

[NOTICE: This Convocation Notice is a translation of the Japanese language original for convenience purpose only, and in the event of any discrepancy, the Japanese language original shall prevail.]

(Appendix)

Business Report for the 7th Fiscal Year

(April 1, 2017 – March 31, 2018)

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1. Overview of Business Activities of Sumitomo Mitsui Trust Holdings, Inc.

(1) Developments and Results of Consolidated Business Activities

[Principal Businesses]

The Sumitomo Mitsui Trust Group (hereinafter the “SuMi TRUST Group”), under the control of bank holding company Sumitomo Mitsui Trust Holdings, Inc. (hereinafter “SuMi TRUST Holdings”), engages in trust banking business by Sumitomo Mitsui Trust Bank, Limited (hereinafter “SuMi TRUST Bank”) as the core business as well as in diverse financial service businesses through Group companies involved in investment trust management, real estate collateralized lending, real estate brokerage, credit cards, as well as leasing.

The SuMi TRUST Group encompasses 64 consolidated subsidiary companies and corporations and 24 affiliates accounted for by the equity method.

The definitions of subsidiary companies and corporations and affiliates are based on Article 2, Paragraph 8 of the Banking Act, and Article 4-2 of the Order for Enforcement of the Banking Act.

[Economic and Financial Environment]

Looking back on the economic environment in Japan during the fiscal year under review, personal consumption remained slack despite ongoing improvement in the employment situation. However, the economy continued a moderate recovery overall as companies sustained high profit levels due to economic recovery overseas.

Overseas, major countries showed signs of making an exit from monetary easing measures. In the U.S., the Federal Reserve Board (FRB) raised the benchmark interest rate three times, and in the U.K., the Bank of England decided to raise its benchmark interest rate for the first time in a decade, while the European Central Bank announced changes to its monetary easing measures, including a decrease in its asset purchase amount. In 2018, the U.S. long-term interest rate rose and U.S. stocks continued to fluctuate wildly due to growing alarm as the pace of monetary tightening accelerated. In the domestic financial market, long-term interest rates remained largely stable due to yield curve control measures by the Bank of Japan. However, trends in the Nikkei Stock Average continued to be unstable until year-end, partly owing to the appreciation of the yen to over 110 Japanese yen per U.S. dollar, and the protectionist stance on trade taken by the U.S. in March.

[Developments of Business Activities]

Amid these economic and financial conditions, the SuMi TRUST Group launched its midterm management plan “Evolution of The Trust Bank - The Second Foundation -,” which covers the period from fiscal year 2017 to fiscal year 2019, and steadily implemented the following key initiatives.

1. Further Enhancing our Strengths as a Financial Group Specialized in Trust Banking

We provided accurate and timely solutions according to the life events and growth stages of clients in order to establish our position as the “Best Partner” for clients that accurately responds to social demands and client expectations.

For individual clients, SuMi TRUST Bank expanded its lineup of installment-type investment trusts and insurance products amid the major shift from savings to asset formation, and worked to increase the loan balance by providing mortgage loans at competitive interest rates based on market interest-rate movement. SuMi TRUST Bank also enhanced its products and services by developing the “Will Custody Service” and voluntary guardianship system support trust to meet the wide-ranging succession needs of an aging society.

Sumitomo Mitsui Trust Club Co., Ltd., which provides the Diners brand, made efforts to increase the number of card members in collaboration with SuMi TRUST Bank. It also firmly established its new business operations with the transition to a new IT system in March 2018. Sumitomo Mitsui Trust Realty Co., Ltd. increased the number of housing brokerage transactions through measures such as collaboration with SuMi TRUST Bank and external partners and strengthening acquisition of information via Internet channels. In addition, SBI Sumishin Net Bank, Ltd. worked to provide advanced products and services with high added value utilizing FinTech, etc.

For corporate clients, SuMi TRUST Bank worked to strengthen its capability to provide solutions that accurately meet diverse client needs through support for enhancement of corporate governance, review of real estate holdings or pension systems, and proposals to enhance welfare programs, based on fusion of the functions of its businesses, including Wholesale Total Solution Services, Stock Transfer Agency Services, Real Estate, and Fiduciary Services. In the balance sheet business, which focuses on loans, it made efforts to improve the profitability of its credit portfolio by taking advantage of partnerships with global financial institutions overseas in addition to domestic loans.

Sumitomo Mitsui Trust Panasonic Finance Co., Ltd. worked to further grow its balance of leases by enhancing its proposal activities to domestic and overseas clients in collaboration with SuMi TRUST Bank, and made efforts to enhance its credit risk management. Sumitomo Mitsui Trust Loan & Finance Co., Ltd. worked to enhance its credit control system and steadily increased its loan balance by using its consulting-based detailed screening know-how.

For clients such as corporate pensions, public pensions and financial organizations, SuMi TRUST Bank provided a range of management and administration services in an environment of prolonged negative interest rate policies and tightened global financial regulations. In addition, it bolstered its system with the launch of the new Wholesale Asset Management Business, mainly for financial organizations and other clients. It also newly established a dedicated organization for regional revitalization in an effort to support local governments and regional financial institutions by making use of its various functions in banking, trusts and real estate.

Sumitomo Mitsui Trust Asset Management Co., Ltd. (hereinafter “SuMi TRUST AM”) and Nikko Asset Management Co., Ltd. (hereinafter “Nikko AM”) made efforts to provide new products including private placement investment trusts and to support sales of investment trusts for financial organizations.

In addition, in the asset administration business, Japan Trustee Services Bank, Ltd. signed a management integration agreement with Trust & Custody Services Bank, Ltd. in March 2018, in order to realize more stable and higher quality operations and to contribute to further development of the domestic securities settlement

market.

2. Fundamental Reinforcement of Operational Efficiency and Cost Competitiveness through Digitalization

We pursued a digital strategy with the aim of controlling the amount of medium- to long-term IT investment, in addition to reducing costs through group-based IT investment and stricter management of expenses. Specifically, in November 2017, we strengthened our framework for promoting digitalization by establishing a new Digital Transformation Department. Other efforts included the introduction of tablets for sales staff to improve the efficiency of backoffice work at branches, and demonstration tests of AI utilization at our call center for Securities Transfer Agency Services.

3. Efforts to Reinforce the Financial Base and Shareholder Returns

The SuMi TRUST Group promoted initiatives to further reinforce its financial base, and continued to conduct stringent management of credit control, while bolstering its systems for evaluating investees when making investments and for post-investment monitoring. In addition, as a result of scheduled efforts to reduce the balance of strategic shareholdings for the purpose of reducing financial risk, the balance of Japanese listed stocks on an acquisition cost basis held by the SuMi TRUST Group at the fiscal year-end under review decreased by 35.8 billion yen year-on-year, to 630.4 billion yen.

In addition, as a part of reinforcing shareholder returns, we have decided to gradually increase the total payout ratio to approximately 40% on a medium-term basis, while aiming to maintain a consolidated dividend payout ratio of approximately 30%.

4. Enhancement of Corporate Governance

In order to ensure management's ability to realize prompt business execution, to ensure the soundness of management, and to further boost earning power and enhance corporate governance, the SuMi TRUST Group transitioned to a "company with Three Committees" in June 2017. Specifically, in addition to the three statutory committees (Nominating Committee, Compensation Committee and Audit Committee), we established the Risk Committee and the Conflicts of Interest Committee as voluntary committees, and made efforts to strengthen the supervisory function and improve the transparency of management by incorporating the opinions of external experts.

5. Promotion of Fiduciary Duties

In an effort to promote fiduciary duties, we worked to further instill and practice fiduciary duties, and to thoroughly implement client-oriented business operations. Specifically, in June 2017, we revised the "Policies regarding the Fiduciary Duties of the Sumitomo Mitsui Trust Group," and announced "Key Performance Indicators (KPIs) concerning Initiatives Aimed at Becoming Our Clients' 'Best Partner.'" Furthermore, we established the Mutual Fund & Insurance Research Institute in December 2017 to augment the client-oriented business operations at firms engaged in financial product sales, including SuMi TRUST Bank, by providing evaluation/analytical information and consultation services for investment trusts and insurance products.

SuMi TRUST Bank, SuMi TRUST AM, and Nikko AM, through their stewardship activities, promoted the enhancement of corporate value and sustainable growth at their Japanese investee companies, and disclosed individual results of exercise of voting rights for domestic shares in accordance with Japan's Stewardship Code.

6. Status of Sustainability Promotion Activities

The SuMi TRUST Group promotes sustainability activities to play an active role in building a sustainable society. Specifically, based on the ESG (Environmental, Social and Governance) assessor's and other external evaluations regarding materiality (priority issues), we engaged in dialogue with departments in charge of high-priority areas related to the materiality themes within the Group, and utilized such dialogue to improve operations and expand information disclosure. We also worked to enhance our framework for dealing with important environmental and social issues. Furthermore, we made detailed and comprehensive disclosure of ESG information by publishing an Integrated Report for the first time in July 2017 in addition to issuing an ESG/CSR Report.

7. Promotion of Work Style Reform and Enhancement of Human Resource Development

In May 2017, the SuMi TRUST Group established its "Declaration on Work Style Reform" to achieve greater productivity along with diverse work styles and work-life balance, while improving both the mental and physical health of employees. Specifically, we made proactive efforts to promote working from home, telecommuting, taking intervals between work shifts, and reduction of overtime. As a result, in February 2018, the SuMi TRUST Group was recognized by the Ministry of Economy, Trade and Industry as an outstanding enterprise engaging in efforts to advance health and productivity management under the Certified Health & Productivity Management Outstanding Organizations Recognition Program – White 500.

Furthermore, viewing human resources as the most important source of competitive strength of the SuMi TRUST Group, we enhanced the development of human resources by establishing a policy on human resource development and enriching in-house training. At the same time, we made efforts to expand the areas in which diverse human resources can participate by setting up the Diversity & Inclusion Office in October 2017 and expanding the promotion of women to management positions.

[Results of Business Activities]

(Consolidated Financial Results for the Fiscal Year 2017)

In the fiscal year under review, net business profit before credit costs increased 38.1 billion yen from the previous fiscal year to 270.5 billion yen. This was mainly attributable to non-recurrence of previous year's fall in market-related profit at SuMi TRUST Bank.

Ordinary profit was up 36.2 billion yen from the previous fiscal year to 232.6 billion yen as total credit costs improved mainly attributable to decrease in the balance of certain borrowers while net gains on stocks decreased.

As a result, net income attributable to owners of the parent increased 32.5 billion yen from the previous

fiscal year to 153.9 billion yen.

(Segment Information)

Ordinary profit by business segment and the ratio of such profit to ordinary profit before eliminating internal transactions for the fiscal year under review stood at 207.6 billion yen (91.4%) for the trust banking business, 8.5 billion yen (3.7%) for the leasing business, and 11.1 billion yen (4.9%) for the finance-related businesses.

(Assets and Liabilities)

Consolidated total assets increased 2,903.0 billion yen from the end of the previous fiscal year to 68,356.7 billion yen, and consolidated net assets increased 80.6 billion yen to 2,872.3 billion yen.

As for major accounts, cash and due from banks increased 1,896.8 billion yen to 28,841.3 billion yen, loans and bills discounted increased 150.1 billion yen to 28,190.5 billion yen, securities increased 409.9 billion yen to 5,537.6 billion yen, and deposits increased 1,351.0 billion yen to 37,351.8 billion yen.

Aggregate trust assets increased 23,880.7 billion yen from the end of the previous fiscal year to 285,008.0 billion yen.

[Issues to be Addressed]

Amid the current continuing low interest rate environment and rapidly advancing digitalization of social, economic and financial systems, the SuMi TRUST Group will further expand its products and services, promote a multi-layered earnings structure, and use the strengths of its diverse business portfolio to further refine its ability to provide total solutions with high added value.

In the second year of the SuMi TRUST Group's midterm management plan, "The Second Foundation," we aim to implement our measures and speed up our transformation to quickly achieve business model transformation for the "Evolution of the Trust Bank," while accomplishing growth to a stage unrivaled by other financial institutions in the business areas that are our distinct strengths.

(Evolution of Total Solutions Business Model)

For individual clients, we will provide support for asset formation and inheritance and succession through continuous consulting at each stage of their lives, while working to enhance our lineup of insurance, loan and real estate products according to the life events of clients.

For corporate clients, in addition to appropriately responding to funding needs, we will focus on providing total solutions to resolve management issues such as enhancement of corporate governance and issues related to real estate, pensions and company welfare systems, as well as promoting the asset management business in a low interest rate environment.

For clients, both individual and corporate, who seek profitable and diverse investments from a medium- to long-term perspective, we will draw on functions across the SuMi TRUST Group to offer optimal investment opportunities in promising or growing areas of the economy. In particular, a new asset management company, which is planned to be created in October 2018 through the integration of the asset management business of

SuMi TRUST Bank and SuMi TRUST AM, will offer increased independence and transparency, and aims to be one of the global top 20 asset management firms while also having familiar brand power in Japan. In the asset administration field, we will pursue various benefits of scale through the management integration of Japan Trustee Services Bank, Ltd. and Trust & Custody Services Bank, Ltd., and further strengthen our securities administration function.

Furthermore, we will step up alliances with regional financial institutions using our trust and real estate functions, along with activities that help contribute to regional revitalization, as we focus efforts on building win-win relationships and leveraging synergies between clients and the SuMi TRUST Group.

Through these activities, we are committed to firmly establishing the No. 1 position in the trust and asset management field in Japan.

(Challenge of Creating New Businesses and New Operations to Support Sustainable Growth)

While the business environment surrounding financial institutions is expected to remain severe, we will redouble our efforts to meet the challenge of creating new businesses and operations in order to achieve sustainable growth for the SuMi TRUST Group. To that end, we will put in place a system for initiatives in new fields and focus areas, and invest resources in business areas where we have a competitive advantage, while taking appropriate risks and promoting a shift to assets with higher profitability.

(Acceleration of Digital Strategy)

As society becomes rapidly digitalized, the SuMi TRUST Group will proactively adopt advanced technology and make aggressive efforts to improve convenience and create new value for clients, while working to enhance operational efficiency using technology such as RPA (Robotic Process Automation).

(Reinforcement of Foundation that Forms the Source of Competitive Strength)

While each Group company will make efforts to enhance its existing solution functions, we will promote mutual complementary functions and sharing management resources within the Group to strengthen group-based control of personnel and IT investment amounts under unified management strategies.

In addition, viewing human resources as the source of the SuMi TRUST Group's competitive strength and the greatest engine for business model transformation, we will make greater efforts than ever to increase the expertise, comprehensive capabilities and creativity of our human resources as we strive to develop personnel that can deliver total solutions.

Furthermore, we consider initiatives for work style reform and health improvement management, which both improve productivity and reduce total work hours, to be priority issues in achieving sustainable growth of the SuMi TRUST Group. We will continue to promote the active participation of each and every employee by focusing efforts on building a framework where diverse human resources can fully develop their skills.

(Strengthening of Financial Base and Sophistication of Risk Management and Compliance Frameworks)

We will steadily implement the reduction of strategic shareholdings in accordance with our plan to further strengthen and expand our financial base continuously, in response to tightened global financial regulations such as Basel III. In addition, we will make continuous efforts to improve the profitability of credit portfolios while responding steadily to client funding needs. Meanwhile, we will engage in activities to further enhance cost reduction efforts and improve profitability, including reforming branches for individual clients and a review of office expenses and other various fixed costs.

On the risk management front, we will promote appropriate risk-taking to achieve the profit plan set out in the midterm management plan. We will also make efforts to appropriately prepare for global financial regulations, including local laws and regulations at overseas offices, and develop a more sophisticated early warning system to respond flexibly to changes in the financial markets.

With respect to compliance, as a financial institution placing value on public trust, we will continue to improve a compliance framework suitable for global activities, while addressing compliance-related issues, including enhancement of information management, elimination of deals with antisocial forces, and enhancement of client protection management.

(Sophistication of Management Infrastructure)

The SuMi TRUST Group will continue striving to enhance corporate governance, aiming at sustainable growth and medium- to long-term enhancement of the corporate value of the SuMi TRUST Group. Specifically, we will enhance the operations of the Board of Directors and the statutory committees (Nominating, Compensation, and Audit Committees) where external directors comprise a majority of each committee, and continue our efforts to strengthen supervisory and restraining capabilities and to speed up decision-making to achieve prompt business execution. We will also further increase the soundness and reliability of our business model and the transparency of management through use of committees, such as the Risk Committee, which is composed mainly of external members with specialized knowledge.

Exercising our various distinctive functions with expertise as a financial group specialized in trust banking, we will work to further enhance our fiduciary duties by bolstering conflict of interest management through greater use of the knowledge of external experts via the Conflicts of Interest Committee, in an effort to establish strong credibility and reliability with our clients, shareholders and society.

Finally, in an era where the social, economic and financial environment is changing significantly, we will do everything in our power to make the SuMi TRUST Group the financial group that is chosen as the “Best Partner” for clients by providing total solutions to meet the diversifying needs of clients more accurately and faster than ever.

We would be grateful for your continued understanding and support.

(2) Changes in Financial Position and Results of Operations

a. Changes in Financial Position and Results of Operations (Consolidated Basis) (100 Millions of Yen)

	FY2014	FY2015	FY2016	FY2017
Ordinary income	12,035	11,989	12,612	13,509
Ordinary profit	2,924	2,780	1,963	2,326
Net income attributable to owners of the parent	1,596	1,669	1,214	1,539
Comprehensive income	4,993	593	1,553	2,316
Net assets	27,169	27,045	27,916	28,723
Total assets	462,359	582,299	654,537	683,567

(Note) Amounts less than 100 million yen are rounded down

b. Changes in Financial Position and Results of Operations (Non-consolidated Basis) (100 Millions of Yen)

	FY2014	FY2015	FY2016	FY2017
Operating income	599	599	582	573
Dividends received	556	547	547	555
Dividends received from banking subsidiaries	556	547	546	554
Dividends received from other subsidiaries	0	0	0	0
Net income	Million Yen 51,173	Million Yen 50,503	Million Yen 50,376	Million Yen 49,333
Net income per share	Yen 12.54	Yen 131.10	Yen 131.59	Yen 129.40
Total assets	16,540	18,241	19,681	20,765
Investments in banking subsidiaries	15,220	15,220	15,220	14,860
Investments in other subsidiaries	86	86	86	82

(Notes) 1. Amounts less than 100 million yen are rounded down.

2. Net income per share is calculated according to ASBJ Statement No.2 "Accounting Standard for Earnings per Share"

3. SuMi TRUST Holdings consolidated its shares with a ratio of ten shares of common stock into one share effective October 1, 2016. Net income per share of common stock is calculated as if the consolidation of shares had occurred at the beginning of the fiscal year ended March 31, 2016.

(3) Employees of the SuMi TRUST Group

	The end of March 2018			The end of March 2017		
	Trust banking business	Leasing business	Finance-related business	Trust banking business	Leasing business	Finance related business
Number of employees	14,531	905	3,256	14,458	881	3,158

(Notes) 1. Number of Employees includes overseas hires and excludes contract and temporary staffs.

2. Number of Employees includes SuMi TRUST Holdings employees plus employees of consolidated subsidiary companies and corporations.

(4) Principal Offices of the SuMi TRUST Group

a. Trust Banking Business (SuMi TRUST Bank)

• Principal Offices and the Number Thereof

Domestic : 148 offices including Tokyo Business Department, Osaka Business Department, Yokohamaeki-Nishiguchi Branch, Kobe Branch, Nagoya Business Department, Chiba Branch, Urawa Branch (148 offices at the end of the previous fiscal year)

Overseas : New York Branch, London Branch, Singapore Branch, Hong Kong Branch, Shanghai Branch (5 locations at the end of the previous fiscal year)

(Notes) 1. The number of offices includes sub-branches.

2. In addition to above, there were 4 overseas representative offices as of the end of the fiscal year under review (4 locations at the end of the previous fiscal year).

b. Trust Banking Business (Principal subsidiary companies and corporations)

Name of principal companies	Principal offices
Japan Trustee Services Bank, Ltd.	Head Office (Tokyo)
Sumitomo Mitsui Trust Guarantee Co., Ltd.	Head Office (Tokyo), Osaka Branch

c. Trust Banking Business (Bank Agencies of SuMi TRUST Bank)

Name	Place of the principal office	Principal businesses other than banking agency
SBI Sumishin Net Bank, Ltd.	Minato-ku, Tokyo	Banking business

d. Leasing Business

Name of principal companies	Principal offices
Sumitomo Mitsui Trust Panasonic Finance Co., Ltd.	Head Office (Tokyo), Osaka Branch

e. Finance-related Business

Name of principal companies	Principal offices
Nikko Asset Management Co., Ltd.	Head Office (Tokyo)
Sumitomo Mitsui Trust Asset Management Co., Ltd.	Head Office (Tokyo)
Sumitomo Mitsui Trust Realty Co., Ltd.	Head Office (Tokyo)
Sumitomo Mitsui Trust Loan & Finance Co., Ltd.	Head Office (Tokyo), Osaka Branch
Sumitomo Mitsui Trust Research Institute Co., Ltd.	Head Office (Tokyo)
Sumitomo Mitsui Trust Club Co., Ltd.	Head Office (Tokyo), Okinawa Office

(5) Capital Investment of the SuMi TRUST Group

a. Total Amount of Capital Investment

(Millions of Yen)

Business segment	Amount
Trust banking business	33,181
Leasing business	1,002

Finance-related business	1,141
Total	35,325

- (Notes) 1. Amounts less than 1 million yen are rounded down.
2. The above amounts include investments in intangible fixed assets.
3. The above figures are the total amount of capital investment of SuMi TRUST Holdings and consolidated subsidiary companies and corporations.

b. Establishment of Principal Facilities, etc.

(New additions and renovations)

(Millions of Yen)

Business segment	Company name	Description	Amount
Trust banking business	SuMi TRUST Bank	Investment in software	18,467
Finance-related business	Sumitomo Mitsui Trust Club Co., Ltd.	Investment in software	17,122

(Note) Amounts less than 1 million yen are rounded down.

(Disposal and Sales)

(Millions of Yen)

Business segment	Company name	Description
Trust banking business	Sumitomo Mitsui Trust General Service Co., Ltd.	Sale of Trust Center
		Sale of Chofu Center

(6) Principal Parent Company and Subsidiaries, etc.

a. Parent Company

Not Applicable.

b. Subsidiaries

(Consolidated subsidiary companies and corporations)

Company name	Location	Main business	Date of establishment	Capital (Millions of Yen)	% of SuMi TRUST Holdings voting rights (%)	Other
SuMi TRUST Bank	Chiyoda-ku, Tokyo	Trust business, Banking business	July 28, 1925	342,037	100.00	—
Sumitomo Mitsui Trust Asset Management Co., Ltd.	Minato-ku, Tokyo	Investment management business, Investment advisory and agency business	November 1, 1986	300	100.00	—
Sumitomo Mitsui Trust Research Institute Co., Ltd.	Minato-ku, Tokyo	Survey, Research, Consulting, Investment advisory	July 1, 1988	300	100.00	—
Japan Trustee Services Bank, Ltd.	Chuo-ku, Tokyo	Banking business, Trust business	June 20, 2000	51,000	66.66	—

Company name	Location	Main business	Date of establishment	Capital (Millions of Yen)	% of SuMi TRUST Holdings voting rights (%)	Other
CMTH Preferred Capital 6 (Cayman) Limited	Grand Cayman, Cayman Island	Finance business	January 29, 2008	42,700	100.00	—
CMTH Preferred Capital 7 (Cayman) Limited	Grand Cayman, Cayman Island	Finance business	November 28, 2008	41,600	100.00	—
Japan Securities Agents, Ltd.	Chuo-ku, Tokyo	Stock transfer agency business	September 13, 1950	500	85.10 (85.10)	—
Nikko Asset Management Co., Ltd.	Minato-ku, Tokyo	Investment management, Investment advisory	December 1, 1959	17,363	91.90 (91.90)	—
Tokyo Securities Transfer Agent Co., Ltd.	Chiyoda-ku, Tokyo	Stock transfer agency business	November 1, 1962	50	100.00 (100.00)	—
Sumitomo Mitsui Trust Panasonic Finance Co., Ltd.	Minato-ku, Tokyo	Leasing, Installment purchase services, Credit card business	February 27, 1967	25,584	84.89 (84.89)	—
Sumitomo Mitsui Trust Club Co., Ltd.	Chuo-ku, Tokyo	Credit card business	April, 2, 1977	100	100.00 (100.00)	—
Sumishin Guaranty Company Limited	Minato-ku, Tokyo	Credit guarantee business	August 25, 1977	300	100.00 (100.00)	—
Sumitomo Mitsui Trust Guarantee Co., Ltd.	Minato-ku, Tokyo	Credit guarantee business	July 10, 1978	301	100.00 (100.00)	—
Sumitomo Mitsui Trust Card Co., Ltd.	Minato-ku, Tokyo	Credit card business	June 24, 1983	100	100.00 (100.00)	—
Sumitomo Mitsui Trust Realty Co., Ltd.	Chiyoda-ku, Tokyo	Real estate brokerage business	January 24, 1986	300	100.00 (100.00)	—
Sumitomo Mitsui Trust General Service Co., Ltd.	Minato-ku, Tokyo	Real estate rental and management business	April 2, 1988	100	100.00 (100.00)	—
Sumitomo Mitsui Trust Wealth Partners Co., Ltd.	Chiyoda-ku, Tokyo	Consulting business	November 6, 1989	155	100.00 (100.00)	—
Sumitomo Mitsui Trust Loan & Finance Co., Ltd.	Minato-ku, Tokyo	Money lending business	January 22, 1992	6,000	100.00 (100.00)	—
Sumitomo Mitsui Trust Investment Co., Ltd.	Minato-ku, Tokyo	Security investment business	March 22, 2000	100	100.00 (100.00)	—
Sumitomo Mitsui Trust Real Estate Investment Management Co., Ltd.	Chiyoda-ku, Tokyo	Investment management business, Investment advisory	November 7, 2005	300	100.00 (100.00)	—
Sumitomo Mitsui Trust (Hong Kong) Limited	Hong Kong Special Administrative Region, People's Republic of China	Security business	July 4, 1978	4,780 [USD45.00 m]	100.00 (100.00)	—
Sumitomo Mitsui Trust Bank (Luxembourg) S.A.	Howald, Grand Duchy of Luxembourg	Banking, securities, trust business	April 22, 1985	3,187 [USD30.00m]	100.00 (100.00)	—

Company name	Location	Main business	Date of establishment	Capital (Millions of Yen)	% of SuMi TRUST Holdings voting rights (%)	Other
Sumitomo Mitsui Trust (UK) Limited	London, U.K.	Trust business	March 6, 1986	264 [£ 1.78m]	100.00 (100.00)	—
Sumitomo Mitsui Trust International Limited	London, U.K.	Securities business	July 2, 1986	2,977 [£ 20.00m]	100.00 (100.00)	—
Sumitomo Mitsui Trust Bank (U.S.A.) Limited	Hoboken, New Jersey, US	Banking, Trust business	May 20, 2002	5,949 [USD56.00 m]	100.00 (100.00)	—
Sumitomo Mitsui Trust (Ireland) Limited	Dublin, Ireland	Trust business	June 1, 2004	9,910 [€75.87m]	100.00 (100.00)	—
STB Preferred Capital 4 (Cayman) Limited	Grand Cayman, Cayman Island	Finance business	May 26, 2008	111,600	100.00 (100.00)	—
Sumitomo Mitsui Trust Bank (Thai)Public Company Limited	Bangkok, Thailand	Banking business	July 7, 2014	68,000 [THB20,000 m]	100.00 (100.00)	—

(Affiliates accounted for by the equity method, etc.)

Company name	Location	Main business	Date of establishment	Capital (Millions of Yen)	% of SuMi TRUST Holdings voting rights (%)	Other
SBI Sumishin Net Bank, Ltd.	Minato-ku, Tokyo	Banking business	June 3, 1986	31,000	50.00 (50.00)	—
Zijin Trust Co., Ltd.	Nanjing, Jiangsu Province, People's Republic of China	Trust business	September 25, 1992	41,504 [CNY2,453 m]	19.98 (19.98)	—
Midwest Railcar Corporation	Edwardsville, Illinois, US	Leasing business	December 31, 1998	49 [USD 470,000]	— (—) [100.00]	—

(Notes) 1. Figures above are rounded down basis.

- Capital denominated in foreign currencies is translated into Japanese yen using the exchange rate prevailing at SuMi TRUST Holdings' balance sheet date.
- Percentage of voting right of subsidiaries, etc. held by SuMi TRUST Holdings is rounded down to 2 decimal places.
- The number in the round bracket () for the voting right of subsidiaries, etc. held by SuMi TRUST Holdings represents the percentage of indirect ownership of subsidiary companies and corporations, and the number in the square bracket [] represents the percentage of ownership of those "who acknowledge exercising their voting rights in ways consistent with their self-intention due to the close relationship between their interests and the affiliates' equity investments, personnel, funding, technologies and transactions, etc." or those "who agree they exercised their voting rights in ways consistent with self-intention".
- Outline of the significant business collaborations involving SuMi TRUST Holdings' subsidiaries are as follows.

[SuMi TRUST Bank]

- SuMi TRUST Bank has the business alliance with Japan Post Bank Co., Ltd. to provide automatic cash withdrawals and deposit services through mutual use of ATMs, and the Japan Post "YuYu Pack" fixed-time

fixed-amount automated account transfer service.

- (2) SuMi TRUST Bank has the business alliance with E-net Co., Ltd. to provide automatic cash withdrawals and deposits via ATMs in a tie-up with convenience stores, etc., by participating in a joint ATM operation business.
 - (3) SuMi TRUST Bank has the business alliance agreement with Seven Bank, Ltd. concerning joint ATMs, and is providing automatic cash withdrawals and deposit services via ATMs.
 - (4) SuMi TRUST Bank provides automatic cash withdrawal service based on the mutual use of ATMs between SuMi TRUST Bank and AEON BANK, LTD., under a collaboration agreement.
 - (5) As of the end of March 2018, SuMi TRUST Bank has signed trust agency agreement (*) with 121 financial institutions, business corporations and foundations, for providing trust services to clients.
- (*) Trust agency is a collective term for trust agreement agencies under Trust Business Law, and agencies concurrently engaged in trust business under Article 1 of the Law Concerning Financial Institutions' Concurrent Management of Trust Business.

(7) Major Creditors

Not Applicable.

(8) Transfer of Business

Not Applicable.

(9) Other Important Matters regarding the SuMi TRUST Group

Not Applicable.

2. Matters regarding Directors and Executive Officers*1

(1) Directors, Executive Officers*1, and Corporate Auditors

a. Directors

(As of March 31, 2018)

Name	Position	Responsibility	Significant concurrent positions	Other
Tetsuo Ohkubo	Director	Nominating Committee Member, Compensation Committee Member	Director of SuMi TRUST Bank	
Jiro Araumi	Director		Director, Senior Managing Executive Officer of SuMi TRUST Bank	
Toru Takakura	Director		Director, Senior Managing Executive Officer of SuMi TRUST Bank	
Masaru Hashimoto	Director	Nominating Committee Member, Compensation Committee Member	President (Representative Director) of SuMi TRUST Bank	
Kunitaro Kitamura	Director		Chairman of SuMi TRUST Bank, Director (Outside Director) of FUJIFILM Holdings Corporation	
Hitoshi Tsunekage	Director		Chairman of SuMi TRUST Bank	
Yasuyuki Yagi	Director	Audit Committee Member		
Hiroshi Misawa	Director	Audit Committee Member		
Soichi Shinohara	Director (External Director)	Nominating Committee Member, Compensation Committee Member	President of Kyoto Gakuen University	
Takeshi Suzuki	Director (External Director)	Nominating Committee Member, Compensation Committee Member, Risk Committee Member, Conflicts of Interest Committee Member	Director (External Director) of AICHI CORPORATION	

Mikio Araki	Director (External Director)	Nominating Committee Member, Compensation Committee Member, Risk Committee Member (Chairperson)	President of The Japan Economic Research Institute, Director (External Director) of Kintetsu Group Holdings Co., Ltd., Auditor (External Auditor) of Japan Freight Railway Company	
Isao Matsushita	Director (External Director)	Nominating Committee Member (Chairperson), Compensation Committee Member (Chairperson)	Senior Executive Advisor of JXTG Holdings, Inc., Outside Director of INPEX CORPORATION, Outside Director of Matsumotokiyoshi Holdings Co., Ltd.	
Shinichi Saito	Director (External Director)	Nominating Committee Member, Audit Committee Member (Chairperson)	Representative Director, CO-CEO of Japan Industrial Solutions, Ltd., Director (External Director) of Meikoshokai Co., Ltd.	(Note) Please refer to 4.
Takashi Yoshida	Director (External Director)	Audit Committee Member	Certified Public Accountant, Corporate Auditor (External Auditor) of Nippon Seiro Co., Ltd., Director (External Director) of Cosmos Initia Co., Ltd.	(Note) Please refer to 5.
Hiroko Kawamoto	Director (External Director)	Audit Committee Member	Executive Vice President and COO of ANA Strategic Research Institute Co., Ltd., Director (Outside Director) of RENAISSANCE INCORPORATED	

(Notes) 1. Messrs. Soichi Shinohara, Takeshi Suzuki, Mikio Araki, Isao Matsushita, Shinichi Saito, Takashi Yoshida, and Ms. Hiroko Kawamoto are External Directors defined in Article 2, Item 15 of the Companies Act.

2. Messrs. Soichi Shinohara, Takeshi Suzuki, Mikio Araki, Isao Matsushita, Shinichi Saito, Takashi Yoshida, and Ms. Hiroko Kawamoto have been registered with the Tokyo Stock Exchange and the Nagoya Stock Exchange, as independent officers according to the provisions of rules at each stock exchange.

3. SuMi TRUST Holdings has selected Mr. Yasuyuki Yagi and Mr. Hiroshi Misawa, the non-executive directors, as full-time members of the Audit Committee to secure the effectiveness of audit.

4. Mr. Shinichi Saito, having served as an executive officer and finance department manager in a general trading company and a general manager in a major auditing firm, has considerable knowledge and experience in finance and accounting.

5. Mr. Takashi Yoshida is a certified public accountant (CPA), having served in a major auditing firm for a long time thus holding considerable knowledge and experience in finance and accounting.

b. Executive Officers as Prescribed by the Companies Act (Executive Officers *1)

(As of March 31, 2018)

Name	Position	Responsibility	Significant concurrent positions, other
Tetsuo Ohkubo	President (Representative Executive Officer*1)		Director of SuMi TRUST Bank

Name	Position	Responsibility	Significant concurrent positions, other
Jiro Araumi	Senior Managing Executive Officer*1 (Representative Executive Officer*1)	Asset Management Business Planning Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank
Toru Takakura	Senior Managing Executive Officer*1 (Representative Executive Officer*1)	Human Resources Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank
Akihiko Shirayama	Senior Managing Executive Officer*1	Planning and Coordination Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank
Yoshiaki Koshimura	Senior Managing Executive Officer*1	Planning and Coordination Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank .
Tadashi Nishimura	Senior Managing Executive Officer*1	Financial Planning Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank
Yutaka Nishida	Senior Managing Executive Officer*1	Risk Management Dept., Compliance Dept., Legal Dept., Fiduciary Duties Planning and Promotion Dept.	Director, Senior Managing Executive Officer of SuMi TRUST Bank
Koichi Onaka	Managing Executive Officer*1	IR Dept.	Managing Executive Officer of SuMi TRUST Bank
Yasumi Nose	Managing Executive Officer*1	IT & Business Process Planning Dept.	Managing Executive Officer of SuMi TRUST Bank, President and Director of Sumitomo Mitsui Trust Systems & Services Co., Ltd.
Atsushi Kaibara	Managing Executive Officer*1	Corporate Administration Dept., Corporate Secretariat	Director, Managing Executive Officer of SuMi TRUST Bank
Akira Yokota	Managing Executive Officer*1	Human Resources Dept.	Managing Executive Officer of SuMi TRUST Bank
Shigeki Tanaka	Managing Executive Officer*1	Corporate Planning Dept., Corporate Secretariat	Director, Managing Executive Officer of SuMi TRUST Bank
Masaru Hashimoto	Executive Officer*1		President (Representative Director) of SuMi TRUST Bank

Name	Position	Responsibility	Significant concurrent positions, other
Kiyomitsu Asahi	Executive Officer*1	Internal Audit Dept.	

(Notes) 1. Mr. Koichi Onaka has resigned post as Managing Executive Officer*1 as of March 31, 2018. In addition, Mr. Hitoshi Sato has assumed the position of Managing Executive Officer*1 as of April 1, 2018.

2. Executive officer*1 is an executive officer prescribed by the Companies Act.

c. Corporate Auditors Who Resigned During the Fiscal Year Under Review

Name	Date of resignation	Position and responsibility	Significant concurrent positions, other
Takashi Kamikanda	Resigned on June 29, 2017	Senior Corporate Auditor (Full-time)	
Yasuyuki Yagi	Resigned on June 29, 2017	Senior Corporate Auditor (Full-time)	
Tetsuya Yoshimoto	Resigned on June 29, 2017	Corporate Auditor (External Auditor)	
Shinichi Saito	Resigned on June 29, 2017	Corporate Auditor (External Auditor)	Representative Director, CO-CEO of Japan Industrial Solutions, Ltd., Director (External Director) of Meikoshokai Co., Ltd.
Takashi Yoshida	Resigned on June 29, 2017	Corporate Auditor (External Auditor)	Certified Public Accountant, Corporate Auditor (External Auditor) of Nippon Seiro Co., Ltd., Director (External Director) of Cosmos Initia Co., Ltd.

(Note) Position and responsibility, and significant concurrent positions are as of the date of resignation.

(2) Compensation, etc. for Directors, Executive Officers*1, and Corporate Auditors

(Millions of Yen)

Classification	Persons paid	Compensation, etc.
Directors	14	226
Corporate Auditors	5	22
Executive Officers*1	13	260
Total	32	509

(Notes) 1. The compensation data is on an annual basis with amounts less than 1 million yen are rounded down.

2. SuMi TRUST Holdings transitioned from a “company with a Board of Corporate Auditors” to a “company with Three Committees”, based on the resolution at the 6th Ordinary General Meeting of Shareholders held on June 29, 2017. Accordingly, the number of persons paid and the amount of compensation, etc. for corporate auditors in the above table are the number of corporate auditors in office from April 1, 2017 to June 29, 2017 and the consideration for their execution of duties during the same period, respectively.

3. Compensation, etc. paid to executive officers*1 concurrently serving as directors is included in the amount for executive officers*1.

4. The amounts of compensation, etc. include 6 million yen of bonuses paid to directors (including 6 million yen of provision for bonuses) and 42 million yen of bonuses paid to executive officers*1 (including 42 million yen of provision for bonuses) for the related fiscal year. In addition, the amounts of compensation, etc. include 4 million yen and 28 million yen of provisions for stock options (share acquisition rights) to be allocated to directors and executive officers*1, respectively.

5. Policy on decisions on the details of compensation, etc. for individual directors and executive officers*1*2

The Compensation Committee shall prescribe the policy on decisions on the details of compensation, etc. for individual directors and executive officers*1*2 of SuMi TRUST Holdings. The details are as described below.

- Compensation for directors (excluding external directors and internal directors serving as Audit Committee members) and executive officers*1*2 (hereinafter “directors and executive officers*1*2”) shall effectively function as an incentive for enhancing company performance and increasing corporate value, in order to realize steady and sustainable growth of the SuMi TRUST Group centering SuMi TRUST Bank as a core subsidiary.
- A compensation system shall be established which takes into consideration the balance between short-term incentives and medium- to long-term incentives and puts a priority on attributes and capabilities of directors and executive officers*1*2 as senior management, without placing exclusive emphasis on performance evaluation for a single fiscal year focusing on contribution to short-term revenue but based on comprehensive evaluation reflecting the medium- to long-term performance.
- In order to fully demonstrate the function of supervising each of the SuMi TRUST Group companies as a holding company, SuMi TRUST Holdings shall accurately grasp the roles that directors and executive officers*1*2 should fulfill in terms of business management and their achievements, and determine individual compensation based on a highly transparent, fair and objective evaluation.
- Based on the fact that SuMi TRUST Holdings has transitioned to a “company with Three Committees” from the fiscal year under review in particular, the Compensation Committee shall conduct deliberations to establish a compensation system/structure with high accountability and determine the fair and efficient amounts of compensation by deepening collaboration of information with the Nominating and Audit Committees and voluntary committees, etc.
- Details of the compensation system are as follows.
 - i) Compensation shall in principle be paid in the combination of monthly compensation, bonuses of directors and executive officers*1*2 and stock-compensation-type stock options.
 - ii) Monthly compensation shall consist of “fixed compensation,” which is a fixed amount according to rank, and “individual performance compensation,” which reflects the medium- to long-term performance contributions while laying a basis on the previous year’s evaluations of individual directors and executive officers*1*2. The individual performance compensation shall be determined by an evaluation of an individual director/executive officer*1*2, and its proportion to the monthly compensation shall be designed so that the individual performance compensation functions sufficiently as an incentive.
 - iii) Bonuses of directors and executive officers*1*2 shall in principle consist of “corporate performance linked bonus” reflecting objective indicators such as consolidated net income and “individual performance linked bonus” reflecting the previous year’s achievements of individual directors and executive officers*1*2. The proportion of the bonuses of directors and executive officers*1*2 to the total compensation shall be designed so that the bonuses of directors and executive officers*1*2 function sufficiently as an incentive.
 - iv) The number of stock-compensation-type stock options to be granted shall be determined based on the number of options that are granted according to rank, with a modification (addition/subtraction) reflecting the performance evaluations, etc. of individual directors and executive officers*1*2. The proportion of the stock-compensation-type stock options to the total compensation shall be designed so that the stock-compensation-type stock options function sufficiently as an incentive.
 - v) In the director/executive officer stock ownership plan, the target number of shares held shall be prescribed for each rank, and individual directors and executive officers*1*2 voluntarily determine the fund amount with reference to such target numbers of shares held.
- Compensation for external directors shall be composed of fixed monthly compensation alone and determined taking into consideration the business conditions of SuMi TRUST Holdings, the compensation level of its internal directors, general standards and the like.
- Compensation for internal directors serving as Audit Committee members shall be composed of fixed monthly compensation alone, and an appropriate level shall be determined for compensation for internal directors serving as Audit Committee members, taking into consideration the business conditions of SuMi TRUST Holdings, the compensation level of directors, general standards and the like.

6. Executive officer*1 is an executive officer prescribed by the Companies Act; executive officer*2 is an executive officer prescribed in internal policy.

(3) Liability Limitation Agreement

Name	Summary of Liability Limitation Agreement
(External Directors) Soichi Shinohara Takeshi Suzuki Mikio Araki Isao Matsushita Shinichi Saito Takashi Yoshida Hiroko Kawamoto	Pursuant to Article 427, Paragraph 1 of the Companies Act, SuMi TRUST Holdings has entered into an agreement with each of External Directors listed on the left to limit their liability for damages as provided for in Article 423, Paragraph 1 of the Companies Act. The limitation of liability under such agreement shall be the Minimum Liability Amount provided for by laws or regulations.

3. Matters regarding External Directors and External Auditors

(1) Concurrent Positions and Other Details on External Directors and External Auditors

(As of March 31, 2018)

Name	Concurrent positions and other details
Soichi Shinohara	President of Kyoto Gakuen University
Takeshi Suzuki	Director (External Director) of AICHI CORPORATION
Mikio Araki	President of The Japan Economic Research Institute, Director (External Director) of Kintetsu Group Holdings Co., Ltd., Auditor (External Auditor) of Japan Freight Railway Company
Isao Matsushita	Senior Executive Advisor of JXTG Holdings, Inc., Outside Director of INPEX CORPORATION, Outside Director of Matsumotokiyoshi Holdings Co., Ltd.
Shinichi Saito	Representative Director, CO-CEO of Japan Industrial Solutions, Ltd., Director (External Director) of Meikoshokai Co., Ltd.
Takashi Yoshida	Certified Public Accountant, Corporate Auditor (External Auditor) of Nippon Seiro Co., Ltd., Director (External Director) of Cosmos Initia Co., Ltd.
Hiroko Kawamoto	Executive Vice President and COO of ANA Strategic Research Institute Co., Ltd., Director (Outside Director) of RENAISSANCE INCORPORATED

(Note) SuMi TRUST Holdings has no special interest with other corporations in which external directors have concurrent positions.

(2) Major Activities of External Directors and External Auditors

Name	Term of office	Attendance at Board of Directors meetings and Audit Committee meetings	Statements and other activities at Board of Directors meetings and Audit Committee meetings
Soichi Shinohara	4 years, 9 months	He attended all 16 Board of Directors meetings held during the fiscal year under review.	He presented his insights from the viewpoint of an expert on international economics and macroeconomics.
Takeshi Suzuki	2 years, 9 months	He attended all 16 Board of Directors meetings held during the fiscal year under review.	He presented his insights from the viewpoint of an experienced corporate executive.
Mikio Araki	2 years, 9 months	He attended all 16 Board of Directors meetings held during the fiscal year under review.	He presented his insights from the viewpoint of an experienced economics and financial professional.
Isao Matsushita	9 months	He attended all 12 Board of Directors meetings after his assumption of office as Director.	He presented his insights from the viewpoint of an experienced corporate executive.
Shinichi Saito	4 years, 9 months	He attended all 16 Board of Directors meetings, and all 4 Audit & Supervisory Board meetings and all 12 Audit Committee meetings during his service as a corporate auditor held during the fiscal year under review.	He presented his insights from the viewpoint of an experienced corporate executive and of a financial and accounting expert.
Takashi Yoshida	1 year, 9 months	He attended all 16 Board of Directors meetings, and all 4 Audit & Supervisory Boards meetings and all 12 Audit Committee meetings during his service as a corporate auditor held during the fiscal year under review.	He presented his insights from the viewpoint of an experienced financial and accounting expert.
Hiroko Kawamoto	9 months	She attended all 12 Board of Directors meetings after her assumption of office as Director, and all 12 Audit Committee meetings held during the fiscal year under review.	She presented her insights from the viewpoint of an experienced corporate executive.

- (Notes) 1. Terms of office of less than one month are rounded down.
2. External Directors and External Auditors periodically attend meetings for the exchange of opinions with Representative Executive Officers*1 and express their views.
3. Executive officer*1 is an executive officer prescribed by the Companies Act.

(3) Compensation, etc. for the External Directors and External Auditors

(Millions of Yen)

	Persons paid	Compensation etc. paid by SuMi TRUST Holdings	Compensation, etc. paid by parent company, etc. of SuMi TRUST Holdings
Total amount of compensation	10	101	—

(Note) Amounts less than 1 million yen are rounded down.

(4) Opinions from External Directors and External Auditors

Not Applicable.

4. Matters regarding Shares of SuMi TRUST Holdings (as of March 31, 2018)

(1) Number of Shares

Total number of shares authorized to be issued	890,000,000 shares
(Details)	
Common stock	850,000,000 shares
First Series Class VIII Preferred Stock	10,000,000 shares (note 1)
Second Series Class VIII Preferred Stock	10,000,000 shares (note 1)
Third Series Class VIII Preferred Stock	10,000,000 shares (note 1)
Fourth Series Class VIII Preferred Stock	10,000,000 shares (note 1)
First Series Class IX Preferred Stock	10,000,000 shares (note 2)
Second Series Class IX Preferred Stock	10,000,000 shares (note 2)
Third Series Class IX Preferred Stock	10,000,000 shares (note 2)
Fourth Series Class IX Preferred Stock	10,000,000 shares (note 2)
First Series Class X Preferred Stock	20,000,000 shares (note 3)
Second Series Class X Preferred Stock	20,000,000 shares (note 3)
Third Series Class X Preferred Stock	20,000,000 shares (note 3)
Fourth Series Class X Preferred Stock	20,000,000 shares (note 3)
First Series Class XI Preferred Stock	10,000,000 shares (note 1)
Second Series Class XI Preferred Stock	10,000,000 shares (note 1)
Third Series Class XI Preferred Stock	10,000,000 shares (note 1)
Fourth Series Class XI Preferred Stock	10,000,000 shares (note 1)
First Series Class XII Preferred Stock	10,000,000 shares (note 1)
Second Series Class XII Preferred Stock	10,000,000 shares (note 1)
Third Series Class XII Preferred Stock	10,000,000 shares (note 1)
Fourth Series Class XII Preferred Stock	10,000,000 shares (note 1)
First Series Class XIII Preferred Stock	10,000,000 shares (note 2)
Second Series Class XIII Preferred Stock	10,000,000 shares (note 2)
Third Series Class XIII Preferred Stock	10,000,000 shares (note 2)
Fourth Series Class XIII Preferred Stock	10,000,000 shares (note 2)
First Series Class XIV Preferred Stock	10,000,000 shares (note 2)
Second Series Class XIV Preferred Stock	10,000,000 shares (note 2)
Third Series Class XIV Preferred Stock	10,000,000 shares (note 2)
Fourth Series Class XIV Preferred Stock	10,000,000 shares (note 2)
First Series Class XV Preferred Stock	20,000,000 shares (note 3)
Second Series Class XV Preferred Stock	20,000,000 shares (note 3)
Third Series Class XV Preferred Stock	20,000,000 shares (note 3)

Fourth Series Class XV Preferred Stock	20,000,000 shares (note 3)
First Series Class XVI Preferred Stock	20,000,000 shares (note 3)
Second Series Class XVI Preferred Stock	20,000,000 shares (note 3)
Third Series Class XVI Preferred Stock	20,000,000 shares (note 3)
Fourth Series Class XVI Preferred Stock	20,000,000 shares (note 3)

- (Notes) 1. Aggregated total number of authorized shares of the First through Fourth Series Class VIII Preferred stock, that of the First through Fourth Series Class XI Preferred stock, and that of the First through Fourth Series Class XII Preferred stock shall not exceed 10,000,000 shares.
2. Aggregated total number of authorized shares of the First through Fourth Series Class IX Preferred stock, that of the First through Fourth Series Class XIII Preferred stock, and that of the First through Fourth Series Class XIV Preferred stock shall not exceed 10,000,000 shares.
3. Aggregated total number of authorized shares of the First through Fourth Series Class X Preferred stock, that of the First through Fourth Series Class XV Preferred stock, and that of the First through Fourth Series Class XVI Preferred stock shall not exceed 20,000,000 shares.

Total number of shares issued		390,348,640 shares
(Details)	Common stock	390,348,640 shares

(2) Number of Shareholders as of March 31, 2018		63,447 persons
	Common Stock	63,447 persons

(3) Major Shareholders

Common Stock

Name of shareholder	Investment in SuMi TRUST Holdings by the shareholder	
	Number of shares held	Percentage of total shares (%)
Japan Trustee Services Bank, Ltd. (Trust Account)	(Shares) 21,302,300	(%) 5.59
Japan Master Trust Bank of Japan, Ltd. (Trust Account)	18,888,600	4.96
Japan Trustee Services Bank, Ltd. (Trust Account 9)	9,831,500	2.58
The Bank of New York 133524	8,964,519	2.35
Japan Trustee Services Bank, Ltd. (Trust Account 5)	7,410,100	1.94
State Street Bank West Client-Treaty 505234	6,188,581	1.62
The Bank of New York, Treaty Jasdec Account	6,118,398	1.60
Japan Trustee Services Bank, Ltd. (Trust Account 1)	5,532,000	1.45
Japan Trustee Services Bank, Ltd. (Trust Account 2)	5,469,400	1.43
Japan Trustee Services Bank, Ltd. (Trust Account 7)	5,200,700	1.36

(Note) Percentage of shares held is calculated by deducting own shares (9,816,662 shares), rounded down to 2 decimal places.

5. Matters regarding Share Acquisition Rights, etc. of SuMi TRUST Holdings

The outline of the share acquisition rights issued to directors (excluding directors and external directors who are the members of Audit Committee) and executive officers*1*2 of SuMi TRUST Holdings and to directors (excluding external directors) and executive officers of its subsidiary SuMi TRUST Bank in compensation for the execution of their duties according to the provisions of Article 238 and Article 240 of the Companies Act is described as below.

	Date of allotment of share acquisition rights	Number of share acquisition rights	Number and type of shares to be issued for share acquisition rights	Issue price (per share acquisition right)	Exercise price (per share)	Exercise period
First Series Share Acquisition Rights	July 26, 2011	286	Common stock: 28,600 shares	62,000 yen	4,000 yen	From July 26, 2013 to July 25, 2021
Second Series Share Acquisition Rights	July 18, 2012	260	Common stock: 26,000 shares	34,000 yen	4,000 yen	From July 18, 2014 to July 17, 2022
Third Series Share Acquisition Rights	July 19, 2013	398	Common stock: 39,800 shares	146,000 yen	5,190 yen	From July 19, 2015 to July 18, 2023
Fourth Series Share Acquisition Rights	August 1, 2014	404	Common stock: 40,400 shares	424,000 yen	1 yen	From August 31, 2014 to July 31, 2044
Fifth Series Share Acquisition Rights	July 31, 2015	327	Common stock: 32,700 shares	544,700 yen	1 yen	From August 31, 2015 to July 30, 2045
Sixth Series Share Acquisition Rights	July 29, 2016	510	Common stock; 51,000 shares	324,600 yen	1 yen	From August 31, 2016 to July 28, 2046
Seventh Series Share Acquisition Rights	July 28, 2017	613	Common Stock 61,300 shares	387,000 yen	1 yen	From August 31, 2017 to July 27, 2047

(Note) Executive officer*1 is an executive officer prescribed by the Companies Act; executive officer*2 is an executive officer prescribed in internal policy.

(1) SuMi TRUST Holdings' Share Acquisition Rights held by SuMi TRUST Holdings' Directors and Executive Officers*1, as of March 31, 2018

	Number of share acquisition rights	Number and type of shares to be issued for share acquisition rights	Directors and Executive Officers*1	
			Number of holders	Number of share acquisition rights
First Series Share Acquisition Rights	52	Common stock: 5,200 shares	13	52
Second Series Share Acquisition Rights	63	Common stock: 6,300 shares	14	63
Third Series Share Acquisition Rights	117	Common stock: 11,700 shares	16	117
Fourth Series Share Acquisition Rights	114	Common stock: 11,400 shares	16	114
Fifth Series Share Acquisition Rights	107	Common stock: 10,700 shares	17	107
Sixth Series Share Acquisition Rights	161	Common stock: 16,100 shares	16	161
Seventh Series Share Acquisition Rights	192	Common stock: 19,200 shares	16	192

(Note) Executive officer*1 is an executive officer prescribed by the Companies Act.

(2) SuMi TRUST Holdings' Share Acquisitions Rights Granted to the Employees (Executive Officers*2), etc. during the Fiscal Year under Review

	Number of share acquisition rights	Number and type of shares to be issued for share acquisition rights	Employees (executive officers*2)		Officers and employees (executive officers) of the subsidiaries	
			Number of eligible persons	Number of share acquisition rights granted	Number of eligible persons	Number of share acquisition rights granted
Seventh Series Share Acquisition Rights	421	Common stock: 42,100 shares	10	105	41	316

(Note) Executive officer*2 is an executive officer prescribed in internal policy.

6. Matters regarding Financial Auditor

(1) Financial Auditor

(Millions of Yen)

Name	Compensation, etc. for the fiscal year under review	Other
KPMG AZSALLC Designated Unlimited Liability Partner CPA Toshiya Mori Designated Unlimited Liability Partner CPA Kanako Ogura Designated Unlimited Liability Partner CPA Takashi Fujisawa	72	1. The Audit Committee verified the contents of audit plan, the status of execution of duties, and the basis of determining of estimate of compensation for the financial auditor through obtaining necessary materials and conducting hearing from the financial auditor and financial department of SuMi TRUST Holdings. As a result, the Audit Committee determined that the compensation, etc. of the financial auditor was appropriate and gave consent to it as stipulated in Article 399, Paragraph 1 of the Companies Act. 2. SuMi TRUST Holdings commissions and pays financial auditor for non-audit services, other than those defined in Article 2, Paragraph 1 of the Certified Public Accountants Act. These services include issuing of a comfort letter (a letter from certified public accounts to underwriters) and others.

(Notes) 1. Amounts less than 1 million yen are rounded down.

2. The audit agreement between SuMi TRUST Holdings and financial auditor does not distinguish between compensation for audits performed under the Companies Act and compensation for audits performed under the Financial Instruments and Exchange Act and such amounts cannot be separated practically. Accordingly, SuMi TRUST Holdings states the total amount of compensation. Also, the above amount includes compensation for non-audit services of 25 million yen.

3. Total sum of the monetary and other economic benefits (including the above) payable to KPMG AZSA LLC by SuMi TRUST Holdings and its subsidiary companies and corporations is 746 million yen.

(2) Liability Limitation Agreement

Not Applicable.

(3) Other Matters regarding Financial Auditor

a. Policy for Decisions on Dismissal or Non-Reappointment of Financial Auditor

If financial auditor meets the items applicable to the provisions of items of Article 340, Paragraph 1 of the Companies Act, the Audit Committee may dismiss the financial auditor at its own discretion, and report such dismissal with the reasons thereof to the general meeting of shareholders, according to relevant laws and regulations. In addition, SuMi TRUST Holdings may submit a proposal for dismissal or non-reappointment of financial auditor to the general meeting of shareholders, according to the procedure stipulated by the Companies Act and other laws and regulation, if SuMi TRUST Holdings determines it is necessary to do so.

b. Financial Auditor of SuMi TRUST Holdings' Significant Subsidiary Companies and Corporations Among SuMi TRUST Holdings' significant subsidiary companies and corporations, Sumitomo Mitsui

Trust (Hong Kong) Limited, Sumitomo Mitsui Trust Bank (Luxembourg) S.A., Sumitomo Mitsui Trust (UK) Limited, Sumitomo Mitsui Trust International Limited, Sumitomo Mitsui Trust Bank (U.S.A.) Limited, Sumitomo Mitsui Trust (Ireland) Limited, Sumitomo Mitsui Trust Bank (Thai) Public Company Limited, are audited by audit corporations (including ones in foreign countries holding a qualification equivalent to the Japanese qualification) other than the financial auditor of SuMi TRUST Holdings.

7. Basic Policy on the Individuals Who Control Decision Making of Financial and Business Policy of SuMi TRUST Holdings
Not Applicable.

8. System to Ensure Appropriate Conduct of Operations

As for the system to ensure appropriate conduct of operations of SuMi TRUST Holdings, the followings are the content of the basic policies on internal control resolved by the Board of Directors and the operational status of system based on the basic policies.

(1) Compliance Structure

[Content of the basic policies on internal control]

- To establish the system (including the system for conflict of interest management) to ensure that directors, executive officers*1*2 and employees execute their business in compliance with laws and regulations as well as the Articles of Incorporation, the following measures are taken.
 - 1) Basic compliance policies for the SuMi TRUST Group will be established.
 - 2) With respect to important issues pertaining to compliance, resolutions and reports will be undertaken by the Board of Directors based on the reports from the Risk Committee, an advisory body to the Board of Directors.
 - 3) Basic management policy concerning conflicts of interest for the SuMi TRUST Group will be established and a management framework will be developed so that the interests of clients will not be unduly impaired in the SuMi TRUST Group.
 - 4) With respect to important issues pertaining to conflict of interest management, resolutions and reports will be undertaken by the Board of Directors based on the opinions of the Conflicts of Interest Committee, an advisory body to the Board of Directors.
 - 5) Compliance Department, a supervisory unit for compliance, will be set up at the head office. In addition, each department will assign a person of action and a person of authority.
 - 6) A compliance program – a concrete action plan to ensure compliance – will be formulated each fiscal year, and instructions will be passed on to the subsidiaries whose shares are directly held by SuMi TRUST Holdings, etc. for preparing their own plans. The status of these plans – in terms of improvements made and goals achieved – will be monitored and evaluated.
 - 7) A handbook (compliance manual) for directors, executive officers*1*2 and employees will be formulated. Opportunities for compliance-oriented education and training will be offered to them on an ongoing basis.
 - 8) Directors, executive officers*1*2 and employees must report violations of laws pertaining to SuMi TRUST Holdings' business operation, and a compliance hotline system will be established to enable directors, executive officers*1*2 and employees, etc. to report directly to special contact points both in-house and outside SuMi TRUST Holdings.
 - 9) SuMi TRUST Holdings and its subsidiaries will take a firm stand to prevent dealings with antisocial forces and will maintain no association whatsoever with such elements. A structure, underpinned by close ties with external professionals, particularly the police, will be put in place to promote communication and cooperation among relevant divisions and departments and thereby facilitate an organized response in the event an executive or an employee is approached with an inappropriate request. Under no circumstances will we engage in transactions to benefit persons or organizations that threaten the order and safety of civil society.

[Operational status]

SuMi TRUST Holdings changed its institutional design to a “company with Three Committees” on June 29, 2017 and newly established Risk Committee and Conflicts of Interest Committee as advisory bodies to the Board of Directors. SuMi TRUST Holdings has formulated a compliance program to serve as a concrete action

plan and realize the Group's compliance and the management system for the client protection. The program is resolved at the Board of Directors through the Risk Committee semiannually. SuMi TRUST Holdings monitors and evaluates the progress and achievement of the program and reports the results thereof to the Board of Directors in every quarter. In addition, the important issues pertaining to conflict of interest management are reported to the Board of Directors through Conflicts of Interest Committee. Furthermore, SuMi TRUST Holdings has provided instructions to its subsidiaries for formulating their compliance programs, monitors and evaluates their progress and achievements in every quarter and reports to the Board of Directors. SuMi TRUST Holdings is also working on the measures such as the enhancement of the Group's global compliance based on the global regulations and global strategies, the improvement of preventive measures against money laundering, etc., and the implementation of compliance trainings.

(2) Risk Management Structure

[Content of the basic policies on internal control]

- The following measures are taken to develop a system including rules on the risk management of potential losses.
 - 1) Basic risk management policies for the SuMi TRUST Group will be established.
 - 2) With respect to important issues pertaining to risk management, resolution and reports will be undertaken by the Board of Directors based on the reports from the Risk Committee, an advisory body to the Board of Directors.
 - 3) Risk Management Department, a supervisory unit for risk management, will be set up at the head office, and a risk management unit will be established for each risk category.
 - 4) Plans pertaining to risk management for the SuMi TRUST Group will be formulated and instructions will be passed on to the subsidiaries whose shares are directly held by SuMi TRUST Holdings, etc. for preparing their own plans. The status of these plans – in terms of improvements made and goals achieved – will be monitored and evaluated.
 - 5) Opportunities for risk management-oriented education and training will be offered to directors, executive officers and employees on an ongoing basis.

[Operational status]

SuMi TRUST Holdings has formulated risk management plans based on the SuMi TRUST Group's basic risk management policies. The plans are resolved at the Board of Directors semiannually through Risk Committee. SuMi TRUST Holdings monitors and evaluates the progress and achievements of the plan and reports the results thereof to the Board of Directors on a quarterly basis. At the same time, SuMi TRUST Holdings has provided instructions to the subsidiaries for formulating their own risk management plans, monitors and evaluates their progress and achievements and reports to the Board of Directors in every quarter. In addition, SuMi TRUST Holdings has established Risk Appetite Framework (RAF) in order to exercise an appropriate risk management for the achievement of management targets, and its operational status has been monitored by the Board. Furthermore, SuMi TRUST Holdings, in consideration of its public role as a financial group, is proceeding with the development of business continuity plans (BCPs) for emergencies such as the occurrence of large-scale disasters.

(3) Structure for Execution of Duties

[Content of the basic policies on internal control]

- The following measures are taken to develop a system to ensure that executive officers*1 (for subsidiaries, the officers in charge of business execution) execute their business efficiently.
 - 1) SuMi TRUST Holdings' Board of Directors will, in principle, delegate decisions on the execution of business to executive officers*1, except for those matters which are required by law to be decided by the Board of Directors. SuMi TRUST Holdings will establish an Executive Committee consisting of members such as executive officers*1, and various committees as advisory bodies to the Executive Committee.
 - 2) The Board of Directors will set out the basic items pertaining to SuMi TRUST Holdings' organizational structure and the division of duties, as well as the staff organization and authority granted to directors, executive officers*1*2 and employees, to ensure the smooth execution of duties and appropriate conduct of executive officers*1 (for subsidiaries, the officers in charge of business execution).

3) In-house regulations will be prepared in accordance with relevant legislation, and in the event said legislation is revised or abrogated, required amendments to in-house regulations will be implemented forthwith.

[Operational status]

SuMi TRUST Holdings changed its institutional design to a “company with Three Committees” in June, 2017 and delegated the Board of Directors’ decision-making regarding business execution to established executive officers*1. Each executive officer*1 reports the status of execution of duties to the Board of Directors. The Compliance Department provides information on legal amendments to each business department on a regular basis, and establishes, revises or abolishes the in-house regulations according to such amendments timely and appropriately.

(4) Ensuring Management Transparency

[Content of the basic policies on internal control]

- The following measures are taken to develop a system to ensure management transparency.
 - 1) Internal control systems pertaining to financial reporting will be developed to ensure the appropriateness of accounting treatment and reliability of financial reporting, and the effectiveness of the systems will be evaluated.
 - 2) Management-related information will be managed appropriately and disclosed in a timely, accurate and fair manner.

[Operational Status]

SuMi TRUST Holdings has established an accounting hotline as a point of contact to receive internal and external reporting concerning frauds or inappropriateness in accounting and internal control systems, etc. pertaining to accounting of the SuMi TRUST Group. In addition, a system has been developed to make information disclosures in line with the enforcement of Fair Disclosure Rules.

Evaluation results for the effectiveness of internal control systems pertaining to financial reporting are reported to the Board of Directors on a regular basis. In respect of management-related information of the SuMi TRUST Group, appropriate information disclosure is implemented in accordance with provisions of the Financial Instruments and Exchange Act, the securities listing rules and regulations established by stock exchanges, and in-house regulations.

(5) The SuMi TRUST Group Management Structure

[Content of the basic policies on internal control]

- The following measures are taken to develop a system to ensure appropriate conduct of operations within the SuMi TRUST Group.
 - 1) SuMi TRUST Holdings will develop compliance and risk management structures applicable to the entire Group.
 - 2) SuMi TRUST Holdings will verify intra-Group transactions of particular significance to the SuMi TRUST Group from the perspectives of risk management, compliance, and consistency with the SuMi TRUST Group’s strategic objectives.
 - 3) Subsidiaries, etc. will report on the business execution status, the financial status, etc. to SuMi TRUST Holdings on a regular basis.
 - 4) SuMi TRUST Holdings will manage appropriateness and efficiency of business operation of subsidiaries, etc. according to their size and characteristics.

[Operational status]

For compliance applicable to the entire SuMi TRUST Group, the Compliance Department provides instructions for developing plans of each Group company in order for them to be in line with policies of the entire Group. It also monitors the status of management and operation of the entire Group and provides appropriate supervision and instructions, as necessary. For risk management applicable to the entire SuMi TRUST Group, the Risk Management Department provides instructions for developing plans of each Group company in order for them to be in line with policies of the entire Group. It also monitors the status of management and operation and provides appropriate supervision and instructions, as necessary. In addition, the Corporate Planning Department and the Financial Planning Department receive minutes of the Board of Directors meetings, reports on the status of business execution, and enumeration data needed for consolidated statement, etc. on a regular basis from each Group company, and provide instructions, management and

supervision appropriately.

(6) Information Storage and Management Structure

[Content of the basic policies on internal control]

- The following measures are taken to develop an effective system for the storage and management of information associated with the execution of business by directors, executive officers*1*2 and employees.
 - 1) Minutes, which record progress on agendas and specific points of discussion, will be prepared for the General Meeting of Shareholders, the Board of Directors and Executive Committee meetings and kept with related materials.
 - 2) The Board of Directors will set out the basic items pertaining to information storage and management, such as the organizational structure for information management and the classification of management categories, according to importance.

[Operational status]

Minutes that record progress on agendas and specific points of discussion at the General Meetings of Shareholders, the Board of Directors and Executive Committee meetings are prepared and kept with related materials. In addition, a specific implementation plan regarding information security risk management has been resolved at the Board of Directors semiannually, and the status of occurrences of information-related incidents as well as issues, countermeasures, etc. of information security risk management are reported to the Board of Directors on a quarterly basis.

(7) Internal Audit Structure

[Content of the basic policies on internal control]

- The following measures are taken to develop a system to verify and evaluate the appropriateness and effectiveness of internal management system of the SuMi TRUST Group in terms of compliance, risk management and other aspects.
 - 1) Internal auditing units, that are independent from business execution departments and sufficiently capable of fulfilling a restraining function, will be established.
 - 2) Internal audit plans and the basic policy on internal audits for the SuMi TRUST Group will be established, and the internal auditing units will conduct audits of each business execution department and, if necessary, of subsidiaries, etc. and point out matters to be improved and make recommendations thereof.
 - 3) Results of internal audits and the status of internal audit plans—in terms of progress and goals achieved—will be reported to the Board of Directors and the Audit Committee in a timely and appropriate manner.

[Operational status]

Internal audit plans have been developed based on the basic policy on internal audits of the SuMi TRUST Group, are resolved by the Board of Directors semiannually after obtaining a pre-approval of the Audit Committee. Results of internal audits, etc. are reported to the Board of Directors and the Audit Committee on a quarterly basis. In addition, internal audit plans of subsidiaries are approved by the Board of Directors on a semiannual basis. Furthermore, “Theme Audit” in which several departments across the Group are audited in parallel on major subjects or themes of the SuMi TRUST Group is implemented.

(8) Structure for Audit Committee’s Audits

[Content of the basic policies on internal control]

- The following measures are taken to develop a system to ensure effective execution of audits by the Audit Committee.
 - 1) Employees, etc. assisting the Audit Committee in its duties
 - (i) The Audit Committee Office will be established to assist the Audit Committee in its execution of duties and an appropriate number of directors, executive officers*2 or employees, including one office manager, will be assigned therein.
 - (ii) Members of the Audit Committee Office will assist in the duties of the Audit Committee under its orders and instructions.
 - (iii) Personnel matters and handling of the members of the Audit Committee Office will be subject to prior consultations with the Audit Committee.
 - (iv) Executive officers*1 will make sure members of the Audit Committee Office will not be subject to

any unreasonable constraints upon assisting in the duties of the Audit Committee.

2) Reporting system to the Audit Committee

(i) Directors (excluding directors who are the members of the Audit Committee), executive officers*1*2 and employees will report the following matters (including those regarding subsidiaries, etc.) to the Audit Committee.

a) Facts about possible significant damage to SuMi TRUST Holdings or its subsidiaries, affairs which significantly undermine credibility, material issues or defects in regard to the system or procedures, etc. of internal control, material facts about violations of laws, regulations or the Articles of Incorporation, or egregious injustice, etc.

b) Details of reports to the compliance hotline system

c) Status of internal audit processes and the results thereof

d) Status of business execution and any other matters to be reported to the Audit Committee

(ii) Directors, auditors, executive officers and employees of subsidiaries, etc. or those who have received a report from any of the aforementioned persons will report the matters listed in (i) above (excluding c)) to the Audit Committee of SuMi TRUST Holdings.

(iii) The Audit Committee, as necessary, will be able to ask for a report to those persons in (i) or (ii) above on the matters described in (i) or (ii) above.

(iv) It will be prohibited to treat a person who reports matters on the basis of (i) or (ii) above unfairly on the grounds of making the report, and SuMi TRUST Holdings will keep everyone informed about that effect.

3) Other systems to ensure the effectiveness of Audit Committee's audits

(i) Directors, executive officers*1*2 and employees will cooperate with the Audit Committee in good faith in the audit activities.

(ii) Audit Committee members who serve on a full-time basis will be selected.

(iii) The Audit Committee members may attend the Board of Directors meetings as well as any other meetings (including the meetings at subsidiaries, etc.) the Audit Committee deems necessary.

(iv) Representative Executive Officers*1 will exchange views with the Audit Committee on a periodical basis or at the request of the Audit Committee.

(v) The internal auditing units will make a prior consultation with the Audit Committee to obtain an agreement on internal audit plans, and carry out an investigation when instructed by the Audit Committee.

(vi) Not only the internal auditing units but also other departments involved in internal control such as Financial Planning Department, Risk Management Department, and Compliance Department will promote smooth cooperation with the Audit Committee.

(vii) In order to ensure the effectiveness of audits performed by the Audit Committee across the entire SuMi TRUST Group, corporate auditors who concurrently serve as Audit Committee member or Audit Committee Office member of SuMi TRUST Holdings will be assigned at subsidiaries, etc.

(viii) SuMi TRUST Holdings will disburse expenses necessary for execution of duties of the Audit Committee and its members in order to ensure the effectiveness of audits.

[Operational status]

In line with the transition of the institutional design to a "company with Three Committees" in June 2017, SuMi TRUST Holdings has established Audit Committee Office and has developed a system for reporting to the Audit Committee. The Audit Committee conducts interviews and exchanges opinions with President, executive officers*1, and directors/executive officers*1*2 in charge of corporate management departments, and Audit Committee members attend the meetings of the Board of Directors and the Executive Committee as well as any other meetings they deem necessary. In addition, the Audit Committee appropriately obtains information necessary to execute their activities effectively, by exchanging information and opinions with the Internal Audit Department via a director/executive officer*1*2 in charge of the Internal Audit Department who attend the meetings of the Audit Committee as an observer

(Note) Executive officer*1 is an executive officer prescribed by the Companies Act; executive officer*2 is an executive officer prescribed in internal policy.

9. Matters regarding Specified Wholly Owned Subsidiary

(1) Name and address of specified wholly owned subsidiary

SuMi TRUST Bank 4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo

(2) Total book value of shares of the specified wholly owned subsidiary at the end of the fiscal year under review at SuMi TRUST Holdings, its wholly owned subsidiaries, etc.

1,452,007 million yen

(3) Total amount recorded under assets on the non-consolidated balance sheet of SuMi TRUST Holdings for the fiscal year under review

2,076,512 million yen

10. Matters regarding Transactions with the Parent Company, etc.

Not Applicable.

11. Matters regarding Accounting Advisers

Not Applicable.

12. Others

Policy in the exercise of the authority delegated to the Board of Directors under the provision of the Articles of Incorporation, according to the provisions of Article 459, Paragraph 1 of the Companies Act.

With the purpose to ensure flexible capital policy, SuMi TRUST Holdings is allowed under its Articles of Incorporation to carry out treasury stock acquisition prescribed by Article 459, Paragraph 1, Item 1, of the Companies Act, based on a resolution of the Board of Directors.

Such treasury stock acquisition, however, shall be appropriately decided based on the overall judgment in consideration of the factors including SuMi TRUST Holdings' policy on shareholder return and capital adequacy.