

Sumitomo Mitsui Trust Holdings, Inc. (SuMi TRUST Holdings)
Financial Results for the Nine Months Ended December 31, 2023
[Japanese GAAP] (Consolidated)



January 31, 2024

Stock exchange listings: Tokyo and Nagoya (Code: 8309)
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Filing date of quarterly securities report (Shihanki Hokokusyo) (Scheduled): February 13, 2024
 Specific trading accounts: Established
 Dividend payment date: —
 Explanatory material: Prepared
 Briefing on financial results: Not scheduled

(Amounts less than one million yen are rounded down.)

1. Consolidated Financial Results (for the Nine Months Ended December 31, 2023)

(1) Operating Results

(%: Changes from the same period in the previous fiscal year)

Nine Months Ended	Ordinary Income		Ordinary Profit		Net Income Attributable to Owners of the Parent	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
December 31, 2023	1,778,018	42.0	55,783	(72.6)	49,281	(66.2)
December 31, 2022	1,252,182	24.5	203,254	4.8	145,690	2.7

(Note) Comprehensive Income: Nine months ended December 31, 2023 ¥268,801 million, 136.3%
 Nine months ended December 31, 2022 ¥113,745 million, (15.5)%

Nine Months Ended	Net Income per Share of Common Stock	Fully Diluted Net Income per Share of Common Stock
	Yen	Yen
December 31, 2023	67.86	67.82
December 31, 2022	196.75	196.63

* The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net income per share and fully diluted net income per share of common stock are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

(2) Financial Position

As of	Total Assets	Net Assets	Net Assets to Total Assets Ratio
	Millions of Yen	Millions of Yen	%
December 31, 2023	73,348,171	3,010,291	4.1
March 31, 2023	69,022,746	2,822,574	4.0

(Reference) Shareholders' Equity: As of December 31, 2023 ¥ 2,979,460 million
 As of March 31, 2023 ¥ 2,792,083 million

(Note) Net Assets to Total Assets Ratio = (Net Assets – Subscription Rights to Shares – Non-Controlling Interests) / Total Assets

The above Net Assets to Total Assets Ratio is different from the capital adequacy ratio prescribed in the notification of the Financial Services Agency with respect to the capital adequacy ratio.

2. Cash Dividends per Share of Common Stock

	Annual Cash Dividends per Share of Common Stock				
	1st Quarter-End	2nd Quarter-End	3rd Quarter-End	Fiscal Year-End	Total
Fiscal Year	Yen	Yen	Yen	Yen	Yen
Ended March 31, 2023	—	100.00	—	110.00	210.00
Ending March 31, 2024	—	110.00	—	—	—
Ending March 31, 2024 (Forecast)	—	—	—	55.00	—

(Note 1) Revision of latest announced estimates for cash dividends per share of common stock: None

(Note 2) The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024.

With regard to the year-end dividend per share for the fiscal year ending March 31, 2024 (forecast), the amount not taking into account the effects of the stock split (¥110.00) was presented prior to the stock split in the financial results for the six months ended September 30, 2023, announced on November 14, 2023, while the amount considering the effects of the stock split (¥55.00) is presented after the stock split in the financial results for the nine months ended December 31, 2023, announced today. The details above are as announced on November 28, 2023, and are not to revise the forecast of total dividends.

For details, please refer to "Explanation Concerning the Appropriate Use of the Forecasts for Results of Operations and Other Special Matters."

3. Consolidated Earnings Forecast (for the Fiscal Year Ending March 31, 2024)

(%: Changes from the previous fiscal year)

Fiscal Year Ending	Net Income Attributable to Owners of the Parent		Net Income per Share of Common Stock	
	Millions of Yen	%	Yen	
March 31, 2024	85,000	(55.5)	117.04	

(Note 1) Revision of latest announced forecast of consolidated earnings: None

(Note 2) The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. Net income per share in the consolidated earnings forecast for the fiscal year ending March 31, 2024, reflects the effects of the stock split.

*Notes

(1) Changes in Significant Subsidiaries during the Nine Months Ended December 31, 2023: None

(Changes in “specified subsidiaries” resulted in changes in the scope of consolidation.)

(2) Specific Accounting Treatments for the Preparation of the Quarterly Consolidated Financial Statements: Yes

(For further details, please refer to “3. Notes to the Consolidated Financial Statements” on page 6 of Accompanying Materials.)

(3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatements

- | | |
|--|------|
| 1) Changes in accounting policies due to the revision of accounting standards: | None |
| 2) Changes in accounting policies other than 1) above: | None |
| 3) Changes in accounting estimates: | Yes |
| 4) Restatements: | None |

(4) Number of Shares Issued (Common Stock)

1) Number of shares issued (including treasury stock):	As of December 31, 2023	728,051,680 shares	As of March 31, 2023	736,344,880 shares
2) Number of treasury stock:	As of December 31, 2023	1,767,552 shares	As of March 31, 2023	9,856,946 shares
3) Average number of outstanding issued shares:	For the nine months ended December 31, 2023	726,244,664 shares	For the nine months ended December 31, 2022	740,501,914 shares

*The Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024. The number of shares issued, number of treasury stock, and average number of outstanding issued shares are calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

These consolidated financial results for the nine months ended December 31, 2023 (the quarterly consolidated financial results), are out of the scope of the quarterly review procedures to be performed by certified public accountants or an audit firm.

Explanation Concerning the Appropriate Use of the Forecasts for Results of Operations and Other Special Matters

- The forecasts for results of operations presented in the consolidated financial results for the nine months ended December 31, 2023, are based on information currently available to, and certain reasonable assumptions made by, SuMi TRUST Holdings (the “Company”). Moreover, the Company does not guarantee the achievement of these forecasts, and actual results may differ significantly from the forecasts due to various factors. Please refer to the most recent relevant materials, including securities report, annual report, and other presentations disclosed by the Company and its group companies, for further information that could significantly influence the Company’s financial position and operating results, as well as investment decisions by investors.
- Since the Company executed a 2-for-1 stock split of its shares of common stock on January 1, 2024, dividends and net income per share for the fiscal year ending March 31, 2024, are presented at the estimated amounts calculated in consideration of the stock split announced on November 28, 2023.
- The dividend per share of common stock would be ¥110.00 per share (the interim dividend would be ¥55.00 per share) based on the assumption that the stock split announced on November 28, 2023, was executed at the beginning of the fiscal year, resulting in the year-end dividend per share of ¥55.00 for the fiscal year ending March 31, 2024 (forecast); however, this does not revise the forecast of total dividend amount.

[Accompanying Materials]

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Consolidated Financial Statements and Notes to the Consolidated Financial Statements

1. Consolidated Balance Sheets

(Millions of Yen)

	As of March 31, 2023	As of December 31, 2023
Assets:		
Cash and Due from Banks	21,602,473	22,384,848
Call Loans and Bills Bought	24,006	15,000
Receivables under Resale Agreements	110,003	110,056
Receivables under Securities Borrowing Transactions	436,093	530,735
Monetary Claims Bought	970,058	943,037
Trading Assets	1,514,603	1,889,771
Money Held in Trust	16,136	19,365
Securities	6,933,067	8,745,398
Loans and Bills Discounted	31,810,926	32,779,712
Foreign Exchanges	47,445	64,671
Lease Receivables and Investment Assets	688,933	685,567
Other Assets	3,839,561	3,974,670
Tangible Fixed Assets	222,588	223,732
Intangible Fixed Assets	130,969	149,654
Assets for Retirement Benefits	232,625	243,401
Deferred Tax Assets	10,729	7,623
Customers' Liabilities for Acceptances and Guarantees	562,523	689,532
Allowance for Loan Losses	(129,998)	(108,608)
Total Assets	69,022,746	73,348,171
Liabilities:		
Deposits	35,387,287	37,977,200
Negotiable Certificates of Deposit	7,461,005	8,375,817
Call Money and Bills Sold	1,912,878	72,163
Payables under Repurchase Agreements	1,030,780	1,472,397
Trading Liabilities	1,472,636	1,583,496
Borrowed Money	6,039,543	6,816,039
Foreign Exchanges	847	1,336
Short-Term Bonds Payable	2,332,377	3,102,809
Bonds Payable	2,501,760	2,564,240
Borrowed Money from Trust Account	4,332,472	4,156,695
Other Liabilities	3,038,112	3,318,998
Provision for Bonuses	19,136	9,161
Provision for Directors' Bonuses	402	220
Provision for Stocks Payment	1,064	1,434
Liabilities for Retirement Benefits	13,720	13,909
Provision for Reward Points Program	21,282	22,274
Provision for Reimbursement of Deposits	3,028	2,856
Provision for Contingent Losses	1,344	1,566
Deferred Tax Liabilities	65,585	153,344
Deferred Tax Liabilities for Land Revaluation	2,381	2,381
Acceptances and Guarantees	562,523	689,532
Total Liabilities	66,200,172	70,337,880

(Continued)

(Millions of Yen)

	As of March 31, 2023	As of December 31, 2023
Net Assets:		
Capital Stock	261,608	261,608
Capital Surplus	546,146	526,328
Retained Earnings	1,803,002	1,772,241
Treasury Stock	(22,933)	(3,656)
Total Shareholders' Equity	2,587,824	2,556,522
Valuation Differences on Available-for-Sale Securities	258,240	412,074
Deferred Gains (Losses) on Hedges	(48,470)	471
Revaluation Reserve for Land	(6,855)	(6,855)
Foreign Currency Translation Adjustments	24,531	37,918
Adjustments for Retirement Benefits	(23,187)	(20,671)
Total Accumulated Other Comprehensive Income	204,259	422,937
Subscription Rights to Shares	945	876
Non-Controlling Interests	29,545	29,954
Total Net Assets	2,822,574	3,010,291
Total Liabilities and Net Assets	69,022,746	73,348,171

2. Consolidated Statements of Income and Consolidated Statements of Comprehensive Income
Consolidated Statements of Income

(Millions of Yen)

	For the Nine Months Ended	
	December 31, 2022	December 31, 2023
Ordinary Income:	1,252,182	1,778,018
Trust Fees	82,019	85,192
Interest Income:	443,663	728,516
Interest on Loans and Discounts	294,789	464,697
Interest and Dividends on Securities	86,681	134,601
Fees and Commissions	327,193	335,512
Trading Income	13,405	69,842
Other Ordinary Income	329,176	448,331
Other Income	56,724	110,623
Ordinary Expenses:	1,048,928	1,722,234
Interest Expenses:	339,848	817,729
Interest on Deposits	105,789	259,582
Fees and Commissions Payments	91,400	95,011
Trading Expenses	3,195	2,438
Other Ordinary Expenses	209,970	184,842
General and Administrative Expenses	339,851	370,923
Other Expenses	64,661	251,288
Ordinary Profit	203,254	55,783
Extraordinary Income:	26	4,761
Gains on Disposal of Fixed Assets	26	73
Other Extraordinary Income	—	4,688
Extraordinary Losses:	1,437	2,038
Losses on Disposal of Fixed Assets	699	477
Impairment Losses	737	1,560
Income before Income Taxes	201,843	58,507
Income Taxes:	55,479	8,521
Current	34,854	8,418
Deferred	20,624	102
Net Income	146,364	49,985
Net Income Attributable to Non-Controlling Interests	673	704
Net Income Attributable to Owners of the Parent	145,690	49,281

Consolidated Statements of Comprehensive Income

(Millions of Yen)

	For the Nine Months Ended	
	December 31, 2022	December 31, 2023
Net Income	146,364	49,985
Other Comprehensive Income (Loss):	(32,618)	218,815
Valuation Differences on Available-for-Sale Securities	(47,638)	154,246
Deferred Gains (Losses) on Hedges	1,991	49,051
Foreign Currency Translation Adjustments	10,099	9,294
Adjustments for Retirement Benefits	1,988	2,504
Attributable to Equity-Method Affiliated Companies	940	3,718
Comprehensive Income:	113,745	268,801
(Breakdown)		
Comprehensive Income Attributable to Owners of the Parent	112,683	267,959
Comprehensive Income Attributable to Non-Controlling Interests	1,062	841

3. Notes to the Consolidated Financial Statements

(Notes on Going-Concern Assumptions)

There is no applicable information.

(Notes on Significant Changes in Total Shareholders' Equity)

There is no applicable information.

(Specific Accounting Treatments for the Preparation of the Quarterly Consolidated Financial Statements)

(Income tax expenses)

Income tax expenses of certain consolidated subsidiaries are calculated by reasonably estimating the effective tax rate based on the expected income before income taxes (net of the effects of deferred taxes) for the fiscal year to which the nine-month period pertains and multiplying income before income taxes for the nine-month period by the estimated effective tax rate.

(Changes in Accounting Estimates)

With regard to the fair value adjustment method in the calculation of the fair values of derivative transactions, based on the fact that a certain period of time has passed since its introduction and the results of the verification of the reasonably calculated fair values, the Company reviewed the previous inputs used for the adjustments of credit risks and changed the method to the one using inputs that are more appropriate for the substance of each of the Company's portfolios from the six months ended September 30, 2023.

As a result of the change, compared with the previous method, Trading Assets increased by ¥2,234 million, Other Assets increased by ¥1,997 million, Trading Liabilities decreased by ¥995 million, and Other Liabilities decreased by ¥2,461 million as of December 31, 2023. Ordinary Profit and Income before Income Taxes increased by ¥7,689 million during the nine months ended December 31, 2023.