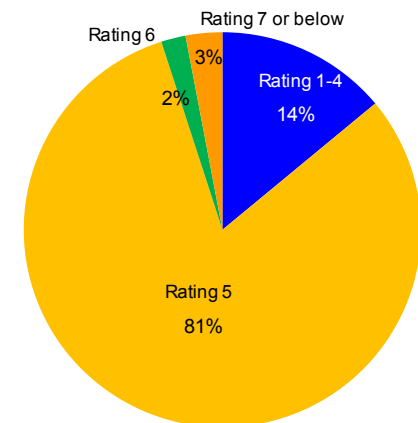
- Loan balance: approx. 180.0 bn yen
- Loans to companies which have parent companies with credit ratings of 5 or higher: approx. 125.0bn yen

<LTV* level of REITs (borrowers)>

*Calculated based on each REITs' latest financial data
LTV = Outstanding interest-bearing debt / External appraisal value



<Rating breakdown of REITs (borrowers)>



▶ More than 90 % of loans to REITs are sponsored by Japanese major developers, trading companies, financial institutions, etc, and 95% of those loans to REITs have credit ratings of 5 or higher

Real estate-related loans 2. Real estate non-recourse loan ("NRL")

- ▶ Outstanding balance of real estate NRLs decreased by 30.3 billion yen from March 2010 to 801.0 billion yen, mainly due to sluggish growth in new loan transactions, while continuously working to maintain soundness of existing transactions by early refinancing
- ▶ Downward pressure on the overall credit ratings ceased; loans with higher than 70% LTV on an internal valuation basis (more conservative than external appraisal) decreased from 35% of total NRL as of March 2010 to 32% as of September 2010

<Change of Real estate NRL balance>

(in billions of Yen)

Mar-10			Change fm Mar-10	Sep-10
	New lending (+)	Collection etc. (-)		
831.4	78.9	109.2	-30.3	801.0

* New lending includes the amount of refinancing (43.1 billion Yen)

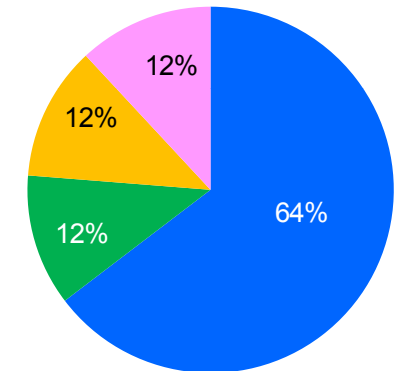
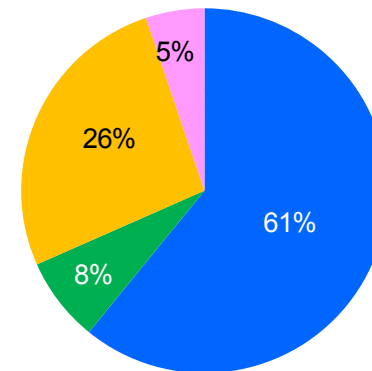
<Characteristics of Real estate NRL (as of Sep-10)>

<By underlying assets>

<By area of underlying assets>

■ Office ■ Multifamily ■ Commercial ■ Other

■ Tokyo ■ Tokyo Met. Area ■ Osaka ■ Other

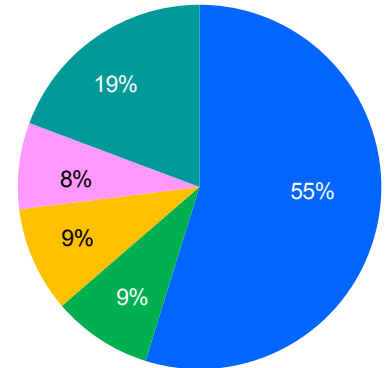
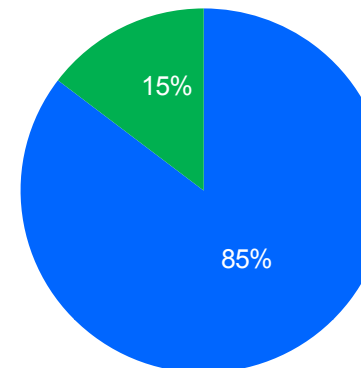


<By structure>

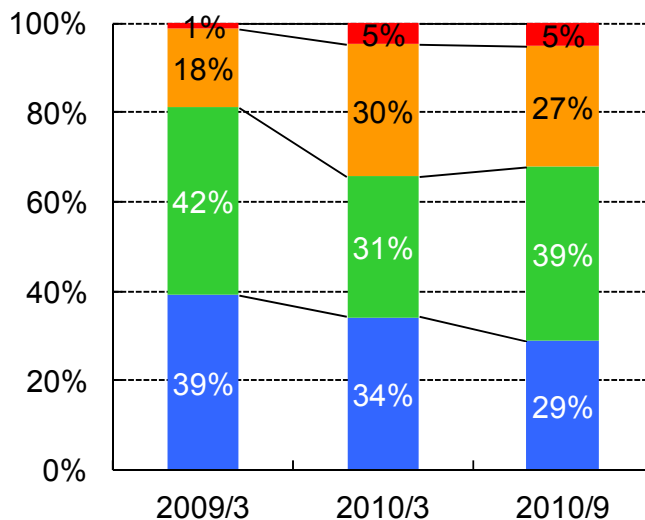
<By asset managers or sponsors>

■ Performing assets ■ Development type

■ Japanese (Developers) ■ Japanese (Trading companies)
■ Japanese (Financial institutions) ■ Japanese (Other)
■ Foreign companies



<Rating* of real estate NRL (Managerial reporting basis)>



【Upper level of LTV by rating】

- Rating 7 or below : over 90%
- Rating 6 to 6- : 70%-90%
- Rating 5+ to 6+ : 60%-70%
- Rating 1 to 4 : 60% or below

*Ratings are given based on the quantitative evaluation (LTV, DSCR, etc.) of underlying assets, in addition to factors such as structure and sponsor supports

Division performance



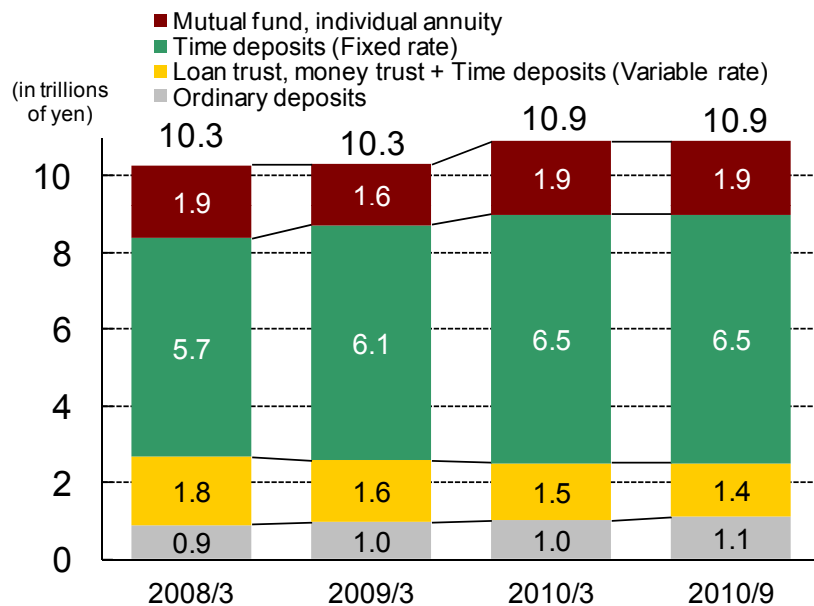
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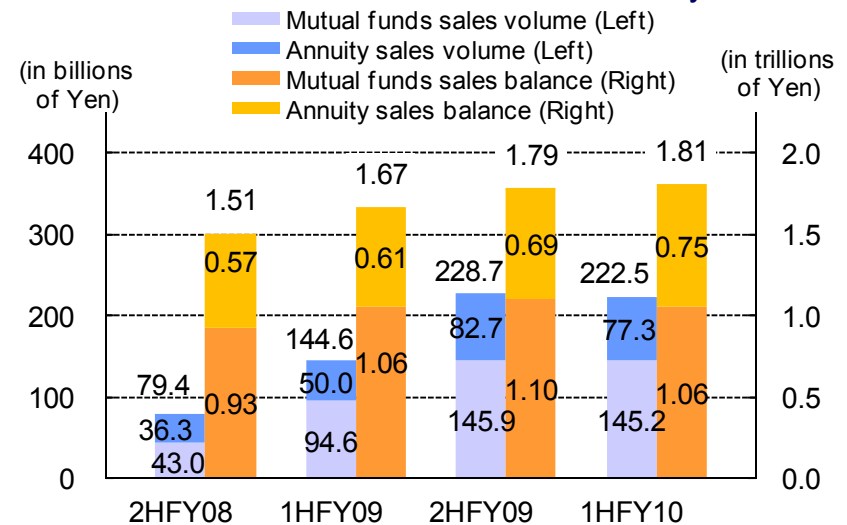
Retail financial services

- ▶ Sales volume of mutual funds, individual annuities, etc. amounted to 222.5 billion yen, remaining above the 200.0 billion yen level achieved in 2HFY2009
- ▶ The execution amount of loans to individuals stood at 205.1 billion yen, which decreased from 2HFY2009, but increased from 1HFY2009, and outstanding balance exceeded 2.3 trillion yen

<Volume of total depositary assets from individuals>



<Sales volume and balance of mutual fund/ individual annuity>



<Execution and outstanding volume of individual loans>

(in billions of Yen)	FY2008	FY2009		FY2010
		(1H)	(2H)	(1H)
Outstanding	2,044.2	2,108.9	2,249.8	2,305.2
(before securitization)	(2,097.0)	(2,114.6)	(2,282.3)	(2,337.9)
Execution	322.0	186.3	279.4	205.1

<Breakdown of gross business profit>

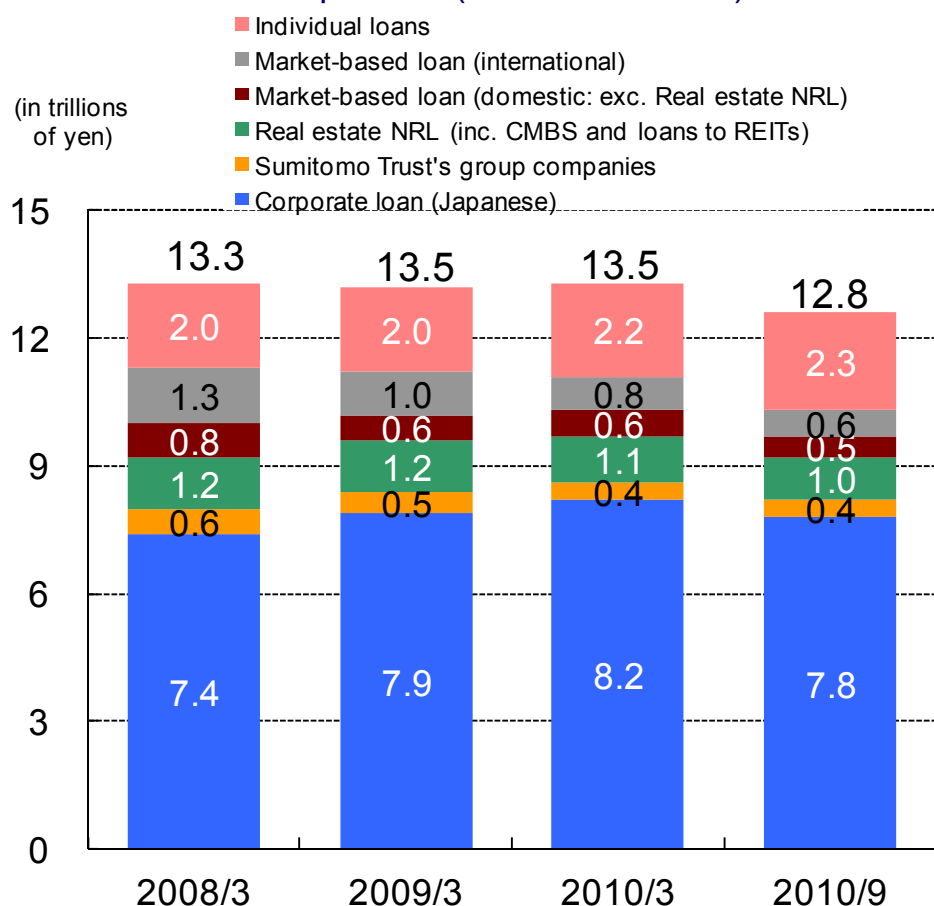
Managerial reporting basis; before transfer pricing among business divisions

(in billions of Yen)	1HFY2010	1HFY2009	Change
Gross business profit	23.3	22.6	0.7
Net interest income, etc	15.2	17.0	-1.8
Deposits	5.4	8.9	-3.6
Loans	7.6	8.1	-0.5
Others	2.3	0.4	1.9
Net fees and commissions	8.0	5.6	2.5
Mutual fund/individual annuity	9.7	7.5	2.2
(Sales fee)	(5.7)	(3.7)	(2.0)
Others	-1.7	-2.0	0.3

Wholesale financial services & Loan portfolio (Non-consolidated)

- ▶ Net interest income (managerial reporting basis) decreased by 1.4 billion yen from 1HFY2009, mainly due to a decline in earnings resulting from the decrease in the balance of international credit investment
- ▶ Net fees and commissions (managerial reporting basis) decreased by 1.4 billion yen from 1HFY2009, mainly due to a decrease in arrangement fees of syndicated loans, etc. as well as fees of stock transfer agency services

<Balance of credit portfolio (non-consolidated)>



<Breakdown of net interest income (non-consolidated)>

Managerial reporting basis; before transfer pricing among business divisions

(in billions of Yen)	1HFY2010	1HFY2009	Change
Net interest income, etc	40.8	49.4	-8.6
Net interest income	40.8	42.2	-1.4
Deposits	1.1	1.9	-0.7
Credit investment	39.6	40.3	-0.7
Domestic	34.7	32.9	1.9
International	4.9	7.5	-2.5
Others (*)	-	7.2	-7.2

(*) Including 5.4 billion yen of net gains on international credit securities

<Breakdown of fee revenue (non-consolidated)>

Managerial reporting basis; including net trust fee

(in billions of Yen)	1HFY2010	1HFY2009	Change
Fee revenue	12.7	14.0	-1.4
Real estate NRL	2.3	2.0	0.3
Other Market-based loan & syndicated loan	4.3	5.0	-0.8
Securitization	2.3	1.7	0.6
Stock transfer agency services	7.3	7.7	-0.4
Fees paid for outsourcing(*)	-4.0	-3.6	-0.3

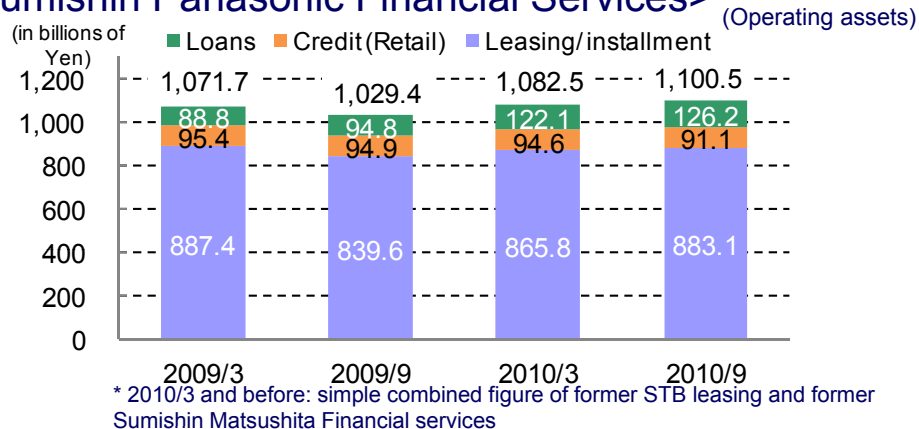
(*) Fees paid for outsourcing of stock agency services operation

Financial related business in group companies

1. Leasing, Internet Banking

- ▶ Sumishin Panasonic Financial Services: With the merger of two leasing subsidiaries, operating assets as of September 2010 increased to 1.1 trillion yen and net income amounted to 6.0 billion yen, mainly due to a decrease in total substantial credit costs
- ▶ SBI Sumishin Net Bank: Net income increased by 0.1 billion yen from 1HFY2009 to 1.4 billion yen. Its client base steadily expanded, with deposits of approx. 1.4 trillion yen, and a balance of loans to individuals exceeding 560.0 billion yen

<Sumishin Panasonic Financial Services>



<SBI Sumishin Net Bank>

	Sep-10	Mar-10	Change
Number of account (thousands)	890	750	140
Deposits (in billions of Yen)	1,402.7	1,193.8	208.8
Loans (in billions of Yen)	565.2	442.4	122.8

(in billions of Yen)	(for reference)		
	Sumishin Panasonic Financial Services (Consolidated) 1HFY2010	Sumishin Matsushita Financial Services 1HFY2009	STB Leasing (Consolidated) 1HFY2009
Net business profit	10.0	1.0	1.4
Leasing profit	158.2	84.6	77.4
Leasing expense	-137.3	-73.7	-70.9
G&A expense	-10.8	-9.8	-5.0
Ordinary profit	9.9	1.1	1.2
Net income	6.0	1.7	0.8
Total substantial credit costs	1.3	-2.0	-2.9

(P/L)

(in billions of Yen)	1HFY2010	1HFY2009	Change
Net business profit	1.4	1.3	0.1
Ordinary profit	1.4	1.2	0.1
Net income	1.4	1.2	0.1

(B/S)

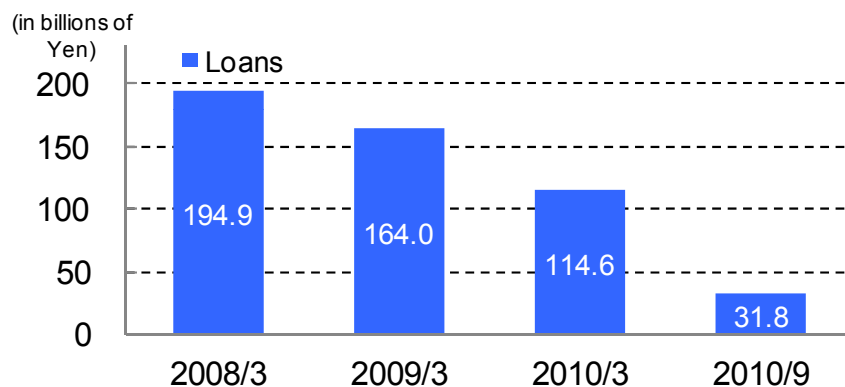
(in billions of Yen)	Sep-10	Mar-10	Change
Total assets	1,555.4	1,248.6	306.7
Net assets	38.1	26.6	11.5
Shareholders' equity	39.9	26.5	13.4

Financial related business in group companies

2. Real estate-related finance, housing loans

- ▶ First Credit: Small and medium-sized real estate-secured loan business, etc. was transferred (with a capital gain of 40.7 billion yen) to Sumishin Real Estate Loan & Finance. 5.6 billion yen of additional allowances for loan losses was set aside for loans not to be transferred
- ▶ Sumishin Real Estate Loan & Finance: Due to acquisition of First Credit's core businesses, the outstanding loan balance as of September 2010 expanded to 210.8 billion yen. Net income decreased by 1.4 billion yen from 1HFY2009 to 0.7 billion yen, mainly due to the payment of consumption tax of 1.9 billion yen (effect on net income: - 1.1 billion yen) resulting from the acquisition of business

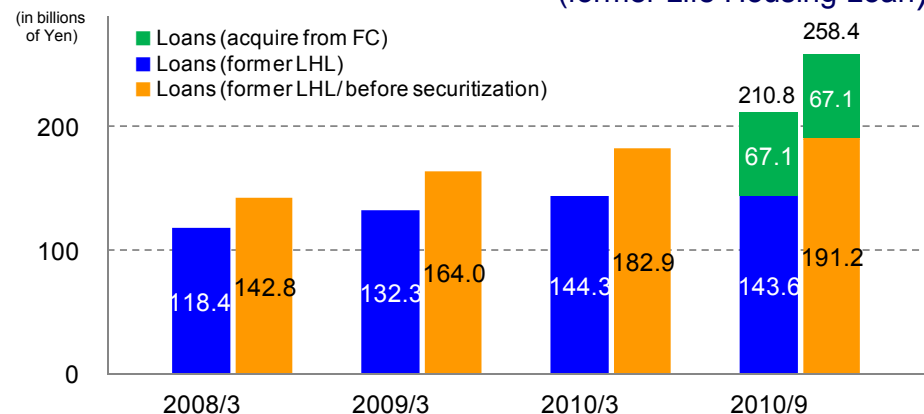
<First Credit>



(in billions of Yen)	1HFY2010	1HFY2009	Change
Net business profit	-4.6	1.4	-6.1
Loan profit	3.1	4.3	-1.2
G&A expense	-7.7	-2.8	-4.8
Ordinary profit	-4.5	1.4	-6.0
Net income	33.0	1.1	31.9
Total substantial credit costs	-5.8	-1.1	-4.6

< Sumishin Real Estate Loan & Finance

(former Life Housing Loan)>



(in billions of Yen)	1HFY2010	1HFY2009	Change
Net business profit	1.9	1.7	0.2
Loan profit	2.6	2.3	0.2
G&A expense	-0.6	-0.6	-0.0
Ordinary profit	2.0	1.7	0.3
Net income	0.7	2.2	-1.4
Total substantial credit costs	-0.1	-0.0	-0.0

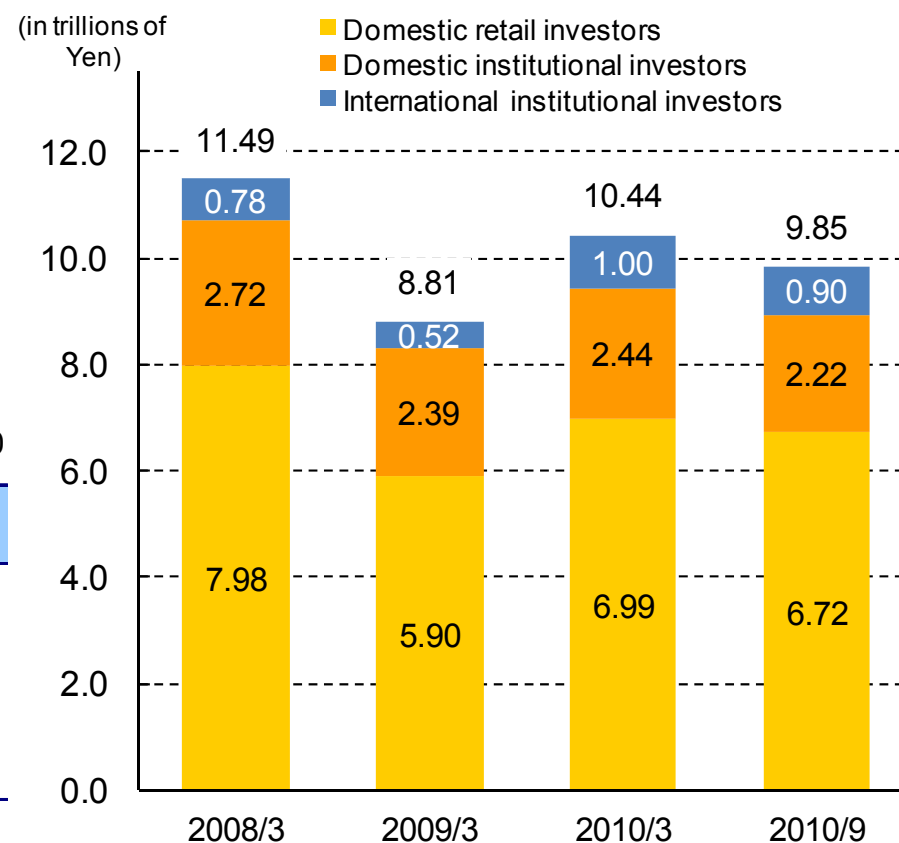
Financial related business in group companies 3. Nikko AM

- ▶ Assets under management decreased by 0.58 trillion yen from March 2010 to 9.85 trillion yen, mainly due to the stagnant domestic stock market and the yen appreciation. Net cash outflow was 0.11 trillion yen, despite the steady recovery in the domestic retail investors business (net cash inflow was 0.08 trillion yen)
- ▶ Net business profit increased by 1.7 billion yen from 1HFY2009 to 3.4 billion yen, mainly due to increased incentive fees and reduced costs, and net income increased by 1.0 billion yen to 2.5 billion yen

<Nikko AM group>

(in billions of Yen)	1HFY2010	(for reference) 1HFY2009	Change
Net business profit	3.4	1.7	1.7
Ordinary income	3.9	2.2	1.7
Net income	2.5	1.4	1.0

<Assets under management>



<Net cash inflow/ outflow>

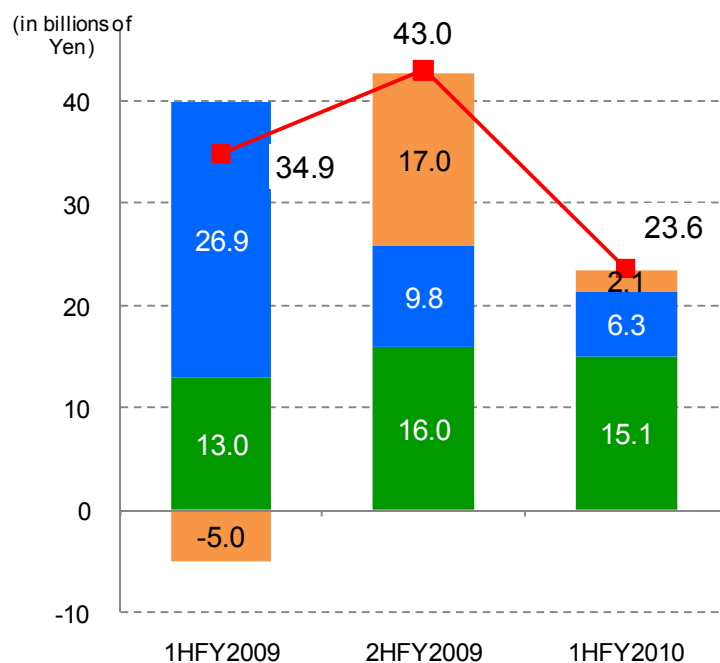
(in trillions of Yen)	FY2007	FY2008	FY2009	1HFY2010
Net cash inflow / outflow	1.27	-0.18	0.00	-0.11
Domestic retail investors	8.50	-1.51	-0.39	0.08
Domestic institutional investors	2.11	-0.77	-1.33	-0.19
International institutional investors	2.14	0.43	1.71	-0.00



Treasury and financial products

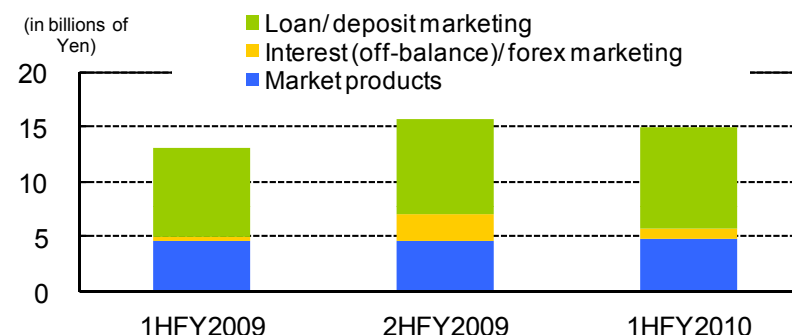
- ▶ “Financial operations” earned 6.3 billion yen, a decrease by 20.5 billion yen from 1HFY2009 due to the continued risk reduction in domestic and overseas government bonds since FY2009
- ▶ “Investment operations” posted a profit of 2.1 billion yen, while continuing risk reduction in hedge fund investments
- ▶ “Marketing functions” remained solid, earning 15.1 billion yen. Thus, the business as a whole earned 23.6 billion yen

<Breakdown of gross business profit>

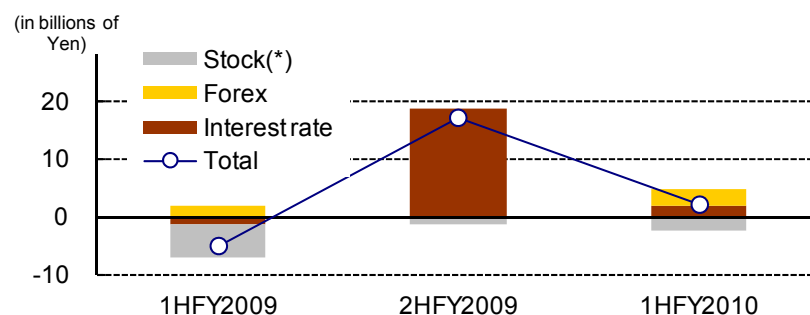


- **Marketing functions:** Market-making operations for interest rate and forex products; Creation & Sales of financial products
- **Financial operations:** Financial operations managing potential market risks(*) involved in the overall balance sheet
(*) Interest rate risk associated with liquid deposits, equity risk, etc.
- **Investment operations:** Proprietary investment pursuing absolute return
- **Total**

<Breakdown of Marketing functions>



<Breakdown of Investment operations>



(*) Including Hedge fund investments

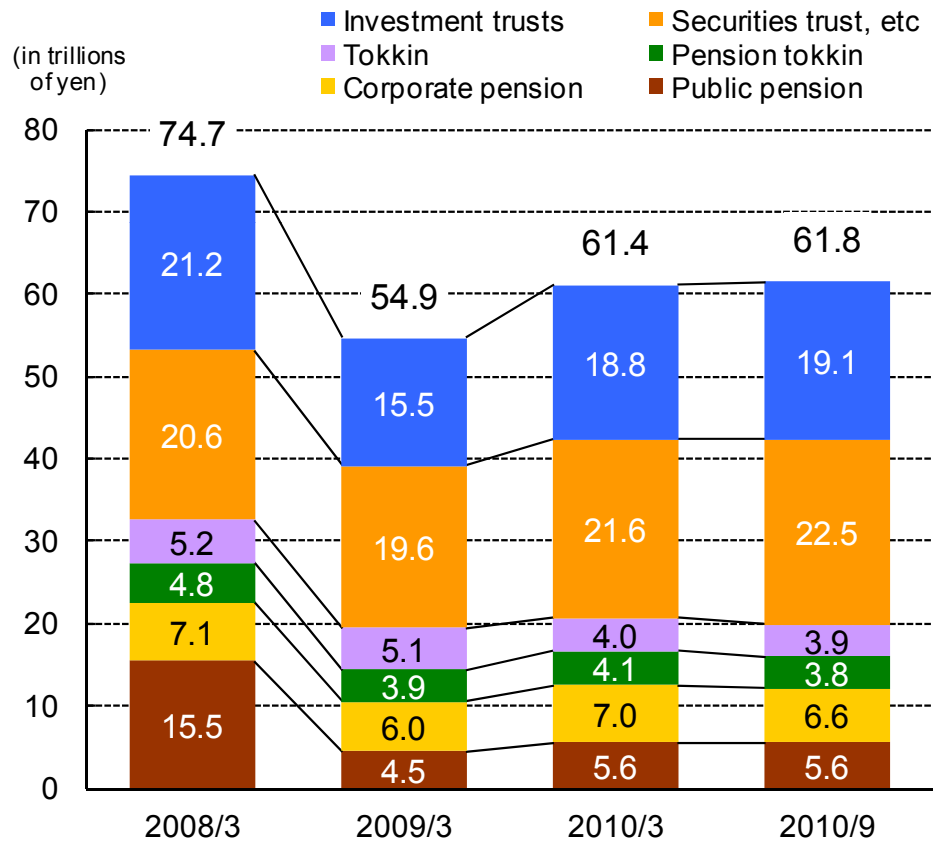
<Hedge fund investments>

(in billions of Yen)	Balance		MTM	
	Balance	Change fm Mar. 2010	MTM	Change fm Mar. 2010
Hedge funds investment	6.5	-8.5	-1.2	0.9

Fiduciary business (Total entrusted assets, Securities processing)

- ▶ Total entrusted assets maintained their growth trend despite the decline in market value, increasing by 0.4 trillion yen from March 2010 to 61.8 trillion yen. Especially, the balance of entrusted stock investment trusts increased by 1.7 trillion yen on a cost basis due to the expansion of new entrusted assets
- ▶ Global custody balance posted solid growth with an increase in entrusted assets such as mutual funds, and its revenue showed signs of bottoming out

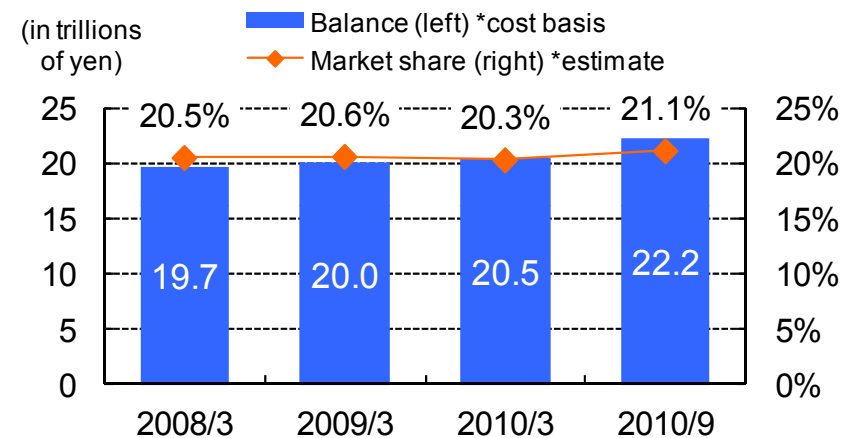
<Outstanding entrusted assets>



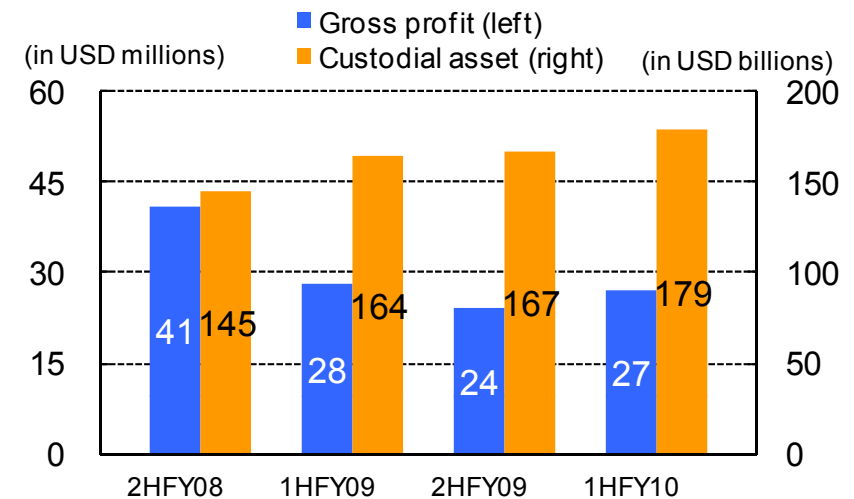
(*1) Mark-to-market basis (excluding Tokkin)

(*2) Balance of Pension tokkin as of 2010/3 was revised (Effect of revision; -0.2 trillion yen)

<Balance of entrusted stock investment trusts>



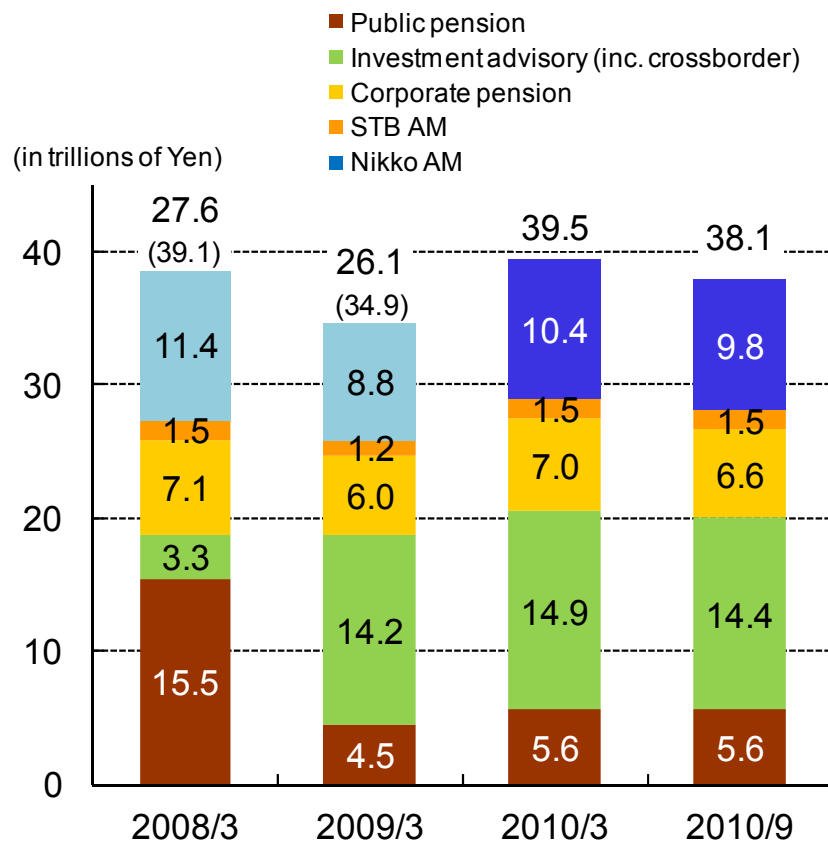
<Global custody business by STBUSA>



Fiduciary business (Pension, Investment management)

- ▶ Total assets under management of the group decreased by 1.4 trillion yen from March 2010 to 38.1 trillion yen, mainly due to the decline in market value
- ▶ Change of corporate pension balance due to market share changes among trust banks remained almost flat, while our market share among trust banks grew solidly
- ▶ The ratio of active investments was stable at about 48%. Outstanding balance of alternative investment remained above 1 trillion yen level

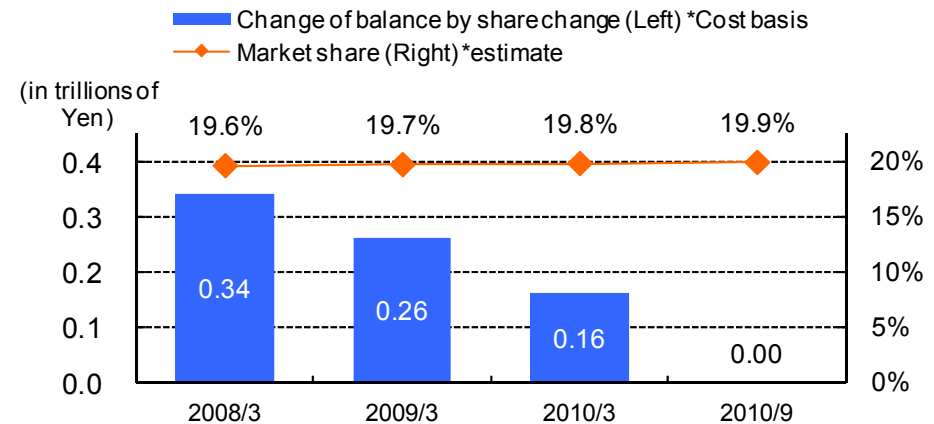
<Assets under management of STB group >



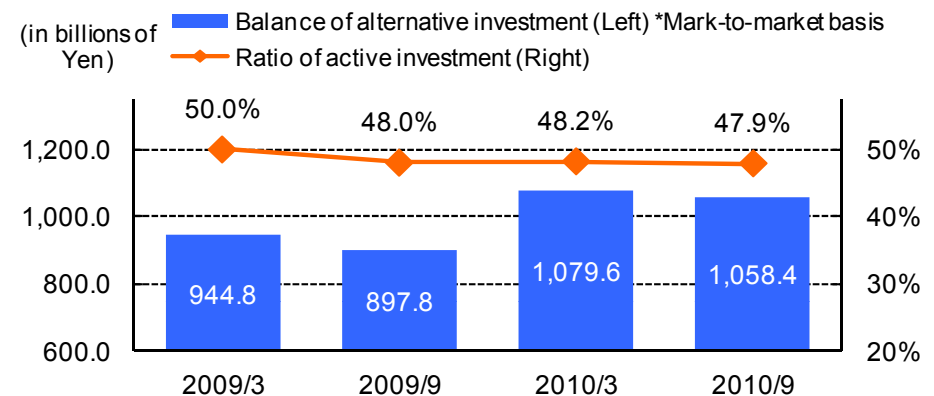
(*1) Mark-to-market basis

(*2) Figures for Nikko AM before 2009/3 are for reference and numbers in parenthesis are referential number including Nikko AM

<Market share of corporate pension and change of balance due to market share changes among trust banks (estimate)>



<Ratio of active management (corporate pension) etc.>

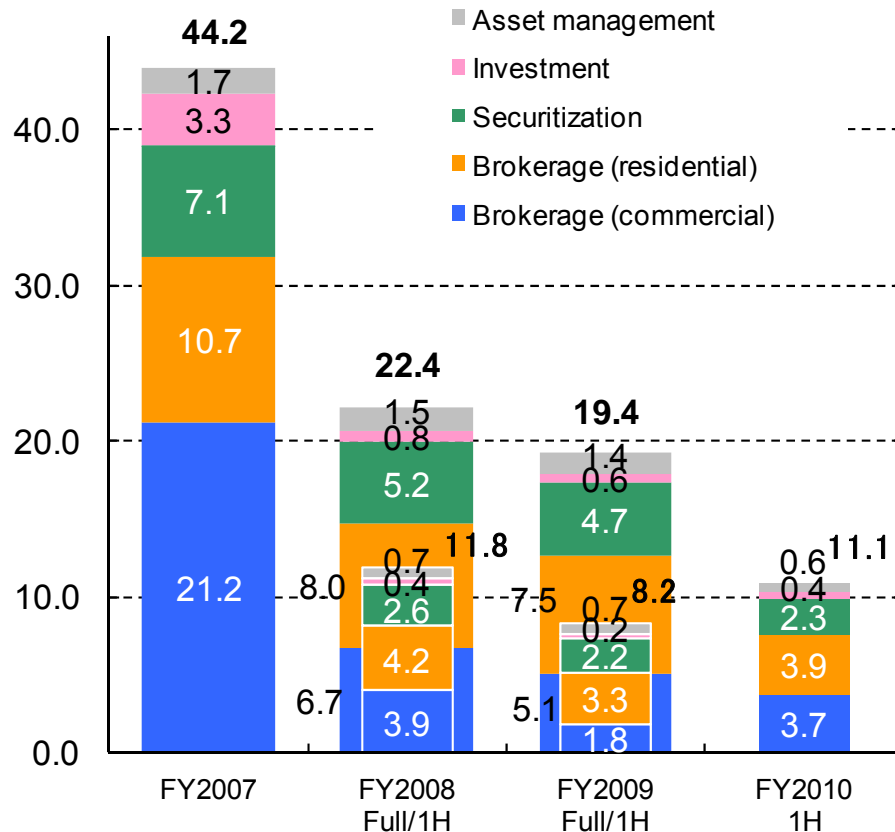


Real estate business

- ▶ Gross business profit on a group basis increased by 2.9 billion yen from 1HFY2009 to 11.1 billion yen, mainly due to a recovery in brokerage transactions
- ▶ Real estate assets under management (private funds) increased by 43.3 billion yen from March 2010 to 280.0 billion yen
- ▶ The balance of real estate equities stood at 32.2 billion yen, with selective investments in new transaction, while continuously working on reducing risks of existing transactions

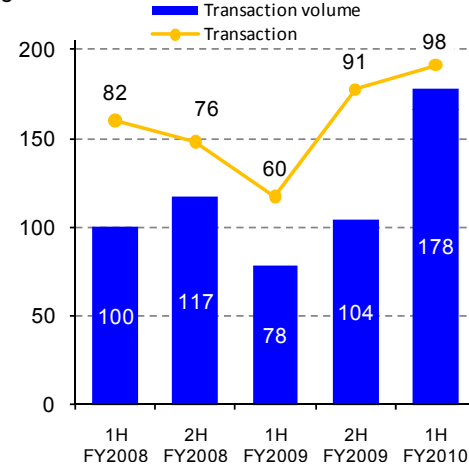
<Gross profit for real estate business>

(in billions of Yen)



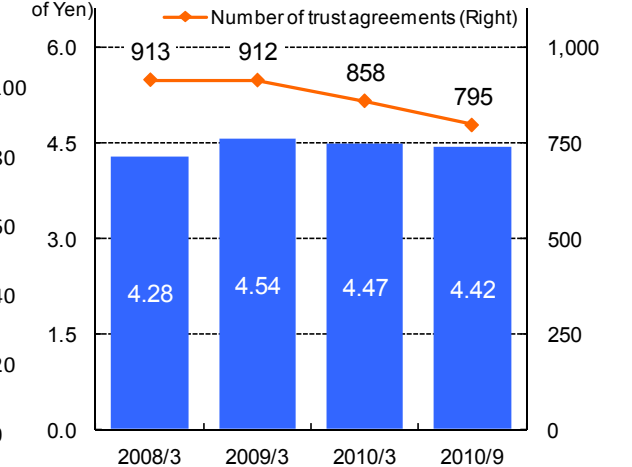
<Outline of brokerage transaction> (Non-consolidated)

*Transaction volume is an index assuming that figure for 1HFY2008 is as 100



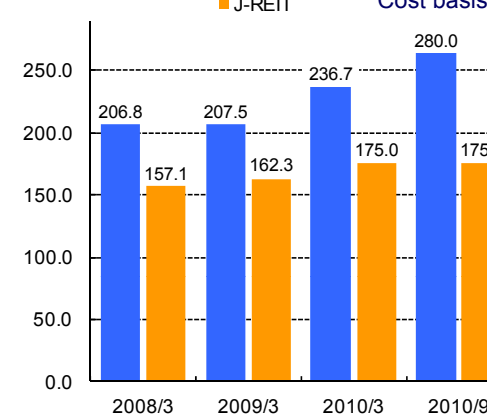
<Securitization balance>

(in trillion of Yen) (Transactions)



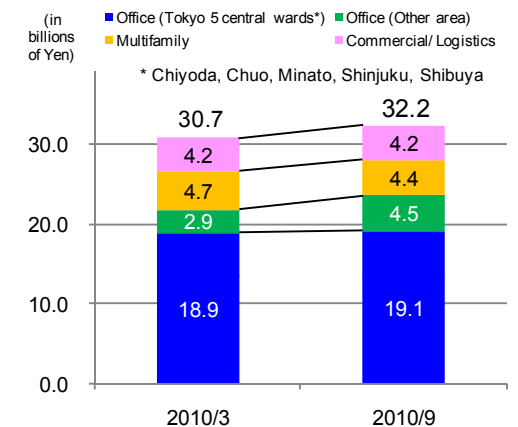
<Asset under management>

(in billions of Yen)



<Outline of real estate equity investment>

* Equity investment balance by property type



Cautionary Statement Regarding Forward-Looking Statements

This announcement contains certain forward-looking statements that reflect the plans and expectations of Chuo Mitsui Trust Holdings, Inc. and The Sumitomo Trust and Banking Co., Ltd. in relation to, and the benefits resulting from, their proposed business combination and business alliance. These forward-looking statements may be identified by words such as ‘believes’, ‘expects’, ‘anticipates’, ‘projects’, ‘intends’, ‘should’, ‘seeks’, ‘estimates’, ‘future’ or similar expressions or by discussion of, among other things, strategy, goals, plans or intentions. Actual results may differ materially in the future from those reflected in forward-looking statements contained in this document, due to various factors including but not limited to:

- failure of the parties to agree on some or all of the terms of business combination;
- failure to obtain a necessary shareholder approval;
- inability to obtain some or all necessary regulatory approvals or to fulfill any other condition to the closing of the transaction;
- changes in laws or accounting standards, or other changes in the business environment relevant to the parties;
- challenges in executing our business strategies;
- the effects of financial instability or other changes in general economic or industry conditions; and
- other risks to consummation of the transaction.

Additional Information and Where to Find It

Chuo Mitsui Trust Holdings, Inc. has filed a registration statement on Form F-4 with the U.S. Securities and Exchange Commission (the “SEC”) in connection with its proposed business combination with The Sumitomo Trust and Banking Co., Ltd. The Form F-4 contains a prospectus and other documents. The prospectus contained in the Form F-4 is expected to be mailed to U.S. shareholders of The Sumitomo Trust and Banking Co., Ltd. prior to the shareholders’ meeting at which the proposed business combination will be voted upon. The Form F-4 and prospectus, as they may be amended from time to time, contain important information about Chuo Mitsui Trust Holdings, Inc. and The Sumitomo Trust and Banking Co., Ltd., the business combination and related matters including the terms and conditions of the transaction. U.S. shareholders of The Sumitomo Trust and Banking Co., Ltd. are urged to read carefully the Form F-4, the prospectus and the other documents, as they may be amended from time to time, that have been or may be filed with the SEC in connection with the transaction before they make any decision at the shareholders meeting with respect to the business combination. The Form F-4 the prospectus and all other documents filed with the SEC in connection with the business combination is available, free of charge, on the SEC’s web site at <http://www.sec.gov>. In addition, the prospectus and all other documents filed with the SEC in connection with the business combination is made available to U.S. shareholders of The Sumitomo Trust and Banking Co., Ltd., free of charge, by faxing a request to Chuo Mitsui Trust Holdings, Inc. at +81-3-5232-8716 or to The Sumitomo Trust and Banking Co., Ltd. at +81-3-3286-4654.